

#### **COMPANY CONTACTS**

Jeff Donnelly Chief Financial Officer (240) 744-1190

Briony Quinn Senior Vice President (240) 744-1196

#### FOR IMMEDIATE RELEASE

#### DIAMONDROCK HOSPITALITY COMPANY REPORTS THIRD QUARTER RESULTS

#### Record Third Quarter Revenue & Profits

#### Completed \$1.2 Billion Financing

**BETHESDA**, Maryland, Thursday, November 3, 2022 – DiamondRock Hospitality Company (the "Company") (NYSE: DRH), a lodging-focused real estate investment trust that owns a portfolio of 34 premium hotels and resorts in the United States, today announced results of operations for the quarter ended September 30, 2022.

#### Third Quarter 2022 Highlights

- **Net Income:** Net income was \$28.6 million and earnings per diluted share was \$0.12.
- **Comparable Revenues:** Comparable total revenues were \$266.9 million, a 34.2% increase over 2021 and a 11.7% increase over 2019.
- Comparable RevPAR: Comparable RevPAR was \$211.40, a 29.3% increase over 2021 and a 8.7% increase over 2019.
- Comparable Hotel Adjusted EBITDA: Comparable Hotel Adjusted EBITDA was \$84.2 million, which exceeded the comparable period of 2019 by 16.3%.
- **Comparable Hotel Adjusted EBITDA Margin:** Comparable Hotel Adjusted EBITDA margin was 31.55%, which exceeded the comparable period of 2019 by 125 basis points.
- Adjusted EBITDA: Adjusted EBITDA was \$76.3 million, a 13.0% increase over 2019.
- Adjusted FFO: Adjusted FFO was \$60.6 million and Adjusted FFO per diluted share was \$0.28.
- **Credit Facility Refinancing:** In September 2022, the Company successfully completed a \$1.2 billion refinancing of its primary unsecured credit facility to address its near-term debt maturities.
- Share Repurchases: In October 2022, the Company repurchased 1.6 million shares of its common stock at an average price of \$7.81 per share.

"DiamondRock's portfolio once again delivered record-setting results as travel demand continues to remain robust," said Mark W. Brugger, President and Chief Executive Officer of DiamondRock Hospitality Company. "These outstanding results were enabled by our multi-year strategy to invest in the right types of hotels and resorts in the right types of markets for today's traveler. We continue to be set up favorably for the emerging travel demand trends."

## **Operating Results**

Please see "Non-GAAP Financial Measures" attached to this press release for an explanation of the terms "EBITDAre," "Adjusted EBITDA," "Hotel Adjusted EBITDA," "Hotel Adjusted EBITDA Margin," "FFO" and "Adjusted FFO" and a reconciliation of these measures to net income. Comparable operating results include our 2021 and 2022 acquisitions and exclude our 2021 dispositions, as well as the Kimpton Fort Lauderdale Beach Resort, which opened in April 2021, for all periods presented. See "Reconciliation of Comparable Operating Results" attached to this press release for a reconciliation to historical amounts.

	Quarter Ended September 30,				30,	Change From		
	2022		2021		2019	2021	2019	
	(\$ a	mount	s in millions,	excep	ot hotel statistics ar	nd per share amount	s)	
Comparable Operating Results (1)								
ADR	\$ 281.36	\$	249.83	\$	239.39	12.6 %	17.5 %	
Occupancy	75.1 9	<b>%</b>	65.4 %	6	81.2 %	9.7 %	(6.1)%	
RevPAR	\$ 211.40	\$	163.45	\$	194.40	29.3 %	8.7 %	
Total RevPAR	\$ 306.35	\$	228.71	\$	274.93	33.9 %	11.4 %	
Revenues	\$ 266.9	\$	198.9	\$	239.0	34.2 %	11.7 %	
Hotel Adjusted EBITDA	\$ 84.2	\$	53.5	\$	72.4	57.4 %	16.3 %	
Hotel Adjusted EBITDA Margin	31.55	<b>%</b>	26.89 %	<b>6</b>	30.30 %	466 bps	125 bps	
Available Rooms	871,332		869,584		869,216	1,748	2,116	
Actual Operating Results (2)								
Revenues	\$ 268.2	\$	179.5	\$	240.3	49.4 %	11.6 %	
Net income (loss)	\$ 28.6	\$	(1.8)	\$	11.6	1688.9 %	146.6 %	
Income (loss) per diluted share	\$ 0.12	\$	(0.02)	\$	0.06	700.0 %	100.0 %	
Adjusted EBITDA	\$ 76.3	\$	38.9	\$	67.5	96.1 %	13.0 %	
Adjusted FFO	\$ 60.6	\$	20.9	\$	55.3	190.0 %	9.6 %	
Adjusted FFO per diluted share	\$ 0.28	\$	0.10	\$	0.27	180.0 %	3.7 %	

					· · · · · · · · · · · · · · · · · · ·	0	
	2022		2021		2019	2021	2019
	(\$ a	ımour	nts in millions,	exce	pt hotel statistics ar	nd per share amount	ts)
Comparable Operating Results (1)							
ADR	\$ 286.56	\$	244.24	\$	239.27	17.3 %	19.8 %
Occupancy	68.7	%	48.3 %	6	78.6 %	20.4 %	(9.9)%
RevPAR	\$ 196.84	\$	117.85	\$	188.15	67.0 %	4.6 %
Total RevPAR	\$ 287.91	\$	167.80	\$	273.66	71.6 %	5.2 %
Revenues	\$ 743.6	\$	433.0	\$	705.6	71.7 %	5.4 %
Hotel Adjusted EBITDA	\$ 236.3	\$	91.6	\$	212.7	158.0 %	11.1 %
Hotel Adjusted EBITDA Margin	31.78	%	21.15 %	6	30.15 %	1,063 bps	163 bps
Available Rooms	2,582,857		2,580,187		2,578,264	2,670	4,593
Actual Operating Results (2)							
Revenues	\$ 746.4	\$	377.2	\$	700.6	97.9 %	6.5 %
Net income (loss)	\$ 91.3	\$	(192.5)	\$	49.6	147.4 %	84.1 %
Income (loss) per diluted share	\$ 0.39	\$	(0.94)	\$	0.24	141.5 %	62.5 %
Adjusted EBITDA	\$ 213.2	\$	49.1	\$	197.8	334.2 %	7.8 %
Adjusted FFO	\$ 168.0	\$	7.2	\$	162.3	2233.3 %	3.5 %
Adjusted FFO per diluted share	\$ 0.78	\$	0.03	\$	0.80	2500.0 %	(2.5)%

Nine Months Ended September 30,

**Change From** 

The following tables provide comparable monthly operating information for the Company's portfolio:

	January 2022	February 2022	March 2022	April 2022	May 2022	June 2022
Number of Hotels	33	33	33	33	33	33
Number of Rooms	9,454	9,454	9,454	9,454	9,454	9,471
Occupancy	41.3 %	57.9 %	68.4 %	72.4 %	72.9 %	79.4 %
ADR	\$245.13	\$283.49	\$296.22	\$291.71	\$297.08	\$302.78
RevPAR	\$101.19	\$164.25	\$202.67	\$211.29	\$216.62	\$240.37
Total RevPAR	\$154.77	\$242.91	\$298.92	\$304.35	\$325.36	\$344.28
2022 vs 2019						
Occupancy change in bps	(2,216) bps	(1,633) bps	(1,062) bps	(882) bps	(740) bps	(634) bps
ADR Rate % change	20.6 %	29.1 %	21.7 %	17.5 %	16.1 %	19.3 %
RevPAR % change	(21.5)%	0.7 %	5.3 %	4.7 %	5.4 %	10.5 %
Total RevPAR % change	(22.2)%	(2.3)%	6.1 %	4.3 %	7.0 %	10.2 %

<sup>(1)</sup> Amounts represent the pre-acquisition operating results for Bourbon Orleans Hotel from January 1, 2019 to July 28, 2021, Henderson Park Inn from January 1, 2019 to July 29, 2021, Henderson Beach Resort from January 1, 2019 to December 22, 2021 and Tranquility Bay Beachfront Resort from January 1, 2019 to January 5, 2022 and exclude the operating results of the Kimpton Fort Lauderdale Beach Resort as the hotel opened in April 2021. The pre-acquisition operating results were obtained from the sellers of the hotels during the acquisition due diligence process. We have made no adjustments to the amounts provided to us by the seller. The pre-acquisition operating results were not audited or reviewed by the Company's independent auditors.

<sup>(2)</sup> Actual operating results include the operating results of hotels acquired and disposed of for the Company's respective ownership periods.

	July 2022	August 2022	September 2022	Preliminary October 2022
Number of Hotels	33	33	33	33
Number of Rooms	9,471	9,471	9,471	9,471
Occupancy	74.9 %	74.6 %	75.9 %	74.8 %
ADR	\$286.18	\$261.49	\$296.63	\$306.32
RevPAR	\$214.31	\$195.19	\$225.13	\$229.24
Total RevPAR	\$305.82	\$285.29	\$328.66	\$337.21
2022 vs 2019				
Occupancy change in bps	(750) bps	(677) bps	(386) bps	(670) bps
ADR Rate % change	21.7 %	15.2 %	15.4 %	16.2 %
RevPAR % change	10.6 %	5.6 %	9.8 %	6.7 %
Total RevPAR % change	12.4 %	9.5 %	12.2 %	7.8 %

#### **Capital Expenditures**

The Company invested approximately \$44.6 million in capital improvements at its hotels during the nine months ended September 30, 2022. The Company continues to expect to invest approximately \$100 million on capital improvements at its hotels in 2022. Significant projects include the following:

- *Hotel Clio:* The Company completed renovations in March 2022 to rebrand the JW Marriott Denver Cherry Creek as the Hotel Clio, a Luxury Collection Hotel.
- *Kimpton Hotel Palomar Phoenix:* The Company is in the process of completing a comprehensive rebranding and repositioning of the rooftop bar and pool at the hotel.
- *Hilton Boston Downtown/Faneuil Hall:* The Company expects to commence a comprehensive renovation in the fourth quarter of 2022 to reposition the hotel as an experiential lifestyle property with completion in mid-2023.
- *Hilton Burlington Lake Champlain:* The Company has commenced a repositioning of the hotel to rebrand it as a Curio Collection hotel. The repositioning is expected to be completed in early 2023 and includes a new restaurant concept by a well-known and award-winning chef.

#### **Credit Facility Refinancing**

On September 27, 2022, the Company entered into an amendment and restatement of its existing \$750 million credit facility, increasing the total credit facility to \$1.2 billion and extending the Company's maturity schedule. The credit facility is comprised of a \$400 million revolving credit facility, a \$300 million term loan with a maturity in January 2026, inclusive of a one-year extension option, and a \$500 million term loan maturing in January 2028. The revolving credit facility matures in September 2027, inclusive of two six-month extension options. The facilities will bear interest pursuant to a leverage-based pricing grid ranging from 1.35% to 2.25% over the applicable adjusted term SOFR. Based upon the Company's current leverage, the pricing is at the lowest end of the grid.

The Company utilized the proceeds from the term loans to repay the \$350 million term loan in the prior facility, the \$50 million term loan facility that was scheduled to mature in October 2023 and the \$150 million that was outstanding on its revolving credit facility. Subsequent to September 30, 2022, the Company utilized the proceeds to repay the mortgage loans encumbering the Salt Lake City Marriott Downtown at City Creek, Westin Washington D.C. City Center and The Lodge at Sonoma Resort. The Company intends to repay the mortgage loan secured by the Westin San Diego Bayview in early December 2022 and will end the year with no debt maturities until August 2024.

### **Balance Sheet and Liquidity**

The Company ended the quarter with \$843.4 million of liquidity, comprised of \$313.9 million of unrestricted corporate cash, \$129.5 million of unrestricted cash at its hotels and \$400.0 million of capacity on its senior unsecured credit facility. As of September 30, 2022, the Company had \$1.4 billion of total debt outstanding, which consisted of \$568.7 million of property-specific, non-recourse mortgage debt, \$800.0 million of unsecured term loans and no outstanding borrowings on its \$400.0 million senior unsecured credit facility.

### **Share Repurchase Program**

On September 29, 2022, the Company's Board of Directors approved a \$200 million share repurchase program through February 28, 2025. The share repurchase program may be suspended or terminated at any time without prior notice. Subsequent to September 30, 2022, the Company repurchased 1.6 million shares of its common stock at an average price of \$7.81 per share for a total purchase price of \$12.3 million. The Company has \$187.7 million of remaining authorized capacity under the share repurchase program.

#### **Dividends**

The Company declared a quarterly cash dividend of \$0.03 per share on its common shares to shareholders of record as of September 30, 2022. The dividend was paid on October 12, 2022.

The Company declared a quarterly dividend of \$0.515625 per share on its 8.250% Series A Cumulative Redeemable Preferred Stock to shareholders of record as of September 16, 2022. The dividend was paid on September 30, 2022.

### **Earnings Call**

The Company will host a conference call to discuss its third quarter results on Friday, November 4, 2022, at 9:00 a.m. Eastern Time (ET). The conference call will be accessible by telephone and through the internet. Interested individuals are requested to register for the call by visiting <a href="https://investor.drhc.com">https://investor.drhc.com</a>. A replay of the conference call webcast will be archived and available online.

