

### **COMPANY CONTACT**

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### FOR IMMEDIATE RELEASE

Tuesday, November 4, 2014

# DIAMONDROCK HOSPITALITY COMPANY REPORTS THIRD QUARTER 2014 RESULTS AND RAISES FULL YEAR GUIDANCE

Pro Forma RevPAR Increased 18.6% and Hotel Adjusted EBITDA Increased 39.1%

**BETHESDA, Maryland, Tuesday, November 4, 2014** – DiamondRock Hospitality Company (the "Company") (NYSE: DRH), a lodging-focused real estate investment trust that owns a portfolio of 27 premium hotels in the United States, today announced results of operations for the quarter ended September 30, 2014.

### **Operating Highlights**

- **Pro Forma RevPAR**: Pro Forma RevPAR was \$170.88, an increase of 18.6% from the comparable period of 2013.
- Pro Forma Hotel Adjusted EBITDA Margin: Pro Forma Hotel Adjusted EBITDA margin was 31.39%, an increase of 531 basis points from the comparable period of 2013.
- **Pro Forma Hotel Adjusted EBITDA**: Pro Forma Hotel Adjusted EBITDA was \$71.7 million, an increase of 39.1% from the comparable period of 2013.
- <u>Adjusted EBITDA</u>: Adjusted EBITDA was \$66.8 million, an increase of 31.0% from the comparable period of 2013.
- Adjusted FFO: Adjusted FFO was \$48.3 million and Adjusted FFO per diluted share was \$0.25.
- <u>Hilton Garden Inn Times Square Central Acquisition</u>: The Company acquired the 282-room Hilton Garden Inn Times Square Central in New York for \$127.2 million during the third quarter. The hotel opened on September 1, 2014.
- <u>Inn at Key West Acquisition</u>: The Company acquired the Inn at Key West, a 106-room boutique hotel, for \$47.5 million.
- <u>Courtyard Midtown East Refinancing</u>: The Company refinanced the Courtyard Manhattan/Midtown East during the third quarter. The new \$86.0 million mortgage has a ten-year term and bears interest at a fixed rate of 4.40%.

• **Dividends**: The Company declared a quarterly dividend of \$0.1025 per share during the third quarter.

### **Recent Developments**

• <u>Lexington Hotel Loan</u>: The Company amended its existing \$170.4 million mortgage loan secured by the Lexington Hotel New York City in early October. The amendment reduced the interest rate and extended the term of the loan.

Mark W. Brugger, President and Chief Executive Officer of DiamondRock Hospitality Company, stated, "The third quarter was the highest growth quarter in the 10-year history of the Company. We continue to reap the benefits of our urban and resort focus and the payoff from our value-add strategies implemented over the past few years, as well as benefiting from strong lodging fundamentals. Moreover, our industry-leading profit margin expansion is a testament to our asset management initiatives to increase market share and tightly control expenses. The outperformance of our portfolio enables us to raise our full year guidance for the second time this year. We also expect our future results to benefit from the recent acquisitions of the Hilton Garden Inn Times Square Central and the Inn at Key West."

### **Operating Results**

Please see "Certain Definitions" and "Non-GAAP Financial Measures" attached to this press release for an explanation of the terms "EBITDA," "Adjusted EBITDA," "Hotel Adjusted EBITDA Margin," "FFO" and "Adjusted FFO." Discussions of "Pro Forma" exclude the Oak Brook Hills Resort sold in April 2014 and the Hilton Garden Inn Times Square Central, which opened on September 1, 2014, and include the results of operations of the Inn at Key West under previous ownership.

For the quarter ended September 30, 2014, the Company reported the following:

	Third Qu		
_	2014	2013	<b>Change</b>
Pro Forma ADR	\$201.90	\$182.34	10.7 %
Pro Forma Occupancy	84.6 %	79.0 %	5.6 percentage points
Pro Forma RevPAR	\$170.88	\$144.07	18.6 %
Pro Forma Hotel Adjusted EBITDA Margin	31.39 %	26.08 %	531 basis points
Adjusted EBITDA	\$66.8 million	\$51.0 million	\$15.8 million
Adjusted FFO	\$48.3 million	\$35.9 million	\$12.4 million
Adjusted FFO per diluted share	\$0.25	\$0.18	\$0.07

The Lexington Hotel New York City achieved outstanding results in the third quarter, benefiting from its renovation and branding to Marriott's Autograph Collection. Excluding the hotel, which was under renovation during the comparable period of 2013, the Company's Pro Forma RevPAR increased 13.5% from 2013 and Pro Forma Hotel Adjusted EBITDA margin increased 353 basis points from 2013.

For the nine months ended September 30, 2014, the Company reported the following:

	Year 10 I		
_	2014	2013	<b>Change</b>
Pro Forma ADR	\$195.90	\$182.34	7.4 %
Pro Forma Occupancy	80.9 %	76.7 %	4.2 percentage points
Pro Forma RevPAR	\$158.43	\$139.93	13.2 %
Pro Forma Hotel Adjusted EBITDA Margin	29.43 %	26.42 %	301 basis points
Adjusted EBITDA	\$175.0 million	\$147.6 million	\$27.4 million
Adjusted FFO	\$129.7 million	\$105.8 million	\$23.9 million
Adjusted FFO per diluted share	\$0.66	\$0.54	\$0.12

Voor To Doto

### **Hilton Garden Inn Times Square Central Acquisition**

On August 29, 2014, the Company acquired the fee-simple condominium interest in the 282-room Hilton Garden Inn Times Square Central for \$127.2 million, or \$451,000 per key. The hotel opened on September 1, 2014 and is operated by Highgate Hotels, the largest operator of hotels in New York City. The purchase price represents less than 12 times the hotel's projected 2015 EBITDA.

### Inn at Key West Acquisition

The Company acquired the fee simple interest in the Inn at Key West, a 106-room boutique hotel located in Key West, Florida for \$47.5 million, or \$448,000 per key. The purchase price represents a 12.1 multiple on forecasted 2014 Hotel Adjusted EBITDA and a 7.6% capitalization rate of the forecasted 2014 net operating income.

### Courtyard Manhattan/Midtown East Refinancing

In July 2014, the Company entered into a new 10-year \$86 million mortgage loan secured by the Courtyard Manhattan/Midtown East. The loan bears interest at a fixed rate of 4.4% and is interest-only for the first two years, after which principal will amortize over 30 years. The new loan provided more than 100 percent of the proceeds and half the interest rate of the prior loan, as a result of the hotel's strong operating performance and more favorable debt market conditions.

### **Lexington Hotel New York City Refinancing**

In October 2014, the Company amended its existing \$170.4 million mortgage loan secured by the Lexington Hotel New York City. The amended loan bears interest at an initial floating rate of LIBOR plus 275 basis points, and features a pricing grid that will further reduce the spread to as low as 175 basis points upon achieving certain hotel cash flow hurdles. The reduced borrowing costs are expected to save the Company between \$1.5 million and \$2.0 million in annual interest expense. The amended loan extends the term of the loan by 30 months.