#### **About the Company**

DiamondRock Hospitality Company is a self-advised real estate investment trust (REIT) that is an owner of a leading portfolio of geographically diversified hotels concentrated in leisure destinations and top gateway markets. The Company currently owns 34 premium quality hotels with over 9,500 rooms. The Company has strategically positioned its portfolio to be operated both under leading global brand families as well as independent boutique hotels in the lifestyle segment. For further information on the Company and its portfolio, please visit DiamondRock Hospitality Company's website at <a href="https://www.drhc.com">www.drhc.com</a>.

This press release contains forward-looking statements within the meaning of federal securities laws and regulations. These forward-looking statements are identified by their use of terms and phrases such as "believe," "expect," "intend," "project," "forecast," "plan" and other similar terms and phrases, including references to assumptions and forecasts of future results. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause the actual results to differ materially from those anticipated at the time the forward-looking statements are made. These risks include, but are not limited to: the adverse impact of the novel coronavirus (COVID-19) on the U.S., regional and global economies, travel, the hospitality industry, and the financial condition and results of operations of the Company and its hotels; national and local economic and business conditions, including the potential for additional terrorist attacks, that will affect occupancy rates at the Company's hotels and the demand for hotel products and services; operating risks associated with the hotel business; relationships with property managers; the ability to compete effectively in areas such as access, location, quality of accommodations and room rate structures; changes in travel patterns, taxes and government regulations which influence or determine wages, prices, construction procedures and costs; and other

risk factors contained in the Company's filings with the Securities and Exchange Commission. Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this release is as of the date of this release, and the Company undertakes no obligation to update any forward-looking statement to conform the statement to actual results or changes in the Company's expectations.

# DIAMONDROCK HOSPITALITY COMPANY CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

ASSETS	<u> </u>	ember 30, 2022 (unaudited)	<b>December 31, 2021</b>			
Property and equipment, net	\$	2,674,380	\$	2,651,444		
Right-of-use assets		99,332		100,212		
Restricted cash		45,989		36,887		
Due from hotel managers		182,845		120,671		
Prepaid and other assets		69,792		17,472		
Cash and cash equivalents		313,871		38,620		
Total assets	\$	3,386,209	\$	2,965,306		
LIABILITIES AND EQUITY						
Liabilities:						
Mortgage and other debt, net of unamortized debt issuance costs	\$	567,369	\$	578,651		
Unsecured term loans, net of unamortized debt issuance costs		799,071		398,572		
Senior unsecured credit facility		<u> </u>		90,000		
Total debt		1,366,440		1,067,223		
Lease liabilities		110,287		108,605		
Deferred rent		64,132		60,800		
Due to hotel managers		123,837		85,493		
Unfavorable contract liabilities, net		61,484		62,780		
Accounts payable and accrued expenses		41,190		51,238		
Distributions declared and unpaid		6,489				
Deferred income related to key money, net		8,888		8,203		
Total liabilities		1,782,747		1,444,342		
Equity:				, ,		
Preferred stock, \$0.01 par value; 10,000,000 shares authorized;						
8.250% Series A Cumulative Redeemable Preferred Stock (liquidation preference \$25.00 per share), 4,760,000 shares issued and outstanding at September 30, 2022 and December 31, 2021		48		48		
Common stock, \$0.01 par value; 400,000,000 shares authorized; 210,944,517 and 210,746,895 shares issued and outstanding at September 30, 2022 and December 31, 2021, respectively		2,109		2,107		
Additional paid-in capital		2,298,866		2,293,990		
Distributions in excess of earnings		(703,747)		(780,931)		
Total stockholders' equity		1,597,276		1,515,214		
Noncontrolling interests		6,186		5,750		
Total equity		1,603,462		1,520,964		
Total liabilities and equity	\$	3,386,209	\$	2,965,306		

# DIAMONDROCK HOSPITALITY COMPANY CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except share and per share amounts) (unaudited)

	Three Months Ended September 30,			Ni	ine Months End	ed September 30,		
		2022		2021		2022		2021
Revenues:								
Rooms	\$	184,994	\$	128,743	\$	510,189	\$	266,051
Food and beverage		61,940		36,513		176,294		76,052
Other		21,274		14,216		59,965		35,097
Total revenues		268,208		179,472		746,448		377,200
Operating Expenses:								
Rooms		43,899		32,442		120,374		67,736
Food and beverage		43,227		26,957		119,919		58,091
Management fees		6,697		3,104		17,029		6,514
Franchise fees		8,709		6,011		23,212		12,193
Other hotel expenses		83,318		66,399		234,325		167,208
Depreciation and amortization		27,053		25,555		81,097		77,209
Impairment losses		_		_		2,843		126,697
Corporate expenses		7,516		8,341		22,275		23,790
Business interruption insurance income		_		_		(499)		_
Total operating expenses, net		220,419		168,809		620,575		539,438
Interest and other expense (income), net		152		11		1,044		(460)
Interest expense		9,072		10,052		22,866		29,246
Loss on early extinguishment of debt		9,698		_		9,698		_
Total other expenses, net		18,922		10,063		33,608		28,786
Income (loss) before income taxes		28,867		600		92,265		(191,024)
Income tax expense		(312)		(2,371)		(949)		(1,433)
Net income (loss)		28,555		(1,771)		91,316		(192,457)
Less: Net (income) loss attributable to noncontrolling interests		(99)		6		(315)		812
Net income (loss) attributable to the Company		28,456		(1,765)		91,001		(191,645)
Distributions to preferred stockholders		(2,454)		(2,454)		(7,362)		(7,362)
Net income (loss) attributable to common stockholders	\$	26,002	\$	(4,219)	\$	83,639	\$	(199,007)
Earnings (loss) per share:				( ) - )				( stays at )
Earnings (loss) per share available to common								
stockholders - basic	\$	0.12	\$	(0.02)	\$	0.39	\$	(0.94)
Earnings (loss) per share available to common stockholders - diluted	\$	0.12	\$	(0.02)	\$	0.39	\$	(0.94)
Weighted-average number of common shares outstanding:								
Basic		212,878,364		212,256,590		212,736,133	2	211,966,969
Diluted		214,145,329		212,256,590		213,459,354	2	211,966,969

#### **Non-GAAP Financial Measures**

We use the following non-GAAP financial measures that we believe are useful to investors as key measures of our operating performance: EBITDA, EBITDA*re*, Adjusted EBITDA, Hotel EBITDA, Hotel Adjusted EBITDA, FFO and Adjusted FFO. These measures should not be considered in isolation or as a substitute for measures of performance in accordance with U.S. GAAP. EBITDA, EBITDA*re*, Adjusted EBITDA, Hotel Adjusted EBITDA, FFO and Adjusted FFO, as calculated by us, may not be comparable to other companies that do not define such terms exactly as the Company.

#### Use and Limitations of Non-GAAP Financial Measures

Our management and Board of Directors use EBITDA, EBITDAre, Adjusted EBITDA, Hotel EBITDA, Hotel Adjusted EBITDA, FFO and Adjusted FFO to evaluate the performance of our hotels and to facilitate comparisons between us and other lodging REITs, hotel owners who are not REITs and other capital intensive companies. The use of these non-GAAP financial measures has certain limitations. These non-GAAP financial measures as presented by us, may not be comparable to non-GAAP financial measures as calculated by other real estate companies. These measures do not reflect certain expenses or expenditures that we incurred and will incur, such as depreciation, interest and capital expenditures. We compensate for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our reconciliations to the most comparable U.S. GAAP financial measures, and our consolidated statements of operations and cash flows, include interest expense, capital expenditures, and other excluded items, all of which should be considered when evaluating our performance, as well as the usefulness of our non-GAAP financial measures.

These non-GAAP financial measures are used in addition to and in conjunction with results presented in accordance with U.S. GAAP. They should not be considered as alternatives to operating profit, cash flow from operations, or any other operating performance measure prescribed by U.S. GAAP. These non-GAAP financial measures reflect additional ways of viewing our operations that we believe, when viewed with our U.S. GAAP results and the reconciliations to the corresponding U.S. GAAP financial measures, provide a more complete understanding of factors and trends affecting our business than could be obtained absent this disclosure. We strongly encourage investors to review our financial information in its entirety and not to rely on a single financial measure.

#### EBITDA, EBITDAre and FFO

EBITDA represents net income (calculated in accordance with U.S. GAAP) excluding: (1) interest expense; (2) provision for income taxes, including income taxes applicable to sale of assets; and (3) depreciation and amortization. The Company computes EBITDAre in accordance with the National Association of Real Estate Investment Trusts ("Nareit") guidelines, as defined in its September 2017 white paper "Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate." EBITDAre represents net income (calculated in accordance with U.S. GAAP) adjusted for: (1) interest expense; (2) provision for income taxes, including income taxes applicable to sale of assets; (3) depreciation and amortization; (4) gains or losses on the disposition of depreciated property including gains or losses on change of control; (5) impairment write-downs of depreciated property and of investments in unconsolidated affiliates caused by a decrease in value of depreciated property in the affiliate; and (6) adjustments to reflect the entity's share of EBITDAre of unconsolidated affiliates.

We believe EBITDA and EBITDA*re* are useful to an investor in evaluating our operating performance because they help investors evaluate and compare the results of our operations from period to period by removing the impact of our capital structure (primarily interest expense) and our asset base (primarily depreciation and amortization, and in the case of EBITDA*re*, impairment and gains or losses on dispositions of depreciated property) from our operating results. In addition, covenants included in our debt agreements use EBITDA as a measure of financial compliance. We also use EBITDA and EBITDA*re* as measures in determining the value of hotel acquisitions and dispositions.

The Company computes FFO in accordance with standards established by the Nareit, which defines FFO as net income determined in accordance with U.S. GAAP, excluding gains or losses from sales of properties and impairment losses, plus real estate related depreciation and amortization. The Company believes that the presentation of FFO provides useful information to investors regarding its operating performance because it is a measure of the Company's operations without regard to specified non-cash items, such as real estate related depreciation and amortization and gains or losses on the sale of assets. The Company also uses FFO as one measure in assessing its operating results.

#### Hotel EBITDA

Hotel EBITDA represents net income excluding: (1) interest expense, (2) income taxes, (3) depreciation and amortization, (4) corporate general and administrative expenses (shown as corporate expenses on the consolidated statements of operations), and (5) hotel acquisition costs. We believe that Hotel EBITDA provides our investors a useful financial measure to evaluate our hotel operating performance, excluding the impact of our capital structure (primarily interest), our asset base (primarily depreciation and amortization), and our corporate-level expenses (corporate expenses and hotel acquisition costs). With respect to Hotel EBITDA, we believe that excluding the effect of corporate-level expenses provides a more complete understanding of the operating results over which individual hotels and third-party management companies have direct control. We believe property-level results provide investors with supplemental information on the ongoing operational performance of our hotels and effectiveness of the third-party management companies operating our business on a property-level basis.

## Adjustments to EBITDAre, FFO and Hotel EBITDA

We adjust EBITDA*re*, FFO and Hotel EBITDA when evaluating our performance because we believe that the exclusion of certain additional items described below provides useful supplemental information to investors regarding our ongoing operating performance and that the presentation of Adjusted EBITDA, Adjusted FFO and Hotel Adjusted EBITDA when combined with U.S. GAAP net income, EBITDA*re*, FFO and Hotel EBITDA, is beneficial to an investor's complete understanding of our consolidated and property-level operating performance. Hotel Adjusted EBITDA margins are calculated as Hotel Adjusted EBITDA divided by total hotel revenues. We adjust EBITDA*re*, FFO and Hotel EBITDA for the following items:

- Non-Cash Lease Expense and Other Amortization: We exclude the non-cash expense incurred from the straight line recognition of expense from our ground leases and other contractual obligations and the non-cash amortization of our favorable and unfavorable contracts, originally recorded in conjunction with certain hotel acquisitions. We exclude these non-cash items because they do not reflect the actual cash amounts due to the respective lessors and service providers in the current period and they are of lesser significance in evaluating our actual performance for that period.
- Cumulative Effect of a Change in Accounting Principle: The Financial Accounting Standards Board promulgates new accounting standards that require or permit the consolidated statement of operations to reflect the cumulative effect of a change in accounting principle. We exclude the effect of these adjustments, which include the accounting impact from prior periods, because they do not reflect the Company's actual underlying performance for the current period.
- Gains or Losses from Early Extinguishment of Debt: We exclude the effect of gains or losses recorded on the early extinguishment of debt because these gains or losses result from transaction activity related to the Company's capital structure that we believe are not indicative of the ongoing operating performance of the Company or our hotels.
- *Hotel Acquisition Costs*: We exclude hotel acquisition costs expensed during the period because we believe these transaction costs are not reflective of the ongoing performance of the Company or our hotels.
- Severance Costs: We exclude corporate severance costs, or reversals thereof, incurred with the termination of corporate-level employees and severance costs incurred at our hotels related to lease terminations or structured severance programs because we believe these costs do not reflect the ongoing performance of the Company or our hotels.
- *Hotel Manager Transition Items*: We exclude the transition items associated with a change in hotel manager because we believe these items do not reflect the ongoing performance of the Company or our hotels.
- Other Items: From time to time we incur costs or realize gains that we consider outside the ordinary course of business and that we do not believe reflect the ongoing performance of the Company or our hotels. Such items may include, but are not limited to, the following: pre-opening costs incurred with newly developed hotels; lease preparation costs incurred to prepare vacant space for marketing; management or franchise contract termination fees; gains or losses from legal settlements; costs incurred related to natural disasters; and gains on property insurance claim settlements, other than income related to business interruption insurance.

In addition, to derive Adjusted FFO we exclude any fair value adjustments to interest rate swaps. We exclude these non-cash amounts because they do not reflect the underlying performance of the Company.

#### **Reconciliations of Non-GAAP Measures**

## EBITDA, EBITDAre and Adjusted EBITDA

The following tables are reconciliations of our GAAP net income to EBITDA, EBITDAre and Adjusted EBITDA (in thousands):

	Three Months Ended September 30,					
		2022		2021		2019
Net income (loss)	\$	28,555	\$	(1,771)	\$	11,574
Interest expense		9,072		10,052		14,184
Income tax expense		312		2,371		1,217
Real estate related depreciation and amortization		27,053		25,555		29,474
EBITDA <i>re</i>		64,992		36,207		56,449
Professional fees and pre-opening costs related to Frenchman's Reef (1)				335		6,378
Non-cash lease expense and other amortization		1,551		1,664		1,750
Hotel manager transition items		11		523		582
Uninsured costs related to natural disasters				187		
Loss on early extinguishment of debt		9,698		<u> </u>		2,373
Adjusted EBITDA	\$	76,252	\$	38,916	\$	67,532

	Nine Months Ended September 30,					
	2022			2021		2019
Net income (loss)	\$ 91	,316	\$	(192,457)	\$	49,628
Interest expense	22	,866		29,246		38,264
Income tax expense		949		1,433		1,939
Real estate related depreciation and amortization	81	,097		77,209		87,805
EBITDA	196	,228		(84,569)		177,636
Impairment losses	2	,843		126,697		
EBITDAre	199	,071		42,128		177,636
Non-cash lease expense and other amortization	4	,675		5,007		5,249
Professional fees and pre-opening costs related to Frenchman's Reef (1)		_		1,388		11,445
Uninsured costs related to natural disasters				187		_
Loss on early extinguishment of debt	9	,698		_		2,373
Severance costs (2)		(532)		(216)		_
Hotel manager transition items		247		651		1,050
Adjusted EBITDA	\$ 213	,159	\$	49,145	\$	197,753

<sup>(1)</sup> Represents pre-opening costs related to the re-opening of Frenchman's Reef, as well as legal and professional fees and other costs incurred at Frenchman's Reef as a result of Hurricane Irma that are not covered by insurance.

<sup>(2)</sup> Consists of severance costs incurred, and adjustments thereto, associated with the elimination of positions at our hotels, which are classified within other hotel expenses on the consolidated statement of operations.

## Hotel EBITDA and Hotel Adjusted EBITDA

**Hotel Adjusted EBITDA** 

The following table is a reconciliation of our GAAP net income to Hotel EBITDA and Hotel Adjusted EBITDA (in thousands):

	Three Months Ended September 30,					
		2022		2021	2019	
Net income (loss)	\$	28,555	\$	(1,771) \$	11,574	
Interest expense		9,072		10,052	14,184	
Income tax expense		312		2,371	1,217	
Real estate related depreciation and amortization		27,053		25,555	29,474	
EBITDA		64,992		36,207	56,449	
Corporate expenses		7,516		8,341	6,318	
Interest and other expense (income), net		152		11	(102)	
Uninsured costs related to natural disasters				187		
Professional fees and pre-opening costs related to Frenchman's Reef (1)		<del></del>		335	6,378	
Loss on early extinguishment of debt		9,698		<u> </u>	2,373	
Hotel EBITDA		82,358		45,081	71,416	
Non-cash lease expense and other amortization		1,551		1,664	1,750	
Hotel manager transition items		11		523	582	
Hotel Adjusted EBITDA	\$	83,920	\$	47,268 \$	73,748	
		Nine Mo	nth	s Ended Septeml	ber 30.	
		2022		2021	2019	
Net income (loss)	\$	91,316	\$	(192,457) \$	49,628	
Interest expense		22,866		29,246	38,264	
Income tax expense		949		1,433	1,939	
Real estate related depreciation and amortization		81,097		77,209	87,805	
EBITDA		196,228		(84,569)	177,636	
Corporate expenses		22,275		23,790	20,785	
Interest and other expense (income), net		1,044		(460)	(510)	
Uninsured costs related to natural disasters				187		
Loss on early extinguishment of debt		9,698		<del></del>	2,373	
Professional fees and pre-opening costs related to Frenchman's Reef (1)				1,388	11,445	
Impairment losses		2,843		126,697	_	
Hotel EBITDA		232,088		67,033	211,729	
Non-cash lease expense and other amortization		4,675		5,007	5,249	
Hotel manager transition items		247		651	1,050	
Severance costs (2)		(532)		(216)	<u>—</u>	

<sup>(1)</sup> Represents pre-opening costs related to the re-opening of Frenchman's Reef, as well as legal and professional fees and other costs incurred at Frenchman's Reef as a result of Hurricane Irma that are not covered by insurance.

236,478

72,475 \$

218,028

<sup>(2)</sup> Consists of severance costs incurred, or adjustments thereto, associated with the elimination of positions at our hotels, which are classified within other hotel expenses on the consolidated statement of operations.

## FFO and Adjusted FFO

The following tables are reconciliations of our GAAP net income to FFO and Adjusted FFO (in thousands):

	<b>Three Months Ended September 30,</b>						
		2022		2021	2019		
Net income (loss)	\$	28,555	\$	(1,771) \$	11,574		
Real estate related depreciation and amortization		27,053		25,555	29,474		
Impairment losses, net of tax		<u> </u>		(2,215)	_		
FFO		55,608		21,569	41,048		
Distribution to preferred stockholders		(2,454)		(2,454)	_		
FFO available to common stock and unit holders		53,154		19,115	41,048		
Non-cash lease expense and other amortization		1,551		1,664	1,750		
Uninsured costs related to natural disasters				187			
Professional fees and pre-opening costs related to Frenchman's Reef (1)				335	6,378		
Loss on early extinguishment of debt		9,698			2,373		
Hotel manager transition items		11		523	582		
Fair value adjustments to interest rate swaps		(3,780)		(919)	3,143		
Adjusted FFO available to common stock and unit holders	\$	60,634	\$	20,905 \$	55,274		
Adjusted FFO available to common stock and unit holders, per diluted share	\$	0.28	\$	0.10 \$	0.27		
		Nine Mo	nth	hs Ended September 30,			
		2022		2021	2019		
Net income (loss)	\$	91,316	\$	(192,457) \$	49,628		
Real estate related depreciation and amortization		81,097		77,209	87,805		
Impairment losses, net of tax		2,843		127,282	_		
FFO		175,256		12,034	137,433		
Distribution to preferred stockholders		(7,362)		(7,362)	_		
FFO available to common stock and unit holders		167,894		4,672	137,433		
Non-cash lease expense and other amortization		4,675		5,007	5,249		
Uninsured costs related to natural disasters				187			
Professional fees and pre-opening costs related to Frenchman's Reef (1)		_		1,388	11,445		
Hotel manager transition items		247		651	1,050		
Loss on early extinguishment of debt		9,698		(216)	2,373		
Severance costs (2)		(532)		_			
Fair value adjustments to interest rate swaps		(14,002)		(4,488)	4,790		
Adjusted FFO available to common stock and unit holders	\$	167,980	\$	7,201 \$	162,340		
Adjusted FFO available to common stock and unit holders, per diluted share	\$	0.78	\$	0.03 \$	0.80		

<sup>(1)</sup> Represents pre-opening costs related to the re-opening of Frenchman's Reef, as well as legal and professional fees and other costs incurred at Frenchman's Reef as a result of Hurricane Irma that are not covered by insurance.

<sup>(2)</sup> Consists of severance costs incurred, or adjustments thereto, associated with the elimination of positions at our hotels, which are classified within other hotel expenses on the consolidated statement of operations.

## **Reconciliation of Comparable Operating Results**

The following presents the revenues, Hotel Adjusted EBITDA and Hotel Adjusted EBITDA Margin together with comparable prior year results, which excludes the results for our 2021 dispositions (in thousands):

		Three Months Ended September 30,							
		2022		2021		2019			
Revenues	\$	268,208	\$	179,472	\$	240,279			
Hotel revenues from prior ownership (1)		(1,275)		19,413		17,036			
Hotel revenues from sold hotels (2)		_				(18,338)			
Comparable Revenues	\$	266,933	\$	198,885	\$	238,977			
Hotel Adjusted EBITDA	\$	83,920	\$	47,268	\$	73,748			
Hotel Adjusted EBITDA from prior ownership (1)		291		6,026		3,601			
Hotel Adjusted EBITDA from sold hotels (2)		_		178		(4,938)			
Comparable Hotel Adjusted EBITDA	\$	84,211	\$	53,472	\$	72,411			
	_								
Hotel Adjusted EBITDA Margin		31.29 %		26.34 %		30.69 %			
Comparable Hotel Adjusted EBITDA Margin		31.55 %		26.89 %		30.30 %			

	 Nine Months Ended September 30,							
	2022		2021		2019			
Revenues	\$ 746,448	\$	377,200	\$	700,572			
Hotel revenues from prior ownership (1)	(3,237)		55,816		52,876			
Hotel revenues from sold hotels (2)	 430		(60)		(47,872)			
Comparable Revenues	\$ 743,641	\$	432,956	\$	705,576			
Hotel Adjusted EBITDA	\$ 236,478	\$	72,475	\$	218,028			
Hotel Adjusted EBITDA from prior ownership (1)	(62)		14,445		12,426			
Hotel Adjusted EBITDA from sold hotels (2)	 (106)		4,664		(17,758)			
Comparable Hotel Adjusted EBITDA	\$ 236,310	\$	91,584	\$	212,696			
Hotel Adjusted EBITDA Margin	 31.68 %		19.21 %		31.12 %			
Comparable Hotel Adjusted EBITDA Margin	31.78 %		21.15 %		30.15 %			

<sup>(1)</sup> Amounts represent the pre-acquisition operating results for Bourbon Orleans Hotel from January 1, 2019 to July 28, 2021, Henderson Park Inn from January 1, 2019 to July 29, 2021, Henderson Beach Resort from January 1, 2019 to December 22, 2021 and Tranquility Bay Beachfront Resort from January 1, 2019 to January 5, 2022. The pre-acquisition operating results were obtained from the sellers of the hotels during the acquisition due diligence process. We have made no adjustments to the amounts provided to us by the seller. The pre-acquisition operating results were not audited or reviewed by the Company's independent auditors.

<sup>(2)</sup> Amounts represent the operating results of Frenchman's Reef and The Lexington Hotel.

## **Selected Quarterly Comparable Operating Information**

The following tables are presented to provide investors with selected quarterly comparable operating information. The operating information includes historical quarterly operating results for our portfolio, excluding the Kimpton Fort Lauderdale Beach Resort as the hotel opened in April 2021.

	Qu	arter 1, 2019	Qı	uarter 2, 2019	Q	uarter 3, 2019	Q	uarter 4, 2019	F	ull Year 2019
ADR	\$	223.66	\$	252.68	\$	239.39	\$	242.68	\$	240.10
Occupancy		72.2 %		82.4 %		81.2 %		75.2 %		77.8 %
RevPAR	\$	161.44	\$	208.24	\$	194.40	\$	182.52	\$	186.73
Total RevPAR	\$	242.88	\$	302.81	\$	274.93	\$	265.26	\$	271.55
Revenues (in thousands)	\$	206,370	\$	260,227	\$	238,977	\$	230,571	\$	936,145
Hotel Adjusted EBITDA (in thousands)	\$	50,975	\$	89,310	\$	72,411	\$	65,196	\$	277,892
Hotel Adjusted EBITDA Margin		24.70 %		34.32 %		30.30 %		28.28 %		29.68 %
Available Rooms		849,674		859,374		869,216		869,216		3,447,480

	Quarter 1, 2021		Qı	uarter 2, 2021	Q	uarter 3, 2021	Quarter 4, 2021			ull Year 2021
ADR	\$	236.48	\$	241.35	\$	249.83	\$	265.54	\$	250.62
Occupancy		29.6 %		49.3 %		65.4 %		61.2 %		51.5 %
RevPAR	\$	70.08	\$	119.00	\$	163.45	\$	162.47	\$	129.10
Total RevPAR	\$	101.74	\$	171.53	\$	228.71	\$	233.25	\$	184.30
Revenues (in thousands)	\$	86,534	\$	147,537	\$	198,885	\$	202,826	\$	635,782
Hotel Adjusted EBITDA (in thousands)	\$	2,156	\$	35,956	\$	53,472	\$	45,017	\$	136,601
Hotel Adjusted EBITDA Margin		2.49 %		24.37 %		26.89 %		22.19 %		21.49 %
Available Rooms		850,500		860,103		869,584		869,584		3,449,771

	Qı	uarter 1, 2022	Q	uarter 2, 2022	Q	uarter 3, 2022
ADR	\$	279.09	\$	297.36	\$	281.36
Occupancy		55.8 %		74.9 %		75.1 %
RevPAR	\$	155.76	\$	222.70	\$	211.40
Total RevPAR	\$	231.84	\$	324.68	\$	306.35
Revenues (in thousands)	\$	197,263	\$	279,445	\$	266,933
Hotel Adjusted EBITDA (in thousands)	\$	51,121	\$	100,978	\$	84,211
Hotel Adjusted EBITDA Margin		25.92 %		36.14 %		31.55 %
Available Rooms		850,842		860,683		871,332

# Market Capitalization as of September 30, 2022 (in thousands)

## **Enterprise Value**

Common equity capitalization (at September 30, 2022 closing price of \$7.51/share)	\$ 1,615,230
Preferred equity capitalization (at liquidation value of \$25.00/share)	119,000
Consolidated debt (face amount)	1,368,651
Cash and cash equivalents	 (313,871)
Total enterprise value	\$ 2,789,010
Share Reconciliation	
Common shares outstanding	210,945
Operating partnership units	817
Unvested restricted stock held by management and employees	1,365
Share grants under deferred compensation plan	1,950
Combined shares and units	215,077

# Debt Summary as of November 3, 2022 (dollars in thousands)

Loan	Interest Rate	Term	Outstanding Principal	Maturity
Westin San Diego Bayview	3.94%	Fixed	57,163	April 2023
Courtyard New York Manhattan / Midtown East	4.40%	Fixed	76,445	August 2024
Worthington Renaissance Fort Worth Hotel	3.66%	Fixed	75,933	May 2025
Hotel Clio	4.33%	Fixed	57,692	July 2025
Westin Boston Seaport District	4.36%	Fixed	179,208	November 2025
Unamortized debt issuance costs			(1,218)	
Total mortgage debt, net of unamortized debt issuance costs			445,223	
Unsecured term loan	SOFR + 1.35%	Variable	500,000	January 2028
Unsecured term loan	SOFR + 1.35%	Variable	300,000	January 2025 (1)
Unamortized debt issuance costs			(907)	
Unsecured term loans, net of unamortized debt issuance costs			799,093	
Senior unsecured credit facility	SOFR + 1.40%	Variable	_	September 2026 (1)
Total debt, net of unamortized debt issuance costs			\$ 1,244,316	
Weighted-average interest rate of fixed rate debt	3.92%			
Total weighted-average interest rate (2)	4.54%			

<sup>(1)</sup> May be extended for an additional year upon the payment of applicable fees and the satisfaction of certain customary conditions.