### **Capital Expenditures**

The Company continues to expect to spend approximately \$95 million on capital improvements at its hotels in 2014, of which approximately \$45 million relates to the completion of the \$140 million capital improvement program and approximately \$50 million relates to new 2014 capital projects.

The Company has spent approximately \$56.1 million on capital improvements during the nine months ended September 30, 2014. The majority of the capital improvements related to the substantial completion of the comprehensive renovations of the Westin Washington D.C. City Center, Westin San Diego, Hilton Boston and Hilton Burlington, as well as the guest room renovation at the Hilton Minneapolis.

### **Balance Sheet**

As of September 30, 2014, the Company had \$119.1 million of unrestricted cash on hand and approximately \$1.1 billion of total debt, which consists of property-specific mortgage debt. The Company has no outstanding borrowings on its \$200 million senior unsecured credit facility.

#### **Dividends**

The Company's Board of Directors declared a quarterly dividend of \$0.1025 per share to stockholders of record as of September 30, 2014. The dividend was paid on October 10, 2014.

### **Outlook and Guidance**

The Company has provided annual guidance for 2014, but does not undertake to update it for any developments in its business. Achievement of the anticipated results is subject to the risks disclosed in the Company's filings with the U.S. Securities and Exchange Commission. Pro Forma RevPAR growth excludes the Hilton Garden Inn Times Square Central, which is expected to increase the Company's RevPAR growth by approximately 75 basis points.

The Company is increasing its full year 2014 guidance to incorporate its third quarter outperformance and the acquisition of the Inn at Key West. The Company now expects the full year 2014 results to be as follows:

Metric	Previous	Guidance	Revised Guidance			
Wetric	High End		Low End	High End		
Pro Forma RevPAR Growth	9.5 percent	11.5 percent	11.5 percent	12.5 percent		
Adjusted EBITDA	\$225.5 million	\$235.5 million	\$232 million	\$236 million		
Adjusted FFO	\$165 million	\$172 million	\$172 million	\$175 million		
Adjusted FFO per share (based on 196.6 million shares)	\$0.84 per share	\$0.88 per share	\$0.87 per share	\$0.89 per share		

The midpoint of the guidance range above implies Hotel Adjusted EBITDA margin growth of over 265 basis points.

### **Earnings Call**

The Company will host a conference call to discuss its third quarter results on Tuesday, November 4, 2014, at 10:00 a.m. Eastern Time (ET). To participate in the live call, investors are invited to dial 866-202-0886 (for domestic callers) or 617-213-8841 (for international callers). The participant passcode is 72798585. A live webcast of the call will be available via the investor relations section of DiamondRock Hospitality Company's website at <a href="https://www.drhc.com">www.earnings.com</a>. A replay of the webcast will also be archived on the website for thirty days.

### **About the Company**

DiamondRock Hospitality Company is a self-advised real estate investment trust (REIT) that is an owner of a leading portfolio of geographically diversified hotels concentrated in top gateway markets and destination resort locations. The Company owns 27 premium quality hotels with over 11,000 rooms. The Company has strategically positioned its hotels to generally be operated under the leading global brands such as Hilton, Marriott, and Westin. For further information on the Company and its portfolio, please visit DiamondRock Hospitality Company's website at <a href="https://www.drhc.com">www.drhc.com</a>.

This press release contains forward-looking statements within the meaning of federal securities laws and regulations. These forward-looking statements are identified by their use of terms and phrases such as "believe," "expect," "intend," "project," "forecast," "plan" and other similar terms and phrases, including references to assumptions and forecasts of future results. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause the actual results to differ materially from those anticipated at the time the forward-looking statements are made. These risks include, but are not limited to: national and local economic and business conditions, including the potential for additional terrorist attacks, that will affect occupancy rates at the Company's hotels and the demand for hotel products and services; operating risks associated with the hotel business; risks associated with the level of the Company's indebtedness; relationships with property managers; the ability to compete effectively in areas such as access, location, quality of accommodations and room rate structures; changes in travel patterns, taxes and government regulations which influence or determine wages, prices, construction procedures and costs; risks associated with the development of a hotel by a third-party developer; and other risk factors contained in the Company's filings with the Securities and Exchange Commission. Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this release is as of the date of this release, and the Company undertakes no obligation to update any forward-looking statement to conform the statement to actual results or changes in the Company's expectations.

### DIAMONDROCK HOSPITALITY COMPANY CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

	Septe	mber 30, 2014	<b>December 31, 201</b>		
	(1	unaudited)		_	
ASSETS					
Property and equipment, net	\$	2,722,993	\$	2,567,533	
Deferred financing costs, net		8,622		7,702	
Restricted cash		98,394		89,106	
Due from hotel managers		89,693		69,353	
Note receivable				50,084	
Favorable lease assets, net		34,425		39,936	
Prepaid and other assets (1)		52,480		79,474	
Cash and cash equivalents		119,069		144,584	
Total assets	\$	3,125,676	\$	3,047,772	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Liabilities:					
Mortgage debt	\$	1,125,309	\$	1,091,861	
Senior unsecured credit facility		_		_	
Total debt		1,125,309		1,091,861	
Deferred income related to key money, net		22,889		23,707	
Unfavorable contract liabilities, net		76,689		78,093	
Due to hotel managers		57,340		54,225	
Dividends declared and unpaid		20,452		16,981	
Accounts payable and accrued expenses (2)		100,799		102,214	
Total other liabilities		278,169		275,220	
Stockholders' Equity:					
Preferred stock, \$0.01 par value; 10,000,000 shares authorized; no shares issued and outstanding		_		_	
Common stock, \$0.01 par value; 400,000,000 shares authorized; 195,698,858 and 195,470,791 shares issued and outstanding at					
September 30, 2014 and December 31, 2013, respectively		1,957		1,955	
Additional paid-in capital		1,981,980		1,979,613	
Accumulated deficit		(261,739)		(300,877)	
Total stockholders' equity		1,722,198		1,680,691	
Total liabilities and stockholders' equity	\$	3,125,676	\$	3,047,772	

<sup>(1)</sup> Includes \$39.4 million of deferred tax assets, \$7.2 million of prepaid expenses and \$5.9 million of other assets as of September 30, 2014.

<sup>(2)</sup> Includes \$63.3 million of deferred ground rent, \$11.9 million of deferred tax liabilities, \$8.8 million of accrued property taxes, \$3.3 million of accrued capital expenditures and \$13.5 million of other accrued liabilities as of September 30, 2014.

## DIAMONDROCK HOSPITALITY COMPANY CONSOLIDATED STATEMENTS OF OPERATIONS

# (in thousands, except per share amounts) (unaudited)

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2014		2013		2014		2013
Revenues:								
Rooms	\$	171,047	\$	145,447	\$	465,871	\$	415,887
Food and beverage		45,504		46,214		146,297		145,804
Other		12,666		12,684		37,067		36,530
Total revenues		229,217		204,345		649,235		598,221
Operating Expenses:								
Rooms		42,534		39,250		121,783		112,467
Food and beverage		32,662		33,443		101,855		103,259
Management fees		8,330		7,007		22,083		18,925
Other hotel expenses		75,180		73,082		220,335		213,282
Depreciation and amortization		25,327		25,663		75,576		78,521
Hotel acquisition costs		1,198		23		1,279		46
Corporate expenses		6,368		4,932		15,878		18,055
Gain on insurance proceeds		(554)		_		(1,825)		
Gain on litigation settlement, net			_			(10,999)		
Total operating expenses		191,045		183,400		545,965		544,555
Operating profit		38,172		20,945	_	103,270		53,666
Other Expenses (Income):								
Interest income		(156)		(1,659)		(2,766)		(4,603)
Interest expense		14,691		14,471		43,816		42,511
Other income, net		(50)		_		(50)		
Loss (Gain) on sale of hotel property		40		_		(1,251)		
Gain on hotel property acquisition		(23,894)				(23,894)		
Gain on prepayment of note receivable						(13,550)		
Total other (income) expenses, net		(9,369)	_	12,812	_	2,305		37,908
Income from continuing operations before income taxes		47,541		8,133		100,965		15,758
Income tax (expense) benefit		(3,733)		(454)	_	(1,203)	_	1,241
Income from continuing operations		43,808		7,679		99,762		16,999
Income from discontinued operations, net of taxes				885		_		2,510
Net income	\$	43,808	\$	8,564	\$	99,762	\$	19,509
Basic and diluted earnings per share:								
Continuing operations	\$	0.22	\$	0.04	\$	0.51	\$	0.09
Discontinued operations				0.00		_	·	0.01
Basic and diluted earnings per share	\$	0.22	\$	0.04	\$	0.51	\$	0.10

### **Non-GAAP Financial Measures**

We use the following non-GAAP financial measures that we believe are useful to investors as key measures of our operating performance: EBITDA, Adjusted EBITDA, FFO and Adjusted FFO. These measures should not be considered in isolation or as a substitute for measures of performance in accordance with GAAP. EBITDA, Adjusted EBITDA, FFO and Adjusted FFO, as calculated by us, may not be comparable to other companies that do not define such terms exactly as the Company.

#### EBITDA and FFO

EBITDA represents net income excluding: (1) interest expense; (2) provision for income taxes, including income taxes applicable to sale of assets; and (3) depreciation and amortization. We believe EBITDA is useful to an investor in evaluating our operating performance because it helps investors evaluate and compare the results of our operations from period to period by removing the impact of our capital structure (primarily interest expense) and our asset base (primarily depreciation and amortization) from our operating results. In addition, covenants included in our indebtedness use EBITDA as a measure of financial compliance. We also use EBITDA as one measure in determining the value of hotel acquisitions and dispositions.

The Company computes FFO in accordance with standards established by NAREIT, which defines FFO as net income determined in accordance with GAAP, excluding gains or losses from sales of properties and impairment losses, plus depreciation and amortization. The Company believes that the presentation of FFO provides useful information to investors regarding its operating performance because it is a measure of the Company's operations without regard to specified non-cash items, such as real estate depreciation and amortization and gain or loss on sale of assets. The Company also uses FFO as one measure in assessing its results.

### Adjustments to EBITDA and FFO

We adjust EBITDA and FFO when evaluating our performance because we believe that the exclusion of certain additional recurring and non-recurring items described below provides useful supplemental information to investors regarding our ongoing operating performance and that the presentation of Adjusted EBITDA and Adjusted FFO, when combined with GAAP net income, EBITDA and FFO, is beneficial to an investor's complete understanding of our operating performance. We adjust EBITDA and FFO for the following items:

- *Non-Cash Ground Rent*: We exclude the non-cash expense incurred from the straight line recognition of rent from our ground lease obligations and the non-cash amortization of our favorable lease assets.
- Non-Cash Amortization of Favorable and Unfavorable Contracts: We exclude the non-cash amortization of the favorable
  management contract assets recorded in conjunction with our acquisitions of the Westin Washington D.C. City Center,
  Westin San Diego, and Hilton Burlington and the non-cash amortization of the unfavorable contract liabilities recorded
  in conjunction with our acquisitions of the Bethesda Marriott Suites, the Chicago Marriott Downtown, the Renaissance
  Charleston and the Lexington Hotel New York. The amortization of the favorable and unfavorable contracts does not
  reflect the underlying operating performance of our hotels.
- Cumulative Effect of a Change in Accounting Principle: Infrequently, the Financial Accounting Standards Board (FASB)
  promulgates new accounting standards that require the consolidated statement of operations to reflect the cumulative
  effect of a change in accounting principle. We exclude the effect of these one-time adjustments because they do not
  reflect its actual performance for that period.
- Gains or Losses from Early Extinguishment of Debt: We exclude the effect of gains or losses recorded on the early extinguishment of debt because we believe they do not accurately reflect the underlying performance of the Company.

- Acquisition Costs: We exclude acquisition transaction costs expensed during the period because we believe they do not reflect the underlying performance of the Company.
- Allerton Loan: We exclude the gain from the prepayment of the loan in 2014. Prior to the prepayment, cash payments
  received during 2010 and 2011 that were included in Adjusted EBITDA and Adjusted FFO and reduced the carrying
  basis of the loan were deducted from Adjusted EBITDA and Adjusted FFO, calculated based on a straight-line basis over
  the anticipated term of the loan.
- Other Non-Cash and /or Unusual Items: From time to time we incur costs or realize gains that we do not believe reflect the underlying performance of the Company. Such items include, but are not limited to, pre-opening costs, contract termination fees, severance costs, and gains from legal settlements, bargain purchase gains, and insurance proceeds.

In addition, to derive Adjusted EBITDA we exclude gains or losses on dispositions and impairment losses because we believe that including them in EBITDA does not reflect the ongoing performance of our hotels. Additionally, the gains or losses on dispositions and impairment losses represent either accelerated depreciation or excess depreciation in previous periods, and depreciation is excluded from EBITDA.

In addition, to derive Adjusted FFO we exclude any fair value adjustments to debt instruments. Specifically, we exclude the impact of the non-cash amortization of the debt premium recorded in conjunction with the acquisition of the JW Marriott Denver at Cherry Creek and fair market value adjustments to the Company's interest rate cap agreement.