Weighted-average interest rate includes effect of interest rate swaps.

# **Monthly Operating Statistics** (1)

		ADR				Occupancy				RevPAR			
	Number of Rooms	July	y 2022	July 2021	B/(W) 2021	July 2022	July 2021	B/(W) 2021		July 2022	Ju	ly 2021	B/(W) 2021
Total - 33 Hotels	9,471	\$	286.18	\$ 259.43	10.3 %	74.9 %	70.2 %	4.7 %	\$	214.31	\$	182.00	17.8 %
Resort/Lifestyle - 20 Hotels	3,656	\$	373.15	\$ 371.90	0.3 %	74.1 %	75.3 %	(1.2)%	\$	276.43	\$	280.02	(1.3)%
	Number of Rooms	July	2022	July 2019	B/(W) 2019	July 2022	July 2019	B/(W) 2019	J	uly 2022	Jul	ly 2019	B/(W) 2019
Total - 33 Hotels	9,471	\$	286.18	\$ 235.11	21.7 %	74.9 %	82.4 %	(7.5)%	\$	214.31	\$	193.72	10.6 %
Resort/Lifestyle - 20 Hotels	3,656	\$	373.15	\$ 262.65	42.1 %	74.1 %	81.6 %	(7.5)%	\$	276.43	\$	214.40	28.9 %
	Number of Rooms		gust )22	August 2021	B/(W) 2021	August 2022	August 2021	B/(W) 2021		August 2022		ugust 2021	B/(W) 2021
Total - 33 Hotels	9,471	\$	261.49	\$ 237.99	9.9 %	74.6 %	63.6 %	11.0 %	\$	195.19	\$	151.37	28.9 %
Resort/Lifestyle - 20 Hotels	3,656	\$	333.49	\$ 335.02	(0.5)%	72.5 %	64.3 %	8.2 %	\$	241.79	\$	215.31	12.3 %
	Number	Au	ıgust	August		August	August			August		August 2019	B/(W) 2019
	of Rooms	20	022	2019	B/(W) 2019	2022	2019	B/(W) 2019		2022		2017	27(11)2017
Total - 33 Hotels	<b>of Rooms</b> 9,471		261.49		B/(W) 2019 15.2 %	74.6 %	81.4 %	(6.8)%	\$	195.19		184.80	5.6 %
Total - 33 Hotels  Resort/Lifestyle - 20 Hotels		\$		\$ 226.98							\$		
	9,471	\$ \$ Sept	261.49	\$ 226.98	15.2 %	74.6 %	81.4 %	(6.8)%	\$	195.19	\$ \$ Se <sub>l</sub>	184.80	5.6 %
	9,471 3,656 <b>Number</b>	\$ \$ Sept 20	261.49 333.49	\$ 226.98 \$ 252.70 September 2021	15.2 % 32.0 %	74.6 % 72.5 % September	81.4 % 78.6 % September	(6.8)% (6.1)%	\$ 	195.19 241.79 eptember	\$ \$ Se <sub>I</sub>	184.80 198.53 ptember	5.6 % 21.8 %
Resort/Lifestyle - 20 Hotels	9,471 3,656 Number of Rooms	\$ \$ Sept 20	261.49 333.49 tember 022	\$ 226.98 \$ 252.70 September 2021 \$ 251.13	15.2 % 32.0 % B/(W) 2021	74.6 % 72.5 % September 2022	81.4 % 78.6 % September 2021	(6.8)% (6.1)% B/(W) 2021	\$ S 	195.19 241.79 eptember 2022	\$ \$ Sep	184.80 198.53 ptember 2021	5.6 % 21.8 % B/(W) 2021
Resort/Lifestyle - 20 Hotels  Total - 33 Hotels	9,471 3,656 Number of Rooms	\$ \$ Sept 20 \$ \$	261.49 333.49 sember 022 296.63	\$ 226.98 \$ 252.70 September 2021 \$ 251.13 \$ 328.84	15.2 % 32.0 %  B/(W) 2021  18.1 %	74.6 % 72.5 %  September 2022 75.9 %	81.4 % 78.6 %  September 2021  62.4 % 63.0 %	(6.8)% (6.1)% B/(W) 2021	\$ \$ \$	195.19 241.79 eptember 2022 225.13	\$ \$ \$ \$ \$ \$ \$	184.80 198.53 <b>ptember</b> <b>2021</b> 156.76	5.6 % 21.8 % B/(W) 2021 43.6 %
Resort/Lifestyle - 20 Hotels  Total - 33 Hotels	9,471 3,656  Number of Rooms 9,471 3,656  Number	\$ Sept 20 \$ \$ Sep 2	261.49 333.49 tember 022 296.63 343.17	\$ 226.98 \$ 252.70 September 2021 \$ 251.13 \$ 328.84 September 2019	15.2 % 32.0 %  B/(W) 2021  18.1 % 4.4 %  B/(W) 2019	74.6 % 72.5 %  September 2022 75.9 % 70.3 %  September	81.4 % 78.6 %  September 2021  62.4 % 63.0 %  September 2019	(6.8)% (6.1)% B/(W) 2021 13.5 % 7.3 % B/(W) 2019	\$ \$ \$	195.19 241.79 eptember 2022 225.13 241.14 September 2022	\$ Sep	184.80 198.53 ptember 2021 156.76 207.21	5.6 % 21.8 %  B/(W) 2021  43.6 % 16.4 %  B/(W) 2019

<sup>(1)</sup> All periods presented include the pre-acquisition operating results of hotels acquired in 2021 and 2022 and excludes hotels sold in 2021 and the Kimpton Fort Lauderdale Beach Resort as the hotel opened during 2021.

# **Operating Statistics – Third Quarter**

	Number _				Occupancy						
	of Rooms	3Q 2022	3Q 2021	B/(W) 2021	3Q 2022	3Q 2021	B/(W) 2021	30	Q 2022	3Q 2021	B/(W) 2021
Atlanta Marriott Alpharetta	318 \$	155.35	\$ 119.77	29.7 %	60.7 %	63.2 %	(2.5)%	\$	94.35	\$ 75.75	24.6 %
Bourbon Orleans Hotel	220 5	198.82	\$ 185.94	6.9 %	67.0 %	57.4 %	9.6 %	\$	133.24	\$ 106.65	24.9 %
Cavallo Point, The Lodge at the Golden Gate	142 5	723.68	\$ 697.33	3.8 %	50.8 %	58.6 %	(7.8)%	\$	367.33	\$ 408.40	(10.1)%
Chicago Marriott Downtown Magnificent Mile	1,200 \$	253.84	\$ 204.01	24.4 %	72.9 %	54.4 %	18.5 %	\$	185.02	\$ 110.97	66.7 %
Courtyard Denver Downtown	177 5	3 232.76	\$ 198.04	17.5 %	83.0 %	77.0 %	6.0 %	\$	193.21	\$ 152.42	26.8 %
Courtyard New York Manhattan/Fifth Avenue	189 5	288.20	\$ 188.42	53.0 %	96.8 %	94.3 %	2.5 %	\$	279.10	\$ 177.64	57.1 %
Courtyard New York Manhattan/Midtown East	321 5	338.74	\$ 221.26	53.1 %	90.7 %	77.5 %	13.2 %	\$	307.21	\$ 171.52	79.1 %
Embassy Suites by Hilton Bethesda	272 5	140.80	\$ 118.48	18.8 %	56.9 %	41.1 %	15.8 %	\$	80.12	\$ 48.73	64.4 %
Havana Cabana Key West	106 \$	259.31	\$ 289.47	(10.4)%	80.0 %	85.6 %	(5.6)%	\$	207.40	\$ 247.92	(16.3)%
Henderson Beach Resort	233 \$	501.78	\$ 518.47	(3.2)%	75.6 %	74.8 %	0.8 %	\$	379.49	\$ 387.81	(2.1)%
Henderson Park Inn	37 \$	711.75	\$ 728.19	(2.3)%	81.3 %	93.7 %	(12.4)%	\$	578.98	\$ 681.98	(15.1)%
Hilton Boston Downtown/Faneuil Hall	403 \$	334.30	\$ 236.15	41.6 %	88.2 %	82.3 %	5.9 %	\$	294.90	\$ 194.26	51.8 %
Hilton Burlington Lake Champlain	258 \$	315.25	\$ 304.18	3.6 %	88.5 %	83.1 %	5.4 %	\$	279.11	\$ 252.78	10.4 %
Hilton Garden Inn New York/Times Square Central	282 5	276.98	\$ 178.29	55.4 %	98.4 %	89.6 %	8.8 %	\$	272.65	\$ 159.71	70.7 %
Hotel Clio	199 5	329.77	\$ 291.32	13.2 %	76.3 %	77.5 %	(1.2)%	\$	251.56	\$ 225.78	11.4 %
Hotel Emblem San Francisco	96 9	244.50	\$ 163.36	49.7 %	80.7 %	61.4 %	19.3 %	\$	197.39	\$ 100.30	96.8 %
Hotel Palomar Phoenix	242 5	172.35	\$ 166.94	3.2 %	61.7 %	56.3 %	5.4 %	\$	106.41	\$ 93.95	13.3 %
Kimpton Fort Lauderdale Beach Resort	96 9	157.26	\$ 182.66	(13.9)%	57.5 %	46.9 %	10.6 %	\$	90.40	\$ 85.67	5.5 %
Kimpton Shorebreak Resort	157 5	406.55	\$ 390.89	4.0 %	88.0 %	79.9 %	8.1 %	\$	357.63	\$ 312.46	14.5 %
L'Auberge de Sedona	88 5	766.54	\$ 833.84	(8.1)%	68.8 %	73.0 %	(4.2)%	\$	527.38	\$ 609.01	(13.4)%
Margaritaville Beach House Key West	186 5	353.53	\$ 382.97	(7.7)%	70.5 %	76.3 %	(5.8)%	\$	249.32	\$ 292.20	(14.7)%
Orchards Inn Sedona	70 5	228.40	\$ 263.02	(13.2)%	65.4 %	66.1 %	(0.7)%	\$	149.38	\$ 173.86	(14.1)%
Renaissance Charleston Historic District Hotel	167 5	340.67	\$ 322.94	5.5 %	85.6 %	89.8 %	(4.2)%	\$	291.51	\$ 290.15	0.5 %
Salt Lake City Marriott Downtown at City Creek	510 5	173.45	\$ 166.22	4.3 %	67.9 %	56.4 %	11.5 %	\$	117.76	\$ 93.79	25.6 %
The Gwen Hotel	311 5	329.43	\$ 271.16	21.5 %	78.7 %	71.3 %	7.4 %	\$	259.15	\$ 193.23	34.1 %
The Hythe Vail	344 \$	269.70	\$ 262.06	2.9 %	64.9 %	45.9 %	19.0 %	\$	174.94	\$ 120.41	45.3 %
The Landing Lake Tahoe Resort & Spa	82 5	670.73	\$ 725.58	(7.6)%	63.1 %	42.1 %	21.0 %	\$	423.03	\$ 305.18	38.6 %
The Lodge at Sonoma Resort	182 5	502.90	\$ 424.58	18.4 %	70.5 %	72.0 %	(1.5)%	\$	354.59	\$ 305.73	16.0 %
Tranquility Bay Beachfront Resort	103 5	588.88	\$ 576.74	2.1 %	63.7 %	74.0 %	(10.3)%	\$	375.17	\$ 427.01	(12.1)%
Westin Boston Waterfront	793 5	249.19	\$ 210.10	18.6 %	86.4 %	63.9 %	22.5 %	\$	215.40	\$ 134.26	60.4 %
Westin Fort Lauderdale Beach Resort	433 \$	201.15	\$ 200.44	0.4 %	67.8 %	57.6 %	10.2 %	\$	136.47	\$ 115.37	18.3 %
Westin San Diego Bayview	436 5	216.33	\$ 174.42	24.0 %	87.4 %	74.2 %	13.2 %	\$	189.13	\$ 129.40	46.2 %
Westin Washington D.C. City Center	410 5	196.28	\$ 143.36	36.9 %	61.3 %	43.7 %	17.6 %	\$	120.35	\$ 62.66	92.1 %
Worthington Renaissance Fort Worth Hotel	504 5	176.37	\$ 146.48	20.4 %	65.8 %	62.7 %	3.1 %	\$	115.99	\$ 91.79	26.4 %
Comparable Total (1)	9,471	281.36	\$ 249.83	12.6 %	75.1 %	65.4 %	9.7 %	\$	211.40	\$ 163.45	29.3 %

<sup>(1)</sup> Amounts include the pre-acquisition operating results of hotels acquired in 2021 and 2022 and excludes hotels sold in 2021 and the Kimpton Fort Lauderdale Beach Resort as the hotel opened during 2021.

## **Operating Statistics – Third Quarter**

	Number _		ADR	-	S	Occupancy				RevPAR	
	of Rooms	3Q 2022	3Q 2019	B/(W) 2019	3Q 2022	3Q 2019	B/(W) 2019	3Q 2	2022	3Q 2019	B/(W) 2019
Atlanta Marriott Alpharetta	318 \$	155.35	\$ 163.80	(5.2)%	60.7 %	72.9 %	(12.2)%	\$	94.35	\$ 119.41	(21.0)%
Bourbon Orleans Hotel	220 \$	198.82	\$ 193.21	2.9 %	67.0 %	75.3 %	(8.3)%	\$	133.24	\$ 145.55	(8.5)%
Cavallo Point, The Lodge at the Golden Gate	142 \$	723.68	\$ 469.36	54.2 %	50.8 %	68.1 %	(17.3)%	\$	367.33	\$ 319.72	14.9 %
Chicago Marriott Downtown Magnificent Mile	1,200 \$	253.84	\$ 239.22	6.1 %	72.9 %	82.5 %	(9.6)%	\$	185.02	\$ 197.32	(6.2)%
Courtyard Denver Downtown	177 \$	232.76	\$ 218.40	6.6 %	83.0 %	85.9 %	(2.9)%	\$	193.21	\$ 187.70	2.9 %
Courtyard New York Manhattan/Fifth Avenue	189 \$	288.20	\$ 256.72	12.3 %	96.8 %	91.6 %	5.2 %	\$	279.10	\$ 235.21	18.7 %
Courtyard New York Manhattan/Midtown East	321 \$	338.74	\$ 266.37	27.2 %	90.7 %	97.4 %	(6.7)%	\$	307.21	\$ 259.56	18.4 %
Embassy Suites by Hilton Bethesda	272 \$	140.80	\$ 167.95	(16.2)%	56.9 %	70.4 %	(13.5)%	\$	80.12	\$ 118.20	(32.2)%
Havana Cabana Key West	106 \$	259.31	\$ 170.13	52.4 %	80.0 %	85.9 %	(5.9)%	\$	207.40	\$ 146.13	41.9 %
Henderson Beach Resort	233 \$	501.78	\$ 333.54	50.4 %	75.6 %	65.7 %	9.9 %	\$	379.49	\$ 219.30	73.0 %
Henderson Park Inn	37 \$	711.75	\$ 520.73	36.7 %	81.3 %	87.7 %	(6.4)%	\$	578.98	\$ 456.78	26.8 %
Hilton Boston Downtown/Faneuil Hall	403 \$	334.30	\$ 342.48	(2.4)%	88.2 %	92.6 %	(4.4)%	\$	294.90	\$ 317.16	(7.0)%
Hilton Burlington Lake Champlain	258 \$	315.25	\$ 244.03	29.2 %	88.5 %	90.1 %	(1.6)%	\$	279.11	\$ 219.97	26.9 %
Hilton Garden Inn New York/Times Square Central	282 \$	276.98	\$ 249.41	11.1 %	98.4 %	98.7 %	(0.3)%	\$	272.65	\$ 246.24	10.7 %
Hotel Clio	199 \$	329.77	\$ 262.04	25.8 %	76.3 %	85.9 %	(9.6)%	\$	251.56	\$ 225.20	11.7 %
Hotel Emblem San Francisco	96 \$	244.50	\$ 247.06	(1.0)%	80.7 %	91.7 %	(11.0)%	\$	197.39	\$ 226.47	(12.8)%
Hotel Palomar Phoenix	242 \$	172.35	\$ 143.55	20.1 %	61.7 %	73.4 %	(11.7)%	\$	106.41	\$ 105.30	1.1 %
Kimpton Shorebreak Resort	157 \$	406.55	\$ 306.54	32.6 %	88.0 %	81.8 %	6.2 %	\$	357.63	\$ 250.72	42.6 %
L'Auberge de Sedona	88 \$	766.54	\$ 533.79	43.6 %	68.8 %	71.7 %	(2.9)%	\$	527.38	\$ 382.61	37.8 %
Margaritaville Beach House Key West	186 \$	353.53	\$ 205.47	72.1 %	70.5 %	61.4 %	9.1 %	\$	249.32	\$ 126.16	97.6 %
Orchards Inn Sedona	70 \$	228.40	\$ 207.09	10.3 %	65.4 %	74.3 %	(8.9)%	\$	149.38	\$ 153.97	(3.0)%
Renaissance Charleston Historic District Hotel	167 \$	340.67	\$ 239.40	42.3 %	85.6 %	77.9 %	7.7 %	\$	291.51	\$ 186.38	56.4 %
Salt Lake City Marriott Downtown at City Creek	510 \$	173.45	\$ 179.29	(3.3)%	67.9 %	76.1 %	(8.2)%	\$	117.76	\$ 136.50	(13.7)%
The Gwen Hotel	311 \$	329.43	\$ 280.57	17.4 %	78.7 %	91.3 %	(12.6)%	\$	259.15	\$ 256.27	1.1 %
The Hythe Vail	344 \$	269.70	\$ 212.25	27.1 %	64.9 %	70.4 %	(5.5)%	\$	174.94	\$ 149.45	17.1 %
The Landing Lake Tahoe Resort & Spa	82 \$	670.73	\$ 376.60	78.1 %	63.1 %	86.4 %	(23.3)%	\$	423.03	\$ 325.43	30.0 %
The Lodge at Sonoma Resort	182 \$	502.90	\$ 349.59	43.9 %	70.5 %	83.8 %	(13.3)%	\$	354.59	\$ 292.92	21.1 %
Tranquility Bay Beachfront Resort	103 \$	588.88	\$ 331.66	77.6 %	63.7 %	80.5 %	(16.8)%	\$	375.17	\$ 267.05	40.5 %
Westin Boston Waterfront	793 \$	249.19	\$ 261.88	(4.8)%	86.4 %	84.5 %	1.9 %	\$	215.40	\$ 221.26	(2.6)%
Westin Fort Lauderdale Beach Resort	433 \$	201.15	\$ 144.14	39.6 %	67.8 %	69.6 %	(1.8)%	\$	136.47	\$ 100.29	36.1 %
Westin San Diego Bayview	436 \$	216.33	\$ 192.85	12.2 %	87.4 %	86.0 %	1.4 %	\$	189.13	\$ 165.84	14.0 %
Westin Washington D.C. City Center	410 \$	196.28	\$ 178.69	9.8 %	61.3 %	90.7 %	(29.4)%	\$	120.35	\$ 162.01	(25.7)%
Worthington Renaissance Fort Worth Hotel	504 \$	176.37	\$ 177.73	(0.8) %	65.8 %	69.5 %	(3.7)%	\$	115.99	\$ 123.48	(6.1)%
Comparable Total (1)	9,471 \$	281.36	\$ 239.39	17.5 %	75.1 %	81.2 %	(6.1)%	\$	211.40	\$ 194.40	8.7 %

<sup>(1)</sup> Amounts include the pre-acquisition operating results of hotels acquired in 2021 and 2022 and excludes hotels sold in 2021 and the Kimpton Fort Lauderdale Beach Resort as the hotel opened during 2021.

**Operating Statistics – Year to Date** 

	Number	mberADR				Occupancy		RevPAR			
		YTD 2022	YTD 2021	B/(W) 2021	YTD 2022	YTD 2021	B/(W) 2021	YTD 2022	YTD 2021	B/(W) 2021	
Atlanta Marriott Alpharetta	318	\$ 150.91	\$ 109.44	37.9 %	54.9 %	45.3 %	9.6 %	\$ 82.78	\$ 49.60	66.9 %	
Bourbon Orleans Hotel	220	\$ 231.33	\$ 186.55	24.0 %	60.9 %	25.3 %	35.6 %	\$ 140.87	\$ 47.19	198.5 %	
Cavallo Point, The Lodge at the Golden Gate	142	\$ 714.46	\$ 634.83	12.5 %	51.7 %	41.3 %	10.4 %	\$ 369.12	\$ 262.11	40.8 %	
Chicago Marriott Downtown Magnificent Mile	1,200	\$ 241.50	\$ 194.21	24.3 %	53.9 %	25.1 %	28.8 %	\$ 130.14	\$ 48.76	166.9 %	
Courtyard Denver Downtown	177	\$ 208.00	\$ 152.90	36.0 %	75.2 %	59.5 %	15.7 %	\$ 156.32	\$ 91.05	71.7 %	
Courtyard New York Manhattan/Fifth Avenue	189	\$ 251.64	\$ 181.14	38.9 %	92.0 %	40.9 %	51.1 %	\$ 231.47	\$ 74.06	212.5 %	
Courtyard New York Manhattan/Midtown East	321	\$ 299.94	\$ 171.24	75.2 %	81.3 %	75.4 %	5.9 %	\$ 243.72	\$ 129.17	88.7 %	
Embassy Suites by Hilton Bethesda	272	\$ 144.33	\$ 111.73	29.2 %	48.8 %	30.6 %	18.2 %	\$ 70.50	\$ 34.20	106.1 %	
Havana Cabana Key West	106	\$ 337.36	\$ 284.07	18.8 %	87.9 %	91.1 %	(3.2)%	\$ 296.70	\$ 258.91	14.6 %	
Henderson Park Resort	233	\$ 494.31	\$ 456.26	8.3 %	69.4 %	68.9 %	0.5 %	\$ 343.16	\$ 314.53	9.1 %	
Henderson Park Inn	37	\$ 668.31	\$ 525.19	27.3 %	77.7 %	88.6 %	(10.9)%	\$ 519.31	\$ 465.14	11.6 %	
Hilton Boston Downtown/Faneuil Hall	403	\$ 291.00	\$ 193.40	50.5 %	79.0 %	52.9 %	26.1 %	\$ 229.86	\$ 102.27	124.8 %	
Hilton Burlington Lake Champlain	258	\$ 246.52	\$ 230.48	7.0 %	74.7 %	59.4 %	15.3 %	\$ 184.15	\$ 136.85	34.6 %	
Hilton Garden Inn New York/Times Square Central	282	\$ 247.70	\$ 169.24	46.4 %	91.5 %	44.2 %	47.3 %	\$ 226.63	\$ 74.86	202.7 %	
Hotel Clio	199	\$ 305.20	\$ 256.72	18.9 %	69.6 %	61.9 %	7.7 %	\$ 212.32	\$ 158.94	33.6 %	
Hotel Emblem San Francisco	96	\$ 227.72	\$ 152.78	49.1 %	73.5 %	38.3 %	35.2 %	\$ 167.44	\$ 58.49	186.3 %	
Hotel Palomar Phoenix	242	\$ 215.33	\$ 158.13	36.2 %	67.9 %	55.6 %	12.3 %	\$ 146.24	\$ 87.86	66.4 %	
Kimpton Fort Lauderdale Beach Resort (1)	96	\$ 199.10	\$ 196.52	1.3 %	61.4 %	42.5 %	18.9 %	\$ 122.19	\$ 83.62	46.1 %	
Kimpton Shorebreak Resort	157	\$ 357.34	\$ 322.91	10.7 %	81.7 %	66.0 %	15.7 %	\$ 292.03	\$ 213.24	36.9 %	
L'Auberge de Sedona	88	\$ 964.94	\$ 855.47	12.8 %	72.6 %	80.9 %	(8.3)%	\$ 700.49	\$ 692.17	1.2 %	
Margaritaville Beach House Key West	186	\$ 469.76	\$ 384.06	22.3 %	83.1 %	85.2 %	(2.1)%	\$ 390.37	\$ 327.16	19.3 %	
Orchards Inn Sedona	70	\$ 298.31	\$ 287.73	3.7 %	66.4 %	69.9 %	(3.5)%	\$ 197.97	\$ 201.15	(1.6)%	
Renaissance Charleston Historic District Hotel	167	\$ 357.66	\$ 299.52	19.4 %	86.7 %	79.2 %	7.5 %	\$ 310.06	\$ 237.18	30.7 %	
Salt Lake City Marriott Downtown at City Creek	510	\$ 176.93	\$ 141.35	25.2 %	60.2 %	43.3 %	16.9 %	\$ 106.44	\$ 61.25	73.8 %	
The Gwen Hotel	311	\$ 296.79	\$ 244.80	21.2 %	72.4 %	48.7 %	23.7 %	\$ 214.85	\$ 119.29	80.1 %	
The Hythe Vail	344	\$ 416.30	\$ 317.33	31.2 %	56.8 %	46.0 %	10.8 %	\$ 236.33	\$ 145.93	61.9 %	
The Landing Lake Tahoe Resort & Spa	82	\$ 527.40	\$ 486.70	8.4 %	52.8 %	50.0 %	2.8 %	\$ 278.45	\$ 243.57	14.3 %	
The Lodge at Sonoma Resort	182	\$ 464.17	\$ 345.68	34.3 %	63.4 %	56.7 %	6.7 %	\$ 294.12	\$ 195.99	50.1 %	
Tranquility Bay Beachfront Resort (2)	103	\$ 784.86	\$ 626.58	25.3 %	76.0 %	84.4 %	(8.4)%	\$ 596.75	\$ 528.93	12.8 %	
Westin Boston Waterfront	793	\$ 238.48	\$ 180.87	31.9 %	75.5 %	38.6 %	36.9 %	\$ 180.00	\$ 69.80	157.9 %	
Westin Fort Lauderdale Beach Resort	433	\$ 271.85	\$ 236.88	14.8 %	79.2 %	60.2 %	19.0 %	\$ 215.27	\$ 142.53	51.0 %	
Westin San Diego Bayview	436	\$ 203.80	\$ 157.46	29.4 %	74.1 %	51.3 %	22.8 %	\$ 151.06	\$ 80.71	87.2 %	
Westin Washington D.C. City Center	410	\$ 210.68	\$ 139.24	51.3 %	58.8 %	25.8 %	33.0 %	\$ 123.90	\$ 35.88	245.3 %	
Worthington Renaissance Fort Worth Hotel	504	\$ 186.23	\$ 148.82	25.1 %	68.0 %	51.2 %	16.8 %	\$ 126.62	\$ 76.19	66.2 %	
Comparable Total (3)	9,471	\$ 286.56	\$ 244.24	17.3 %	68.7 %	48.3 %	20.4 %	\$ 196.84	\$ 117.85	67.0 %	

Hotel was acquired on April 1, 2022. Amounts reflect the operating results for the period from April 1, 2022 to September 30, 2022 and April 1, 2021 to September 30, 2021.