The following tables are reconciliations of our U.S. GAAP net income to EBITDA and Adjusted EBITDA (in thousands):

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2014		2013		2014		2013
Net income	\$	43,808	\$	8,564	\$	99,762	\$	19,509
Interest expense		14,691		14,471		43,816		42,511
Income tax expense (benefit) (1)		3,733		593		1,203		(944)
Real estate related depreciation and amortization (2)		25,327		26,254		75,576		80,280
EBITDA		87,559		49,882		220,357		141,356
Non-cash ground rent		1,588		1,700		4,880		5,111
Non-cash amortization of favorable and unfavorable contract liabilities, net		(353)		(354)		(1,058)		(1,063)
Loss (Gain) on sale of hotel property		40				(1,251)		_
Gain on hotel property acquisition		(23,894)				(23,894)		_
Loss on early extinguishment of debt		61				61		_
Gain on insurance proceeds		(554)				(1,825)		_
Gain on litigation settlement (3)						(10,999)		_
Gain on prepayment of note receivable						(13,550)		_
Reversal of previously recognized Allerton income				(291)		(453)		(872)
Hotel acquisition costs		1,198		23		1,279		46
Pre-opening costs (4)		381				667		_
Severance costs (5)		788				788		3,065
Adjusted EBITDA	\$	66,814	\$	50,960	\$	175,002	\$	147,643

<sup>(1)</sup> Includes \$0.1 million and \$0.3 million of income tax expense reported in discontinued operations for the three and nine months ended September 30, 2013, respectively.

- (2) Includes \$0.6 million and \$1.8 million of depreciation expense reported in discontinued operations for the three and nine months ended September 30, 2013, respectively.
- (3) Includes \$14.0 million of settlement proceeds, net of a \$1.2 million contingency fee paid to our legal counsel and \$1.8 million of legal fees and other costs incurred over the course of the legal proceedings for the nine months ended September 30, 2014. The \$1.8 million of legal fees and other costs were previously recorded as corporate expenses and the repayment of those costs through the settlement proceeds is recorded as a reduction of corporate expenses.
- (4) Classified as other hotel expenses on the consolidated statements of operations.
- (5) Classified as corporate expenses on the consolidated statements of operations.

	Full Year 2014 Guid		
	Low End	High End	
Net income	\$ 117,577 \$	119,577	
Interest expense	58,500	58,500	
Income tax expense	1,100	2,100	
Real estate related depreciation and amortization	99,000	100,000	
EBITDA	276,177	280,177	
Non-cash ground rent	6,400	6,400	
Non-cash amortization of favorable and unfavorable contracts, net	(1,400)	(1,400)	
Gain on sale of hotel property	(1,251)	(1,251)	
Gain on hotel property acquisition	(23,894)	(23,894)	
Loss on early extinguishment of debt	61	61	
Severance costs	788	788	
Gain on insurance proceeds	(1,825)	(1,825)	
Gain on litigation settlement	(10,999)	(10,999)	
Gain on prepayment of note receivable	(13,550)	(13,550)	
Reversal of previously recognized Allerton income	(453)	(453)	
Hotel acquisition costs	1,279	1,279	
Pre-opening costs	667	667	
Adjusted EBITDA	\$ 232,000 \$	236,000	

The following tables are reconciliations of our U.S. GAAP net income to FFO and Adjusted FFO (in thousands):

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2014		2013		2014		2013
Net income	\$	43,808	\$	8,564	\$	99,762	\$	19,509
Real estate related depreciation and amortization (1)		25,327		26,254		75,576		80,280
Loss (Gain) on sale of hotel property		40				(1,251)		
FFO		69,175		34,818		174,087		99,789
Non-cash ground rent		1,588		1,700		4,880		5,111
Non-cash amortization of unfavorable contract liabilities, net		(353)		(354)		(1,058)		(1,063)
Gain on hotel property acquisition		(23,894)				(23,894)		_
Loss on early extinguishment of debt		61				61		_
Gain on insurance proceeds		(554)				(1,825)		_
Gain on litigation settlement (2)						(10,999)		
Gain on prepayment of note receivable						(13,550)		
Hotel acquisition costs		1,198		23		1,279		46
Pre-opening costs		381				667		_
Reversal of previously recognized Allerton income		_		(291)		(453)		(872)
Severance costs		788				788		3,065
Fair value adjustments to debt instruments		(90)		(42)		(265)		(233)
Adjusted FFO	\$	48,300	\$	35,854	\$	129,718	\$	105,843
Adjusted FFO per share	\$	0.25	\$	0.18	\$	0.66	\$	0.54

<sup>(1)</sup> Includes \$0.6 million and \$1.8 million of depreciation expense reported in discontinued operations for the three and nine months ended September 30, 2013, respectively.

<sup>(2)</sup> Includes \$14.0 million of settlement proceeds, net of a \$1.2 million contingency fee paid to our legal counsel and \$1.8 million of legal fees and other costs incurred over the course of the legal proceedings for the nine months ended September 30, 2014. The \$1.8 million of legal fees and other costs were previously recorded as corporate expenses and the repayment of those costs through the settlement proceeds is recorded as a reduction of corporate expenses.

	r	un Year 2014	+ Guidance
	Ī	ow End	High End
Net income	\$	117,577	119,577
Real estate related depreciation and amortization		99,000	100,000
Gain on sale of hotel property		(1,251)	(1,251)
FFO		215,326	218,326
Non-cash ground rent		6,400	6,400
Non-cash amortization of favorable and unfavorable contracts, net		(1,400)	(1,400)
Gain on insurance proceeds		(1,825)	(1,825)
Gain on hotel property acquisition		(23,894)	(23,894)
Loss on early extinguishment of debt		61	61
Severance costs		788	788
Gain on litigation settlement		(10,999)	(10,999)
Gain on prepayment of note receivable		(13,550)	(13,550)
Reversal of previously recognized Allerton income		(453)	(453)
Hotel acquisition costs		1,279	1,279
Pre-opening costs		667	667
Fair value adjustments to debt instruments		(400)	(400)
Adjusted FFO	\$	172,000	175,000
Adjusted FFO per share	\$	0.87	0.89

Full Vear 2014 Guidance

### Use and Limitations of Non-GAAP Financial Measures

Our management and Board of Directors use EBITDA, Adjusted EBITDA, FFO and Adjusted FFO to evaluate the performance of our hotels and to facilitate comparisons between us and other lodging REITs, hotel owners who are not REITs and other capital intensive companies. The use of these non-GAAP financial measures has certain limitations. These non-GAAP financial measures as presented by us, may not be comparable to non-GAAP financial measures as calculated by other real estate companies. These measures do not reflect certain expenses or expenditures that we incurred and will incur, such as depreciation, interest and capital expenditures. We compensate for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our reconciliations to the most comparable GAAP financial measures, and our consolidated statements of operations and cash flows, include interest expense, capital expenditures, and other excluded items, all of which should be considered when evaluating our performance, as well as the usefulness of our non-GAAP financial measures.

These non-GAAP financial measures are used in addition to and in conjunction with results presented in accordance with GAAP. They should not be considered as alternatives to operating profit, cash flow from operations, or any other operating performance measure prescribed by GAAP. These non-GAAP financial measures reflect additional ways of viewing our operations that we believe, when viewed with our GAAP results and the reconciliations to the corresponding GAAP financial measures, provide a more complete understanding of factors and trends affecting our business than could be obtained absent this disclosure. We strongly encourage investors to review our financial information in its entirety and not to rely on a single financial measure.