(2) Hotel was acquired on January 6, 2022. Amounts reflect the operating results for the period from January 6, 2022 to September 30, 2022 and January 6, 2021 to September 30, 2021.

<sup>(3)</sup> Amounts include the pre-acquisition operating results of hotels acquired in 2021 and 2022 and excludes hotels sold in 2021 and the Kimpton Fort Lauderdale Beach Resort as the hotel opened during 2021.

# **Operating Statistics – Year to Date**

	Number						RevPAR			
		YTD 2022	YTD 2019	B/(W) 2019	YTD 2022	YTD 2019	B/(W) 2019	YTD 202	2 YTD 2	019 B/(W) 2019
Atlanta Marriott Alpharetta	318	\$ 150.91	\$ 166.97	(9.6)%	54.9 %	72.7 %	(17.8)%	\$ 82.	78 \$ 1:	21.42 (31.8)%
Bourbon Orleans Hotel	220	\$ 231.33	\$ 217.20	6.5 %	60.9 %	82.8 %	(21.9)%	\$ 140.	37 \$ 1	79.87 (21.7)%
Cavallo Point, The Lodge at the Golden Gate	142	\$ 714.46	\$ 458.60	55.8 %	51.7 %	65.2 %	(13.5)%		2 \$ 2	98.90 23.5 %
Chicago Marriott Downtown Magnificent Mile	1,200	\$ 241.50	\$ 225.86	6.9 %	53.9 %	72.7 %	(18.8)%	\$ 130.	4 \$ 1	64.20 (20.7)%
Courtyard Denver Downtown	177	\$ 208.00	\$ 200.80	3.6 %	75.2 %	81.1 %	(5.9)%	\$ 156.	32 \$ 1	52.75 (4.0)%
Courtyard New York Manhattan/Fifth Avenue	189	\$ 251.64	\$ 248.54	1.2 %	92.0 %	86.7 %	5.3 %	\$ 231.	17 \$ 2	15.49 7.4 %
Courtyard New York Manhattan/Midtown East	321	\$ 299.94	\$ 244.82	22.5 %	81.3 %	95.6 %	(14.3)%	\$ 243.	2 \$ 2	34.03 4.1 %
Embassy Suites by Hilton Bethesda	272	\$ 144.33	\$ 176.98	(18.4)%	48.8 %	73.0 %	(24.2)%	\$ 70.	50 \$ 1	29.23 (45.4)%
Havana Cabana Key West	106	\$ 337.36	\$ 210.19	60.5 %	87.9 %	90.3 %	(2.4)%	\$ 296.	70 \$ 1	39.78 56.3 %
Henderson Beach Resort	233	\$ 494.31	\$ 315.85	56.5 %	69.4 %	60.0 %	9.4 %	\$ 343.	.6 \$ 1	89.66 80.9 %
Henderson Park Inn	37	\$ 668.31	\$ 480.49	39.1 %	77.7 %	77.1 %	0.6 %	\$ 519.	31 \$ 3	70.28 40.2 %
Hilton Boston Downtown/Faneuil Hall	403	\$ 291.00	\$ 308.79	(5.8)%	79.0 %	88.9 %	(9.9)%	\$ 229.	36 \$ 2	74.58 (16.3)%
Hilton Burlington Lake Champlain	258	\$ 246.52	\$ 193.56	27.4 %	74.7 %	81.7 %	(7.0)%	\$ 184.	.5 \$ 1.	58.11 16.5 %
Hilton Garden Inn New York/Times Square Central	282	\$ 247.70	\$ 235.87	5.0 %	91.5 %	98.5 %	(7.0)%	\$ 226.	53 \$ 2	32.29 (2.4)%
Hotel Clio	199	\$ 305.20	\$ 258.63	18.0 %	69.6 %	70.8 %	(1.2)%	\$ 212.	32 \$ 1	33.12 15.9 %
Hotel Emblem San Francisco	96	\$ 227.72	\$ 240.00	(5.1)%	73.5 %	78.9 %	(5.4)%	\$ 167.	14 \$ 1	39.34 (11.6)%
Hotel Palomar Phoenix	242	\$ 215.33	\$ 185.74	15.9 %	67.9 %	82.7 %	(14.8)%	\$ 146.	24 \$ 1.	53.51 (4.7)%
Kimpton Shorebreak Resort	157	\$ 357.34	\$ 268.57	33.1 %	81.7 %	78.7 %	3.0 %	\$ 292.	3 \$ 2	11.27 38.2 %
L'Auberge de Sedona	88	\$ 964.94	\$ 596.05	61.9 %	72.6 %	78.6 %	(6.0)%	\$ 700.	19 \$ 4	58.42 49.5 %
Margaritaville Beach House Key West	186	\$ 469.76	\$ 259.71	80.9 %	83.1 %	80.5 %	2.6 %	\$ 390.	37 \$ 2	9.08 86.7 %
Orchards Inn Sedona	70	\$ 298.31	\$ 244.33	22.1 %	66.4 %	77.7 %	(11.3)%	\$ 197.	97 \$ 1	39.96 4.2 %
Renaissance Charleston Historic District Hotel	167	\$ 357.66	\$ 260.92	37.1 %	86.7 %	84.0 %	2.7 %	\$ 310.	06 \$ 2	19.09 41.5 %
Salt Lake City Marriott Downtown at City Creek	510	\$ 176.93	\$ 173.43	2.0 %	60.2 %	69.4 %	(9.2)%	\$ 106.	14 \$ 1	20.42 (11.6)%
The Gwen Hotel	311	\$ 296.79	\$ 256.86	15.5 %	72.4 %	83.3 %	(10.9)%	\$ 214.	35 \$ 2	13.95 0.4 %
The Hythe Vail	344	\$ 416.30	\$ 298.07	39.7 %	56.8 %	65.6 %	(8.8)%	\$ 236.	33 \$ 1	95.66 20.8 %
The Landing Lake Tahoe Resort & Spa	82	\$ 527.40	\$ 321.13	64.2 %	52.8 %	65.4 %	(12.6)%	\$ 278.	15 \$ 2	10.11 32.5 %
The Lodge at Sonoma Resort	182	\$ 464.17	\$ 310.27	49.6 %	63.4 %	74.3 %	(10.9)%	\$ 294.	2 \$ 2	30.57 27.6 %
Tranquility Bay Beachfront Resort (1)	103	\$ 784.86	\$ 418.48	87.6 %	76.0 %	87.3 %	(11.3)%	\$ 596.	75 \$ 3	65.46 63.3 %
Westin Boston Waterfront	793	\$ 238.48	\$ 251.43	(5.2)%	75.5 %	78.4 %	(2.9)%	\$ 180.	00 \$ 1	97.05 (8.7)%
Westin Fort Lauderdale Beach Resort	433	\$ 271.85	\$ 204.38	33.0 %	79.2 %	81.8 %	(2.6)%	\$ 215	27 \$ 1	57.26 28.7 %
Westin San Diego Bayview	436	\$ 203.80	\$ 194.30	4.9 %	74.1 %	82.0 %	(7.9)%	\$ 151.	06 \$ 1.	59.39 (5.2)%
Westin Washington D.C. City Center	410	\$ 210.68	\$ 206.84	1.9 %	58.8 %	86.9 %	(28.1)%	\$ 123.	00 \$ 1	79.77 (31.1)%
Worthington Renaissance Fort Worth Hotel	504	\$ 186.23	\$ 186.24	— %	68.0 %	75.4 %	(7.4)%	\$ 126.	52 \$ 1	10.50 (9.9)%
Comparable Total (2)	9,471	\$ 286.56	\$ 239.27	19.8 %	68.7 %	78.6 %	(9.9)%	\$ 196.	34 \$ 1	88.15 4.6 %

<sup>(1)</sup> Hotel was acquired on January 6, 2022. Amounts reflect the operating results for the period from January 6, 2022 to September 30, 2022 and January 6, 2019 to September 30, 2019.
(2) Amounts include the pre-acquisition operating results of hotels acquired in 2021 and 2022 and excludes hotels sold in 2021 and the Kimpton Fort Lauderdale Beach Resort as the hotel opened during 2021.

**Hotel Adjusted EBITDA Reconciliation - Third Quarter 2022** 

	Days of Net Income / Plus: Plus:		Plus:	Equals: Hotel				
	Operation	Tot	al Revenues	(Loss)	Depreciation 1	Interest Expense	Adjustments (1)	Adjusted EBITDA
Atlanta Marriott Alpharetta	92	\$	3,654	\$ 843	\$ 369			\$ 1,212
Bourbon Orleans Hotel	92	\$	3,763	\$ 218	\$ 838	\$ —	\$ 6	
Cavallo Point, The Lodge at the Golden Gate	92	\$	10,963	\$ 808	1,844		\$ 94	. ,
Chicago Marriott Downtown Magnificent Mile	92	\$	31,715	\$ 10,640	3,838		\$ (397)	
Courtyard Denver Downtown	92	\$	3,448	\$ 1,398	,		\$	
Courtyard New York Manhattan/Fifth Avenue	92	\$	4,907	\$ 490	\$ 332	\$ —	\$ 253	
Courtyard New York Manhattan/Midtown East	92	\$	9,332	\$ 1,742	\$ 485	\$ 915	\$	\$ 3,142
Embassy Suites by Hilton Bethesda	92	\$	2,378	\$ (2,396)	\$ 567	\$ —	\$ 1,477	\$ (352)
Havana Cabana Key West	92	\$	2,715	\$ 526	\$ 276	\$	\$	\$ 802
Henderson Beach Resort	92	\$	13,113	\$ 2,703	\$ 990	\$ —	\$ —	\$ 3,693
Henderson Park Inn	92	\$	2,750	\$ 1,010	\$ 228	\$	\$	\$ 1,238
Hilton Boston Downtown/Faneuil Hall	92	\$	11,999	\$ 3,846	\$ 1,000	\$ —	\$ —	\$ 4,846
Hilton Burlington Lake Champlain	92	\$	8,088	\$ 3,323	\$ 574	\$ —	\$ —	\$ 3,897
Hilton Garden Inn New York/Times Square Central	92	\$	7,727	\$ 1,903	\$ 634	\$ —	\$ —	\$ 2,537
Hotel Clio	92	\$	7,683	\$ 864	876	· ·	\$ 5	\$ 2,395
Hotel Emblem San Francisco	92	\$	2,065	\$ 132	\$ 296	\$ —	\$	-
Hotel Palomar Phoenix	92	\$	3,609	\$ (551)	649		\$ 181	
Kimpton Fort Lauderdale Beach Resort	92	\$	1,275	\$ (585)	\$ 294	·	\$	\$ (291)
Kimpton Shorebreak Resort	92	\$	6,941	\$ 2,657	396	\$	\$ —	\$ 3,053
L'Auberge de Sedona	92	\$	6,727	\$ 614	\$	\$ —	\$ —	\$ 966
Margaritaville Beach House Key West	92	\$	5,834	\$	\$	· ·		\$ 1,561
Orchards Inn Sedona	92	\$	1,772	\$	\$	\$ —	\$ 42	
Renaissance Charleston Historic District Hotel	92	\$	5,571	\$ 1,910		\$ —	\$ —	•
Salt Lake City Marriott Downtown at City Creek	92	\$	7,649	\$ 1,620		·	\$ 11	. ,
The Gwen Hotel	92	\$	11,129	\$ 3,115	1,062			\$ 4,177
The Hythe Vail	92	\$	9,529	\$ 1,248	,			\$ 2,455
The Landing Lake Tahoe Resort & Spa	92	\$	5,007	\$ 2,144		7	*	\$ 2,362
The Lodge at Sonoma Resort	92	\$	9,203	\$ 1,966		·	\$ —	\$ 2,872
Tranquility Bay Beachfront Resort	92	\$	4,429	\$ 714	 412		\$ —	•
Westin Boston Seaport District	92	\$	24,663	\$ 2,904	2,448		` /	
Westin Fort Lauderdale Beach Resort	92	\$	13,223	\$ 987	967		*	7 -
Westin San Diego Bayview	92	\$	9,415	\$ 1,808	842	·		\$ 3,237
Westin Washington D.C. City Center	92	\$	6,019	\$ (1,189)	1,026			
Worthington Renaissance Fort Worth Hotel	92	\$	9,913	\$ 690	1,106			\$ 2,533
Total		\$	268,208	\$ 48,895	27,053		\$ 1,551	
Less: Non Comparable Hotel (2)		\$	(1,275)	\$ 585	(294)		*	\$ 291
Comparable Total		\$	266,933	\$ 49,480	\$ 26,759	\$ 6,421	\$ 1,551	\$ 84,211
(1)				 ·				

Includes non-cash expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations and the non-cash amortization favorable and unfavorable contract liabilities. Represents the operating results of the Kimpton Fort Lauderdale Beach Resort since the hotel opened during 2021.

**Hotel Adjusted EBITDA Reconciliation - Third Quarter 2021** 

	Days of					Plus:	Plus:	Plus:	Equals: Hotel	
	Days of Operation	Total	Revenues	ľ	Net Income / (Loss)	Depreciation	Interest Expense	Adjustments (1)	Adjusted EBITDA	
Atlanta Marriott Alpharetta	92	\$	2,843	\$	426 \$			\$	\$ 768	
Bourbon Orleans Hotel	64	\$	1,646	\$	(91) \$			\$ 4		
Cavallo Point, The Lodge at the Golden Gate	92	\$	11,455	\$	1,697 \$			\$ 94	·	
Chicago Marriott Downtown Magnificent Mile	92	\$	17,320	\$	1,508 \$			\$ (397)		
Courtyard Denver Downtown	92	\$	2,755	\$	959 \$			\$ —		
Courtyard New York Manhattan/Fifth Avenue	92	\$	3,146	\$	(973) \$		·	\$ 253		
Courtyard New York Manhattan/Midtown East	92	\$	5,211	\$	(938) \$		·	·	,	
Embassy Suites by Hilton Bethesda	92	\$	1,553	\$	(2,390) \$			\$ 1,490	·	
Frenchman's Reef & Morning Star Marriott Beach Resort	_	\$		\$	(2,570) \$ — \$			\$ -	,	
Havana Cabana Key West	92	\$	3,282	\$	1,129 \$		\$ —	\$ —	\$ 1,396	
Henderson Park Inn	63	\$	1,813	\$	696 \$			\$ —		
Hilton Boston Downtown/Faneuil Hall	92	\$	7,748	\$	980 \$				\$ 2,032	
Hilton Burlington Lake Champlain	92	\$	6,529	\$	2,683 \$			\$ —		
Hilton Garden Inn New York/Times Square Central	92	\$	4,236	\$	(918) \$			\$ —		
Hotel Clio	92	\$	6,507	\$	757 \$		·	·	. ,	
Hotel Emblem San Francisco	92	\$	1,027	\$	(305) \$			\$ —		
Hotel Palomar Phoenix	92	\$	3,416	\$	(410) \$			\$ 282		
Kimpton Shorebreak Resort	92	\$	6,345	\$	2,121 \$			\$ —		
L'Auberge de Sedona	92	\$	7,298	\$	1,790 \$		\$ —	\$ —	,	
Margaritaville Beach House Key West	92	\$	6,354	\$	2,103 \$		\$ —	\$ —		
Orchards Inn Sedona	92	\$	1,932	\$	298 \$	82	\$	\$ 42	\$ 422	
Renaissance Charleston Historic District Hotel	92	\$	5,729	\$	1,933 \$	462	\$	\$ —	\$ 2,395	
Salt Lake City Marriott Downtown at City Creek	92	\$	5,932	\$	1,017 \$	513	\$ 520	\$ 11	\$ 2,061	
The Gwen Hotel	92	\$	8,616	\$	1,605 \$	1,085	\$ —	\$ —	\$ 2,690	
The Hythe Vail	92	\$	4,971	\$	(224) \$	1,064	\$	\$	\$ 840	
The Landing Lake Tahoe Resort & Spa	92	\$	3,501	\$	1,055 \$	434	\$ —	\$ —	\$ 1,489	
The Lexington Hotel	_	\$	_	\$	(178) \$	<del>-</del>	\$ —	\$ —	\$ (178)	
The Lodge at Sonoma Resort	92	\$	7,674	\$	1,452 \$	620	\$ 268	\$ —	\$ 2,340	
Westin Boston Seaport District	92	\$	14,033	\$	(2,624) \$	2,531	\$ 2,094	\$ (122)	\$ 1,879	
Westin Fort Lauderdale Beach Resort	92	\$	10,875	\$	515 \$	1,064	\$ —	\$ —	\$ 1,579	
Westin San Diego Bayview	92	\$	6,335	\$	551 \$	802	\$ 604	\$ —	\$ 1,957	
Westin Washington D.C. City Center	92	\$	2,858	\$	(2,011) \$	1,019	\$ 617	\$ —	\$ (375)	
Worthington Renaissance Fort Worth Hotel	92	\$	6,532	\$	(626) \$	1,114	\$ 753	\$ 2	\$ 1,243	
Total		\$	179,472	\$	13,587 \$	25,555	\$ 6,461	\$ 1,664	\$ 47,268	
Add: Prior Ownership Results (2)		\$	19,413	\$	4,662 \$	1,364	\$ —	\$ —	\$ 6,026	
Less: Sold Hotels (3)		\$	_	\$	178 \$	<del>-</del>	\$ —	\$ —	\$ 178	
Comparable Total		\$	198,885	\$	18,427 \$	26,919	\$ 6,461	\$ 1,664	\$ 53,472	
(1)									<u>′</u>	

Includes non-cash expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations and the non-cash amortization favorable and unfavorable contract liabilities. Represents the pre-acquisition operating results of our 2021 and 2022 acquisitions (excluding the Kimpton Fort Lauderdale Beach Resort).

Represents the operating results of Frenchman's Reef and The Lexington Hotel.

**Hotel Adjusted EBITDA Reconciliation - Third Quarter 2019** 

	D f				· ·	Plus:	Plus:	Plus:	<b>Equals: Hotel</b>	
	Days of Operation	To	tal Revenues	-	Net Income / (Loss)	Depreciation	Interest Expense	Adjustments (1)	Adjusted EBITDA	
Atlanta Marriott Alpharetta	92	\$	4,787	\$	1,123 \$	455	\$			
Cavallo Point, The Lodge at the Golden Gate	92	\$	10,633	\$	1,327 \$	1,828	\$ —	\$ 79	\$ 3,234	
Chicago Marriott Downtown Magnificent Mile	92	\$	32,503	\$	6,887 \$	4,166	\$ (8)	\$ (397)	\$ 10,648	
Courtyard Denver Downtown	92	\$	3,344	\$	1,393 \$	298	\$ —	\$ —	\$ 1,691	
Courtyard New York Manhattan/Fifth Avenue	92	\$	4,191	\$	103 \$	449	\$ —	\$ 253	\$ 805	
Courtyard New York Manhattan/Midtown East	92	\$	7,909	\$	570 \$	697	\$ 970	\$ —	\$ 2,237	
Embassy Suites by Hilton Bethesda	92	\$	3,880	\$	(1,078) \$	471	\$ —	\$ 1,514	\$ 907	
Frenchman's Reef & Morning Star Marriott Beach Resort	<del></del>	\$	1	\$	(2) \$	S —	\$ —	\$ —	\$ (2)	
Havana Cabana Key West	92	\$	1,996	\$	87 \$	260	\$ —	\$ —	\$ 347	
Hilton Boston Downtown/Faneuil Hall	92	\$	12,504	\$	4,271 \$	1,231	\$ —	\$ —	\$ 5,502	
Hilton Burlington Lake Champlain	92	\$	6,121	\$	2,451 \$	486	\$ —	\$ —	\$ 2,937	
Hilton Garden Inn New York/Times Square Central	92	\$	6,508	\$	944 \$	838	\$ —	\$	\$ 1,782	
Hotel Clio	92	\$	5,907	\$	269 \$		\$ 692	\$ 6	\$ 1,713	
Hotel Emblem San Francisco	92	\$	2,305	\$	399 \$	297	\$ —	\$	\$ 696	
Hotel Palomar Phoenix	92	\$	4,325	\$	(424) \$	662	\$ 39	\$ 295	\$ 572	
Kimpton Shorebreak Resort	92	\$	5,281	\$	1,808 \$	348	\$ —	\$ 40	\$ 2,196	
L'Auberge de Sedona	92	\$	5,636	\$	727 \$			\$ —	\$ 1,235	
Margaritaville Beach House Key West	92	\$	2,666	\$	(55) \$	351	\$ —	\$	\$ 296	
Orchards Inn Sedona	92	\$	1,598	\$	(11) \$			\$ 42	\$ 269	
Renaissance Charleston Historic District Hotel	92	\$	3,398	\$	642 \$		\$ —	\$ (32)	\$ 1,031	
Salt Lake City Marriott Downtown at City Creek	92	\$	8,849	\$	2,368 \$	575	\$ 608	\$ —	\$ 3,551	
The Gwen Hotel	92	\$	10,771	\$	3,256 \$	1,077	\$ —	\$ —	\$ 4,333	
The Hythe Vail	92	\$	8,109	\$	1,140 \$			\$ —		
The Landing Lake Tahoe Resort & Spa	92	\$	4,060	\$	1,086 \$		•	\$ —	. ,	
The Lexington Hotel	92	\$	18,337	\$	1,319 \$					
The Lodge at Sonoma Resort	92	\$	7,549	\$	2,070 \$				. ,	
Westin Boston Seaport District	92	\$	24,009	\$	2,413 \$		· ·			
Westin Fort Lauderdale Beach Resort	92	\$	8,131	\$	(949) \$					
Westin San Diego Bayview	92	\$	8,654	\$	1,439 \$					
Westin Washington D.C. City Center	92	\$	7,829	\$	280 \$					
Worthington Renaissance Fort Worth Hotel	92	\$	8,488	\$	(132) \$					
Total		\$	240,279	\$	35,721 \$	,		· · · · · · · · · · · · · · · · · · ·		
Add: Prior Ownership Results (2)		\$	17,036	\$	1,862 \$			\$ —		
Less: Sold Hotels (3)		\$	(18,338)	\$	(1,317) \$					
Comparable Total		\$	238,977	\$	36,266 \$	27,606	\$ 6,848	\$ 1,742	\$ 72,411	

Includes non-cash expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations and the non-cash amortization favorable and unfavorable contract liabilities.

Represents the pre-acquisition operating results of our 2021 and 2022 acquisitions (excluding the Kimpton Fort Lauderdale Beach Resort). Represents the operating results of Frenchman's Reef and The Lexington Hotel.

**Hotel Adjusted EBITDA Reconciliation - Year to Date 2022** 

	Days of Net Income / Plus: Interest Ed									Fano	ls: Hotel
	Operation	Tota	al Revenues		(Loss)	Plus: Depreciation		Expense	Plus: Adjustments (1)	Adiuste	ed EBITDA
Atlanta Marriott Alpharetta	273	\$		\$	2,010		\$		•	\$	3,122
Bourbon Orleans Hotel	273	\$	11,027	\$	1,429				\$ 19	\$	3,934
Cavallo Point, The Lodge at the Golden Gate	273	\$	33,993	\$	4,712			_	\$ 281	\$	10,528
Chicago Marriott Downtown Magnificent Mile	273	\$	67,600	\$	12,805			17	\$ (1,192)	\$	23,316
Courtyard Denver Downtown	273	\$	8,453	\$	2,917	\$ 1,129	\$	_	\$	\$	4,046
Courtyard New York Manhattan/Fifth Avenue	273	\$	12,144	\$	(141)	\$ 994	\$	_	\$ 760	\$	1,613
Courtyard New York Manhattan/Midtown East	273	\$	22,049	\$	1,178	\$ 1,456	\$	2,730			5,364
Embassy Suites by Hilton Bethesda	273	\$	6,233	\$	(7,305)	\$ 1,681	\$	<del></del>	\$ 4,449	\$	(1,175)
Havana Cabana Key West	273	\$	11,119	\$	4,044			_	\$ —	\$	4,874
Henderson Beach Resort	273	\$	35,406	\$	5,599	\$ 2,913	\$	_	\$ —	\$	8,512
Henderson Park Inn	273	\$	7,187	\$	2,261			_	\$	\$	2,927
Hilton Boston Downtown/Faneuil Hall	273	\$	28,099	\$	6,564	,		<del></del>	\$ —	\$	9,636
Hilton Burlington Lake Champlain	273	\$	16,350	\$	4,689			_	*	\$	6,387
Hilton Garden Inn New York/Times Square Central	273	\$	19,138	\$	3,348			<del></del>	· ·		5,226
Hotel Clio	273	\$	19,594	\$	709			1,941			5,191
Hotel Emblem San Francisco	273	\$	5,297	\$	(112)		\$	_	\$ —		779
Hotel Palomar Phoenix	273	\$	15,334	\$	1,978			_	\$ 548	\$	4,521
Kimpton Fort Lauderdale Beach Resort	183	\$	3,237	\$	(547)			_	*	\$	62
Kimpton Shorebreak Resort	273	\$	17,721	\$	5,892			_	\$	\$	7,093
L'Auberge de Sedona	273	\$	25,120	\$	7,056			_	\$	\$	8,157
Margaritaville Beach House Key West	273	\$	25,524	\$	9,623			_	Ψ	-	12,010
Orchards Inn Sedona	273	\$	6,788	\$	1,724				\$ 126		2,104
Renaissance Charleston Historic District Hotel	273	\$	17,672	\$	6,528			_			7,900
Salt Lake City Marriott Downtown at City Creek	273	\$	20,333	\$	4,064	,		1,578		\$	7,331
The Gwen Hotel	273	\$	27,302	\$	5,168			_	*		8,375
The Hythe Vail	273	\$	32,526	\$	7,491	,			\$ —	\$	11,098
The Landing Lake Tahoe Resort & Spa	273	\$	9,947	\$	3,256			<del>_</del>	- T	\$	4,049
The Lodge at Sonoma Resort	273	\$	23,733	\$	4,335			782		\$	7,022
Tranquility Bay Beachfront Resort	268	\$	19,650	\$	5,325			<del></del>			6,602
Westin Boston Seaport District	273	\$	63,111	\$	2,872	,		6,112	. ,		15,963
Westin Fort Lauderdale Beach Resort	273	\$	53,957	\$	16,539				*	~	19,481
Westin San Diego Bayview	273	\$	22,978	\$	3,507			1,756		\$	7,747
Westin Washington D.C. City Center	273	\$	17,814	\$	(1,145)			1,781		\$	3,714
Worthington Renaissance Fort Worth Hotel	273	\$	30,104	\$	3,440			2,196		-	8,969
Total		\$	746,448	\$	131,813	\$ 81,097	\$	18,893	\$ 4,675	\$	236,478
Less: Non-Comparable Hotel (2)		\$	(3,237)	\$	547	\$ (609)	\$	_	\$ —	\$	(62)
Add: Prior Ownership Results (3)		\$	430	\$	(116)	\$ 10	\$		\$	\$	(106)
Comparable Total		\$	743,641	\$	132,244	\$ 80,498	\$	18,893	\$ 4,675	\$	236,310