### **Certain Definitions**

In this release, when we discuss "Hotel Adjusted EBITDA," we exclude from Hotel EBITDA the non-cash expense incurred by the hotels due to the straight lining of the rent from our ground lease obligations, the non-cash amortization of our favorable lease assets and other contracts, and the non-cash amortization of our unfavorable contract liabilities. Hotel EBITDA represents

hotel net income excluding: (1) interest expense; (2) income taxes; and (3) depreciation and amortization. Hotel Adjusted EBITDA margins are calculated as Hotel Adjusted EBITDA divided by total hotel revenues. Net debt is calculated as total debt outstanding less unrestricted cash.

## DIAMONDROCK HOSPITALITY COMPANY HOTEL OPERATING DATA

Schedule of Property Level Results - Pro Forma (1)
(in thousands)
(unaudited)

	Three Months Ended September 30,					Nine Months Ended September 30,				
		2014		2013	% Change	2014	2013	% Change		
Revenues:										
Rooms	\$	170,067	\$	143,212	18.8 %	\$ 467,906	\$ 412,608	13.4 %		
Food and beverage		45,609		42,466	7.4 %	145,621	137,892	5.6 %		
Other		12,658		11,886	6.5 %	37,030	34,963	5.9 %		
Total revenues		228,334	_	197,564	15.6 %	650,557	585,463	11.1 %		
<b>Operating Expenses:</b>										
Rooms departmental expenses	\$	42,353	\$	38,448	10.2 %	\$ 121,469	\$ 110,465	10.0 %		
Food and beverage departmental										
expenses		32,728		31,135	5.1 %	101,122	97,666	3.5 %		
Other direct departmental		4,720		5,115	(7.7)%	14,845	15,652	(5.2)%		
General and administrative		17,177		15,931	7.8 %	50,223	45,993	9.2 %		
Utilities		7,226		7,600	(4.9)%	20,978	21,411	(2.0)%		
Repairs and maintenance		9,204		8,898	3.4 %	27,324	26,685	2.4 %		
Sales and marketing		15,178		13,494	12.5 %	43,748	39,050	12.0 %		
Franchise fees		4,264		3,275	30.2 %	11,389	9,108	25.0 %		
Base management fees		5,649		4,745	19.1 %	16,057	14,057	14.2 %		
Incentive management fees		2,668		2,080	28.3 %	6,117	4,550	34.4 %		
Property taxes		10,074		10,112	(0.4)%	29,727	30,572	(2.8)%		
Ground rent		3,735		3,650	2.3 %	11,183	10,916	2.4 %		
Other fixed expenses		2,926		2,799	4.5 %	8,618	8,386	2.8 %		
Pre-opening costs		381			100.0 %	667	_	100.0 %		
Total hotel operating expenses	\$	158,283	\$	147,282	7.5 %	\$ 463,467	\$ 434,511	6.7 %		
Hotel EBITDA	_	70,051	_	50,282	39.3 %	187,090	150,952	23.9 %		
Non-cash ground rent		1,588		1,592	(0.3)%	4,757	4,787	(0.6)%		
Non-cash amortization of unfavorable contract liabilities		(353)		(354)	(0.3)%	(1,058)	(1,063)	(0.5)%		
Pre-opening costs (2)	_	381	_		100.0 %	667		100.0 %		
Hotel Adjusted EBITDA	\$	71,667	\$	51,520	39.1 %	\$ 191,456	\$ 154,676	23.8 %		

Pro forma to exclude sold hotels and the Hilton Garden Inn Times Square Central, as this hotel was newly built in 2014, and include the results of operations of acquired hotels under previous ownership for the periods presented.

<sup>(2)</sup> Classified as other hotel expenses on the consolidated statements of operations.

# Market Capitalization as of September 30, 2014 (in thousands)

Enterprise Value	
Common equity capitalization (at September 30, 2014 closing price of \$12.68/share)	\$ 2,489,788
Consolidated debt	1,125,309
Cash and cash equivalents	 (119,069)
Total enterprise value	\$ 3,496,028
Share Reconciliation	
Common shares outstanding	195,699
Unvested restricted stock held by management and employees	559
Share grants under deferred compensation plan held by directors	 98
Combined shares outstanding	196,356

### Debt Summary as of Sentember 30. 2014 (dollars in thousands)

Property	Interest Outsta Derty Rate Term Princ					
Courtyard Manhattan / Midtown East	4.400%	Fixed	\$ 86,000	Maturity August 2024		
Lexington Hotel New York	LIBOR + 3.00	Variable	170,368	March 1, 2015 (1)		
Los Angeles Airport Marriott	5.300%	Fixed	82,600	July 2015		
Renaissance Worthington	5.400%	Fixed	53,102	July 2015		
JW Marriott Denver at Cherry Creek	6.470%	Fixed	38,940	July 2015		
Frenchman's Reef Marriott	5.440%	Fixed	56,871	August 2015		
Orlando Airport Marriott	5.680%	Fixed	56,145	January 2016		
Chicago Marriott Downtown	5.975%	Fixed	206,006	April 2016		
Courtyard Manhattan / Fifth Avenue	6.480%	Fixed	49,132	June 2016		
Salt Lake City Marriott Downtown	4.250%	Fixed	61,829	November 2020		
Hilton Minneapolis	5.464%	Fixed	93,454	May 2021		
Westin Washington D.C. City Center	3.990%	Fixed	71,090	January 2023		
The Lodge at Sonoma	3.960%	Fixed	30,242	April 2023		
Westin San Diego	3.940%	Fixed	69,258	April 2023		
Debt premium (2)			272			
Total mortgage debt			\$ 1,125,309			
Senior unsecured credit facility	LIBOR + 1 90	Variable		January 2017 (3)		
Total debt			\$ 1,125,309			

<sup>(1)</sup> The loan may be extended for two additional one-year terms subject to the satisfaction of certain conditions and the payment of an extension fee.

- $(2)\ Non-cash\ GAAP\ adjustment\ recorded\ upon\ the\ assumption\ of\ the\ mortgage\ loan\ secured\ by\ the\ JW\ Marriott\ Denver\ Creek.$
- (3) The credit facility may be extended for an additional year upon the payment of applicable fees and the satisfaction of certain customary conditions.

### **Operating Statistics – Third Quarter**

	ADR			Occupancy			RevPAR				<b>Hotel Adjusted EBITDA Margin</b>			
	3	Q 2014	3Q 2013	B/(W)	3Q 2014	3Q 2013	B/(W)	3	3Q 2014 3	3Q 2013	B/(W)	3Q 2014	3Q 2013	B/(W)
Atlanta Alpharetta Marriott	\$	162.47 \$	146.73	10.7 %	72.9 %	73.6 %	(0.7)%	\$	118.52 \$	108.01	9.7 %	35.25 %	28.62 %	663 bps
Bethesda Marriott Suites	\$	157.01 \$	149.13	5.3 %	64.9 %	57.6 %	7.3 %	\$	101.85 \$	85.83	18.7 %	18.68 %	13.37 %	531 bps
Boston Westin	\$	232.34 \$	196.29	18.4 %	87.2 %	83.2 %	4.0 %	\$	202.52 \$	163.22	24.1 %	31.74 %	25.01 %	673 bps
Hilton Boston Downtown	\$	287.81 \$	242.44	18.7 %	95.7 %	91.5 %	4.2 %	\$	275.46 \$	221.73	24.2 %	41.93 %	36.90 %	503 bps
Hilton Burlington	\$	209.97 \$	187.29	12.1 %	88.5 %	90.1 %	(1.6)%	\$	185.80 \$	168.70	10.1 %	50.21 %	48.08 %	213 bps
Renaissance Charleston	\$	197.16 \$	176.17	11.9 %	90.0 %	89.7 %	0.3 %	\$	177.36 \$	157.97	12.3 %	30.52 %	29.81 %	71 bps
Hilton Garden Inn Chelsea	\$	233.09 \$	239.38	(2.6)%	94.7 %	95.8 %	(1.1)%	\$	220.68 \$	229.28	(3.8)%	37.56 %	46.26 %	-870 bps
Chicago Marriott	\$	217.76 \$	209.24	4.1 %	87.1 %	83.9 %	3.2 %	\$	189.64 \$	175.45	8.1 %	28.81 %	27.25 %	156 bps
Chicago Conrad	\$	243.90 \$	225.00	8.4 %	89.4 %	87.2 %	2.2 %	\$	217.94 \$	196.28	11.0 %	44.26 %	37.25 %	701 bps
Courtyard Denver Downtown	\$	196.97 \$	170.92	15.2 %	88.1 %	88.7 %	(0.6)%	\$	173.48 \$	151.55	14.5 %	50.03 %	47.11 %	292 bps
Courtyard Fifth Avenue	\$	291.18 \$	275.20	5.8 %	93.2 %	94.3 %	(1.1)%	\$	271.29 \$	259.56	4.5 %	30.30 %	28.50 %	180 bps
Courtyard Midtown East	\$	299.15 \$	277.65	7.7 %	92.6 %	89.0 %	3.6 %	\$	276.90 \$	247.14	12.0 %	34.88 %	35.64 %	-76 bps
Frenchman's Reef	\$	182.89 \$	186.76	(2.1)%	79.3 %	75.3 %	4.0 %	\$	145.09 \$	140.70	3.1 %	8.00 %	4.85 %	315 bps
JW Marriott Denver Cherry Creek	\$	265.91 \$	248.79	6.9 %	86.4 %	84.5 %	1.9 %	\$	229.72 \$	210.14	9.3 %	35.28 %	33.39 %	189 bps
Inn at Key West	\$	167.40 \$	162.41	3.1 %	84.5 %	75.4 %	9.1 %	\$	141.48 \$	122.42	15.6 %	38.87 %	40.70 %	-183 bps
Lexington Hotel New York	\$	251.18 \$	228.06	10.1 %	97.4 %	51.9 %	45.5 %	\$	244.59 \$	118.47	106.5 %	37.88 %	(0.22)%	3810 bps
Los Angeles Airport Marriott	\$	138.58 \$	113.31	22.3 %	91.9 %	92.1 %	(0.2)%	\$	127.31 \$	104.33	22.0 %	24.80 %	19.32 %	548 bps
Hilton Minneapolis	\$	162.15 \$	152.49	6.3 %	86.0 %	80.5 %	5.5 %	\$	139.37 \$	122.79	13.5 %	33.63 %	30.23 %	340 bps
Orlando Airport Marriott	\$	96.30 \$	92.97	3.6 %	65.6 %	63.2 %	2.4 %	\$	63.18 \$	58.79	7.5 %	5.53 %	8.28 %	-275 bps
Hotel Rex	\$	250.10 \$	210.75	18.7 %	90.5 %	89.2 %	1.3 %	\$	226.27 \$	187.94	20.4 %	44.64 %	36.90 %	774 bps
Salt Lake City Marriott	\$	152.40 \$	140.63	8.4 %	71.9 %	66.8 %	5.1 %	\$	109.52 \$	94.00	16.5 %	33.44 %	31.05 %	239 bps
The Lodge at Sonoma	\$	313.77 \$	300.32	4.5 %	90.5 %	84.6 %	5.9 %	\$	283.90 \$	254.15	11.7 %	36.21 %	33.85 %	236 bps
Hilton Garden Inn Times Square Central	\$	295.52	N/A	N/A	70.9 %	N/A	N/A	\$	209.59	N/A	N/A	46.64 %	N/A	N/A
Vail Marriott	\$	163.79 \$	159.09	3.0 %	75.4 %	70.5 %	4.9 %	\$	123.57 \$	112.20	10.1 %	23.83 %	12.37 %	1146 bps
Westin San Diego	\$	175.78 \$	155.68	12.9 %	87.0 %	89.5 %	(2.5)%	\$	152.93 \$	139.38	9.7 %	33.80 %	30.86 %	294 bps
Westin Washington D.C. City Center	\$	199.17 \$	162.25	22.8 %	85.3 %	77.9 %	7.4 %	\$	169.90 \$	126.35	34.5 %	33.01 %	25.16 %	785 bps
Renaissance Worthington	\$	171.72 \$	164.34	4.5 %	66.8 %	64.9 %	1.9 %	\$	114.63 \$	106.70	7.4 %	26.90 %	26.12 %	78 bps
Pro Forma Total (1)	\$	201.90 \$	182.34	10.7 %	84.6 %	79.0 %	5.6 %	\$	170.88 \$	144.07	18.6 %	31.39 %	26.08 %	531 bps
Pro Forma Total Excluding Lexington (2)	\$	197.79 \$	180.27	9.7 %	83.7 %	80.9 %	2.8 %	\$	165.58 \$	145.87	13.5 %	30.86 %	27.33 %	353 bps

<sup>(1)</sup> Excludes the Hilton Garden Inn Times Square Central, which opened on September 1, 2014. Includes operating results for all other hotels assuming they were owned since January 1, 2013.

<sup>(2)</sup> Excludes the Lexington Hotel New York under renovation during the third quarter of 2013.