Includes non-cash expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations and the non-cash amortization favorable and unfavorable contract liabilities.

Represents the operating results of the Kimpton Fort Lauderdale Beach Resort since the hotel opened during 2021.

Represents the pre-acquisition operating results of our 2021 and 2022 acquisitions (excluding the Kimpton Fort Lauderdale Beach Resort).

**Hotel Adjusted EBITDA Reconciliation - Year to Date 2021** 

					ter rajusteu 2211	Plus:	Plus:	Plus:	Equals:
	Days of Operation	Tot	al Revenues	]	Net Income / (Loss)	Depreciation	Interest Expense	Adjustments (1)	Hotel Adjusted EBITDA
Atlanta Marriott Alpharetta	273	\$	5,374	\$	(308) \$	1,037	\$ —	\$ - :	\$ 729
Bourbon Orleans Hotel	64	\$	1,646	\$	(91) \$	543	·	\$ 4 3	\$ 456
Cavallo Point, The Lodge at the Golden Gate	273	\$	21,678	\$	885 \$	5,698	\$ —	\$ 281	\$ 6,864
Chicago Marriott Downtown Magnificent Mile	171	\$	22,544	\$	(10,294) \$	12,247	\$ 54	\$ (1,192)	815
Courtyard Denver Downtown	273	\$	5,042	\$	696 \$	1,135	\$ —	\$ - :	\$ 1,831
Courtyard New York Manhattan/Fifth Avenue	122	\$	3,980	\$	(4,184) \$	986	\$ —	\$ 760	\$ (2,438)
Courtyard New York Manhattan/Midtown East	273	\$	11,540	\$	(5,226) \$	1,439	\$ 2,786	\$ - :	(1,001)
Embassy Suites by Hilton Bethesda	273	\$	3,119	\$	(7,484) \$	1,570	\$ —	\$ 4,486	\$ (1,428)
Frenchman's Reef & Morning Star Marriott Beach Resort	_	\$	_	\$	— \$	_	\$ —	\$ - :	\$ —
Havana Cabana Key West	273	\$	10,234	\$	3,990 \$	808	\$ —	\$ - :	\$ 4,798
Henderson Park Inn	63	\$	1,813	\$	696 \$	150	\$ —	\$ - :	\$ 846
Hilton Boston Downtown/Faneuil Hall	273	\$	12,399	\$	(2,635) \$	3,194	\$ —	\$ - :	\$ 559
Hilton Burlington Lake Champlain	273	\$	10,485	\$	2,186 \$	1,819	\$ —	\$ - :	\$ 4,005
Hilton Garden Inn New York/Times Square Central	151	\$	5,870	\$	(4,955) \$	2,444	\$ —	\$ - :	\$ (2,511)
Hotel Clio	273	\$	13,930	\$	(819) \$	2,352	\$ 1,983	\$ 14 3	\$ 3,530
Hotel Emblem San Francisco	273	\$	1,799	\$	(1,660) \$	922	\$ —	\$ - :	\$ (738)
Hotel Palomar Phoenix	273	\$	9,491	\$	(919) \$	2,027	\$ —	\$ 852	\$ 1,960
Kimpton Shorebreak Resort	273	\$	13,101	\$	3,419 \$	1,235	\$ —	\$ - 3	\$ 4,654
L'Auberge de Sedona	273	\$	23,897	\$	7,810 \$	1,284	\$ —	\$ - :	\$ 9,094
Margaritaville Beach House Key West	273	\$	20,942	\$	9,049 \$	2,159	\$ —	\$ - 3	\$ 11,208
Orchards Inn Sedona	273	\$	6,492	\$	1,902 \$	246	\$ —	\$ 126	\$ 2,274
Renaissance Charleston Historic District Hotel	273	\$	13,491	\$	4,019 \$	1,378	\$ —	\$ - :	\$ 5,397
Salt Lake City Marriott Downtown at City Creek	273	\$	11,495	\$	(206) \$	1,557	\$ 1,555	\$ 21 3	\$ 2,927
The Gwen Hotel	273	\$	15,657	\$	(910) \$	3,273	\$ —	\$ - 3	\$ 2,363
The Hythe Vail	273	\$	18,183	\$	3,211 \$	3,019	\$ —	\$ - :	\$ 6,230
The Landing Lake Tahoe Resort & Spa	273	\$	8,028	\$	2,167 \$	1,268	\$ —	\$ - :	\$ 3,435
The Lexington Hotel	_	\$	60	\$	(6,618) \$	1,925	\$ 13	\$ 16	\$ (4,664)
The Lodge at Sonoma Resort	273	\$	14,621	\$	720 \$	1,629	\$ 799	\$ - :	\$ 3,148
Westin Boston Seaport District	273	\$	21,664	\$	(15,845) \$	7,608	\$ 6,250	\$ (367)	\$ (2,354)
Westin Fort Lauderdale Beach Resort	273	\$	35,810	\$	6,296 \$	3,217	\$ —	\$ - :	\$ 9,513
Westin San Diego Bayview	273	\$	11,772	\$	(2,341) \$	2,468	\$ 1,806	\$ - :	\$ 1,933
Westin Washington D.C. City Center	273	\$	4,664	\$	(7,625) \$	3,229	\$ 1,849	\$ - :	\$ (2,547)
Worthington Renaissance Fort Worth Hotel	273	\$	16,379	\$	(4,051) \$	3,343	\$ 2,246	\$ 6 :	\$ 1,544
Total		\$	377,200	\$	(29,125) \$	77,209	\$ 19,341	\$ 5,007	\$ 72,475
Add: Prior Ownership Results (2)		\$	55,816	\$	9,604 \$	4,841	\$ —	\$ - :	\$ 14,445
Less: Sold Hotels (3)		\$	(60)	\$	6,618 \$	(1,925)	\$ (13)	\$ (16)	\$ 4,664
Comparable Total		\$	432,956	\$	(12,903) \$	80,125	\$ 19,328	\$ 4,991	\$ 91,584

Includes non-cash expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations and the non-cash amortization favorable and unfavorable contract liabilities. Represents the pre-acquisition operating results of our 2021 and 2022 acquisitions (excluding the Kimpton Fort Lauderdale Beach Resort). Represents the operating results of Frenchman's Reef and The Lexington Hotel.

**Hotel Adjusted EBITDA Reconciliation - Year to Date 2019** 

					<u> </u>	Plus:	Plus:	Plus:	Equals:
	Days of			N	et Income /				Hotel Adjusted
	Operation	Tot	al Revenues		(Loss)	Depreciation	Interest Expense	Adjustments (1)	EBITĎA
Atlanta Marriott Alpharetta	273	\$	14,959	\$	3,891 \$	1,389		\$ —	
Cavallo Point, The Lodge at the Golden Gate	273	\$	30,600	\$	2,374 \$	5,557		\$ 221	
Chicago Marriott Downtown Magnificent Mile	273	\$	83,224	\$	12,127 \$	12,461		\$ (1,192)	\$ 23,506
Courtyard Denver Downtown	273	\$	8,881	\$	3,407 \$	881		·	\$ 4,288
Courtyard New York Manhattan/Fifth Avenue	273	\$	11,417	\$	(519) \$	1,330	\$	\$ 760	\$ 1,571
Courtyard New York Manhattan/Midtown East	273	\$	21,213	\$	(70) \$	2,077	\$ 2,891		. ,
Embassy Suites by Hilton Bethesda	273	\$	13,051	\$	(2,031) \$	1,422	\$	\$ 4,555	\$ 3,946
Frenchman's Reef & Morning Star Marriott Beach Resort		\$		\$	8,798 \$		\$	\$ —	\$ 8,798
Havana Cabana Key West	273	\$	7,351	\$	2,035 \$	740	\$	\$ —	\$ 2,775
Hilton Boston Downtown/Faneuil Hall	273	\$	32,337	\$	9,124 \$	3,708	\$ —	\$ —	\$ 12,832
Hilton Burlington Lake Champlain	273	\$	14,031	\$	3,917 \$	1,500	\$	\$	\$ 5,417
Hilton Garden Inn New York/Times Square Central	273	\$	18,222	\$	1,731 \$	2,509	\$ —	\$ —	\$ 4,240
Hotel Clio	273	\$	14,380	\$	(944) \$	1,975	\$ 2,062	\$ 18	\$ 3,111
Hotel Emblem San Francisco	273	\$	5,649	\$	323 \$	868	\$ —	\$ —	\$ 1,191
Hotel Palomar Phoenix	273	\$	18,008	\$	2,319 \$	1,991	\$ 116	\$ 885	\$ 5,311
Kimpton Shorebreak Resort	273	\$	13,704	\$	3,586 \$	1,046	\$ —	\$ 121	\$ 4,753
L'Auberge de Sedona	273	\$	19,259	\$	3,688 \$	1,525	\$	\$ —	\$ 5,213
Margaritaville Beach House Key West	273	\$	12,906	\$	3,557 \$	1,033	\$ —	\$ —	\$ 4,590
Orchards Inn Sedona	273	\$	5,890	\$	884 \$	713	\$	\$ 126	\$ 1,723
Renaissance Charleston Historic District Hotel	273	\$	11,566	\$	3,438 \$	1,242	\$ —	\$ (95)	\$ 4,585
Salt Lake City Marriott Downtown at City Creek	273	\$	23,586	\$	5,120 \$	1,680	\$ 1,818	\$ —	\$ 8,618
The Gwen Hotel	273	\$	25,709	\$	4,030 \$	3,285	\$ —	\$ —	\$ 7,315
The Hythe Vail, a Luxury Collection Resort	273	\$	27,989	\$	6,063 \$	3,035	\$	\$ —	\$ 9,098
The Landing Lake Tahoe Resort & Spa	273	\$	7,618	\$	294 \$	1,179	\$ —	\$ —	\$ 1,473
The Lexington Hotel	273	\$	47,872	\$	(1,778) \$	10,697	\$ 17	\$ 24	\$ 8,960
The Lodge at Sonoma Resort	273	\$	19,023	\$	3,234 \$	1,571	\$ 840	\$ —	\$ 5,645
Westin Boston Seaport District	273	\$	70,991	\$	6,286 \$	7,266	\$ 6,506	\$ (180)	\$ 19,878
Westin Fort Lauderdale Beach Resort	273	\$	38,246	\$	7,223 \$	4,853	\$ —	\$	\$ 12,076
Westin San Diego Bayview	273	\$	26,333	\$	4,769 \$	3,397	\$ 1,901	\$	\$ 10,067
Westin Washington D.C. City Center	273	\$	25,238	\$	2,075 \$	3,948	\$ 1,986	\$ —	\$ 8,009
Worthington Renaissance Fort Worth Hotel	273	\$	31,319	\$	5,597 \$	2,927	\$ 2,340	\$ 6	\$ 10,870
Total		\$	700,572	\$	104,548 \$	87,805	\$ 20,587	\$ 5,249	\$ 218,028
Add: Prior Ownership Results (2)		\$	52,876	\$	7,210 \$	5,216			\$ 12,426
Less: Sold Hotels (3)		\$	(47,872)	\$	(7,020) \$	(10,697)		\$ (24)	
Comparable Total		\$	705,576	\$	104,738 \$	82,324			. , ,

Includes non-cash expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations and the non-cash amortization favorable and unfavorable contract liabilities.

Represents the pre-acquisition operating results of our 2021 and 2022 acquisitions (excluding the Kimpton Fort Lauderdale Beach Resort).

Represents the operating results of Frenchman's Reef and The Lexington Hotel.