**Operating Statistics – Year to Date** 

	ADR			Occupancy			RevPAR				<b>Hotel Adjusted EBITDA Margin</b>			
	Y	ГD 2014 Y	TD 2013	<b>B</b> /( <b>W</b> )	YTD 2014	YTD 2013	B/(W)	Y	ΓD 2014	YTD 2013	B/(W)	YTD 2014	YTD 2013	B/(W)
Atlanta Alpharetta Marriott	\$	164.68 \$	148.05	11.2 %	71.3 %	75.5 %	(4.2)%	\$	117.47 \$	111.73	5.1 %	35.28 %	33.88 %	140 bps
Bethesda Marriott Suites	\$	164.29 \$	164.37	— %	65.8 %	60.2 %	5.6 %	\$	108.10 \$	98.88	9.3 %	24.35 %	22.84 %	151 bps
Boston Westin	\$	225.22 \$	199.77	12.7 %	79.8 %	77.9 %	1.9 %	\$	179.79 \$	155.57	15.6 %	27.92 %	24.08 %	384 bps
Hilton Boston Downtown	\$	253.15 \$	221.07	14.5 %	90.9 %	83.3 %	7.6 %	\$	230.04 \$	184.25	24.9 %	36.87 %	33.01 %	386 bps
Hilton Burlington	\$	169.51 \$	161.32	5.1 %	77.1 %	75.3 %	1.8 %	\$	130.75 \$	121.53	7.6 %	41.89 %	41.21 %	68 bps
Renaissance Charleston	\$	204.47 \$	190.07	7.6 %	91.0 %	87.7 %	3.3 %	\$	186.07 \$	166.76	11.6 %	34.38 %	34.36 %	2 bps
Hilton Garden Inn Chelsea	\$	218.42 \$	223.23	(2.2)%	94.5 %	96.6 %	(2.1)%	\$	206.36 \$	215.62	(4.3)%	38.01 %	44.19 %	-618 bps
Chicago Marriott	\$	206.30 \$	205.34	0.5 %	75.7 %	76.6 %	(0.9)%	\$	156.08 \$	157.32	(0.8)%	23.32 %	23.37 %	-5 bps
Chicago Conrad	\$	222.81 \$	215.81	3.2 %	83.4 %	82.8 %	0.6 %	\$	185.77 \$	178.75	3.9 %	34.29 %	31.38 %	291 bps
Courtyard Denver Downtown	\$	188.15 \$	168.83	11.4 %	84.3 %	84.9 %	(0.6)%	\$	158.70 \$	143.40	10.7 %	48.40 %	45.33 %	307 bps
Courtyard Fifth Avenue	\$	271.59 \$	266.73	1.8 %	89.2 %	77.3 %	11.9 %	\$	242.36 \$	206.12	17.6 %	24.33 %	18.03 %	630 bps
Courtyard Midtown East	\$	274.68 \$	263.70	4.2 %	90.8 %	80.2 %	10.6 %	\$	249.50 \$	211.53	18.0 %	32.17 %	27.49 %	468 bps
Frenchman's Reef	\$	245.64 \$	243.33	0.9 %	86.6 %	84.1 %	2.5 %	\$	212.78 \$	204.57	4.0 %	24.48 %	21.22 %	326 bps
JW Marriott Denver Cherry Creek	\$	254.60 \$	240.79	5.7 %	83.3 %	81.0 %	2.3 %	\$	212.11 \$	195.05	8.7 %	32.84 %	30.47 %	237 bps
Inn at Key West	\$	209.88 \$	190.87	10.0 %	89.1 %	85.3 %	3.8 %	\$	186.99 \$	162.81	14.9 %	53.94 %	52.07 %	187 bps
Lexington Hotel New York	\$	235.04 \$	200.80	17.1 %	90.8 %	53.7 %	37.1 %	\$	213.43 \$	107.85	97.9 %	30.28 %	(4.76)%	3504 bps
Los Angeles Airport Marriott	\$	129.68 \$	113.56	14.2 %	91.4 %	87.8 %	3.6 %	\$	118.48 \$	99.73	18.8 %	22.91 %	21.21 %	170 bps
Hilton Minneapolis	\$	147.18 \$	145.04	1.5 %	76.3 %	75.0 %	1.3 %	\$	112.26 \$	108.79	3.2 %	26.24 %	28.12 %	-188 bps
Orlando Airport Marriott	\$	107.50 \$	100.94	6.5 %	78.6 %	75.1 %	3.5 %	\$	84.53 \$	75.82	11.5 %	23.64 %	22.76 %	88 bps
Hotel Rex	\$	210.61 \$	189.84	10.9 %	86.0 %	84.9 %	1.1 %	\$	181.07 \$	161.11	12.4 %	35.43 %	32.16 %	327 bps
Salt Lake City Marriott	\$	147.13 \$	143.26	2.7 %	69.8 %	69.9 %	(0.1)%	\$	102.68 \$	100.20	2.5 %	32.16 %	33.79 %	-163 bps
The Lodge at Sonoma	\$	268.86 \$	255.28	5.3 %	78.7 %	75.8 %	2.9 %	\$	211.58 \$	193.49	9.3 %	28.54 %	25.71 %	283 bps
Hilton Garden Inn Times Square Central	\$	295.52	N/A	N/A	70.9 %	N/A	N/A	\$	209.59	N/A	N/A	46.64 %	N/A	N/A
Vail Marriott	\$	249.56 \$	230.31	8.4 %	70.3 %	71.8 %	(1.5)%	\$	175.39 \$	165.44	6.0 %	35.11 %	30.28 %	483 bps
Westin San Diego	\$	167.86 \$	154.40	8.7 %	85.5 %	87.2 %	(1.7)%	\$	143.53 \$	134.63	6.6 %	32.33 %	32.40 %	-7 bps
Westin Washington D.C. City Center	\$	206.31 \$	189.21	9.0 %	74.5 %	78.0 %	(3.5)%	\$	153.65 \$	147.66	4.1 %	31.21 %	32.22 %	-101 bps
Renaissance Worthington	\$	176.00 \$	171.00	2.9 %	69.6 %	65.1 %	4.5 %	\$	122.46 \$	111.34	10.0 %	32.76 %	30.86 %	190 bps
Pro Forma Total (1)	\$	195.90 \$	182.34	7.4 %	80.9 %	76.7 %	4.2 %	\$	158.43 \$	139.93	13.2 %	29.43 %	26.42 %	301 bps
Pro Forma Total Excluding NYC Renovations (2)	\$	187.92 \$	177.07	6.1 %	79.6 %	78.3 %	1.3 %	\$	149.65 \$	138.69	7.9 %	29.37 %	27.91 %	146 bps

<sup>(1)</sup> Excludes the Oak Brook Hills Resort sold in April 2014 and the Hilton Garden Inn Times Square Central, which opened on September 1, 2014. Includes operating results for all other hotels assuming they were owned since January 1, 2013.

(2) Excludes the three hotels in New York City under renovation during the nine months ended September 30, 2013; the Lexington Hotel New York, Courtyard Manhattan Midtown East and Courtyard Fifth Avenue.

### **Hotel Adjusted EBITDA Reconciliation**

Third Quarter 2014 Plus: Plus: Plus: **Equals:** Non-Cash **Hotel Adjusted Total Revenues** Net Income / (Loss) **Depreciation Interest Expense** Adjustments (1) **EBITDA** \$ 4,468 \$ 1.169 \$ **--** \$ **--** \$ Atlanta Alpharetta Marriott 406 \$ 1,575 \$ 3,495 \$ (1,248)\$ 360 \$ **--** \$ 1.541 \$ 653 Bethesda Marriott Suites \$ \$ 22,176 4,842 \$ 2,186 \$ **—** \$ 10 \$ 7,038 Boston Westin Hilton Boston Downtown \$ 9,853 \$ 3.008 \$ 1.081 \$ **--** \$ 42 \$ 4.131 \$ \$ **---** \$ 23 \$ 5,475 2,290 \$ 436 \$ 2,749 Hilton Burlington \$ \$ Renaissance Charleston 3,300 633 \$ 406 \$ -- \$ (32)\$ 1,007 \$ \$ **--** \$ 3.517 836 \$ 485 \$ — \$ 1,321 Hilton Garden Inn Chelsea \$ \$ Chicago Marriott 29,390 2.574 \$ 3.074 \$ 3.218 \$ (398)\$ 8,468 \$ \$ 8,605 2,848 \$ 961 \$ **--** \$ **--** \$ 3,809 Chicago Conrad \$ \$ **--** \$ -- \$ Courtyard Denver Downtown 3,018 1,231 \$ 279 \$ 1,510 \$ \$ 64 \$ 844 \$ 52 \$ 4,660 452 \$ 1,412 Courtyard Fifth Avenue \$ \$ 8,331 1,384 \$ 686 \$ 836 \$ **--** \$ 2,906 Courtyard Midtown East \$ \$ **--** \$ 12.376 (1,388)\$ 1.563 \$ 815 \$ 990 Frenchman's Reef \$ \$ 6.293 1.131 \$ 521 \$ 568 \$ **--** \$ 2.220 JW Marriott Denver Cherry Creek \$ 1,564 \$ 518 \$ 90 \$ **--** \$ **--** \$ 608 Inn at Key West \$ \$ 3.274 \$ 31 \$ 17,219 1,470 \$ 1,748 \$ 6,523 Lexington Hotel New York \$ 17,808 \$ 2,317 \$ 964 \$ 1,135 \$ -- \$ 4,416 Los Angeles Airport Marriott \$ \$ 1,390 \$ 2,403 \$ 1,328 \$ (129)\$ Minneapolis Hilton 14,846 4,992 \$ \$ 4,264 (1.172)\$ 588 \$ 820 \$ **--** \$ 236 Orlando Airport Marriott \$ \$ **--** \$ **--** \$ 958 2,146 818 \$ 140 \$ Hotel Rex \$ \$ 7,157 956 \$ 743 \$ 694 \$ **--** \$ 2,393 Salt Lake City Marriott \$ \$ 2.016 \$ 390 \$ 312 \$ **--** \$ 7.507 2,718 The Lodge at Sonoma \$ \$ 574 \$ 259 \$ **--** \$ **--** \$ 833 Hilton Garden Inn Times Square Central 1.786 \$ \$ — \$ -- \$ Vail Marriott 6,719 1,093 \$ 508 \$ 1,601 \$ \$ 869 \$ 46 \$ Westin San Diego 8,144 1,132 \$ 706 \$ 2,753 \$ \$ 479 \$ 1,292 \$ Westin Washington D.C. City Center 7,826 765 \$ 47 \$ 2,583 \$ 8,177 \$ 824 \$ 631 \$ 743 \$ 2 \$ 2,200 Renaissance Worthington \$ 30,952 \$ 25,051 \$ 14,532 \$ 1,235 \$ Pro Forma Total (2) 228,334 71,667 \$ 211,115 \$ 29,482 \$ 21,777 \$ 12,784 \$ 1,204 \$ 65,144

Pro Forma Total Excluding Lexington (3)

### Pro Forma Hotel Adjusted EBITDA Reconciliation Third Quarter 2013

Plus: **Equals:** Plus: Plus: Non-Cash **Hotel Adjusted Total Revenues** Net Income / (Loss) **Depreciation** Interest Expense Adjustments (1) **EBITDA** Atlanta Alpharetta Marriott \$ 4.291 \$ 823 \$ 405 \$ **--** \$ **--** \$ 1,228 \$ **--** \$ Bethesda Marriott Suites 3,014 \$ (1,530)\$ 376 \$ 1.557 \$ 403 \$ 18,878 \$ 2,595 \$ 2,124 \$ **--** \$ 2 \$ 4,721 Boston Westin \$ \$ **--** \$ 42 \$ Hilton Boston Downtown 8,020 1,476 \$ 1,441 \$ 2,959 \$ \$ 844 \$ **--** \$ 23 \$ 4.960 1,518 \$ 2,385 Hilton Burlington \$ \$ **---** \$ 2,905 493 \$ 405 \$ (32)\$ 866 Renaissance Charleston \$ \$ 3.595 1.057 \$ 606 \$ **--** \$ **--** \$ 1.663 Hilton Garden Inn Chelsea \$ 28,087 \$ 1.511 \$ 3.308 \$ 3.232 \$ (396)\$ 7.655 Chicago Marriott \$ 7,511 \$ 1,833 \$ 965 \$ **—** \$ **--** \$ 2,798 Chicago Conrad \$ \$ 981 \$ 266 \$ **--** \$ **--** \$ 2.647 1,247 Courtyard Denver Downtown \$ 4,449 \$ (71)\$ 433 \$ 854 \$ 52 \$ 1,268 Courtyard Fifth Avenue \$ \$ **--** \$ Courtyard Midtown East 7,495 1,018 \$ 675 \$ 978 \$ 2,671 \$ 11.257 \$ (1.895)\$ 1.611 \$ 830 \$ -- \$ 546 Frenchman's Reef \$ 5,954 \$ 881 \$ 521 \$ 586 \$ **--** \$ 1,988 JW Marriott Denver Cherry Creek \$ 1,366 \$ 466 \$ 90 \$ **--** \$ **--** \$ 556 Inn at Key West \$ \$ 2,664 \$ 1,682 \$ 30 \$ 9.014 (4,396)\$ (20)Lexington Hotel New York \$ \$ Los Angeles Airport Marriott 15,326 574 \$ 1,252 \$ 1,135 \$ **--** \$ 2,961 \$ 958 \$ 1,944 \$ 1,359 \$ (133)\$ Minneapolis Hilton 13,656 4,128 \$ \$ Orlando Airport Marriott 3,927 (1,319)\$ 812 \$ 832 \$ **--** \$ 325 \$ 1,824 \$ 442 \$ 231 \$ — \$ -- \$ 673 Hotel Rex \$ 6,538 \$ 882 \$ 756 \$ 392 \$ -- \$ 2,030 Salt Lake City Marriott \$ \$ 318 \$ -- \$ 6,535 1.524 \$ 370 \$ 2,212 The Lodge at Sonoma \$ \$ **---** \$ -- \$ 89 \$ 612 \$ 701 Vail Marriott 5,669 7,301 \$ 420 \$ 1,068 \$ 718 \$ 47 \$ 2,253 Westin San Diego \$ \$ Westin Washington D.C. City Center 5,895 (401)\$ 1,055 \$ 783 \$ 46 \$ 1,483 7,450 498 \$ 690 \$ 756 \$ 2 \$ 1,946 Renaissance Worthington \$ 1,240 \$ Pro Forma Total (2) 197,564 \$ 10,427 \$ 25,524 \$ 14,455 \$ 51,520 188,550 \$ 14.823 \$ 1.210 \$ 51.540 22.860 \$ 12.773 \$ Pro Forma Total Excluding Lexington (3)

<sup>(1)</sup> The non-cash adjustments include expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations, the non-cash amortization of our favorable lease assets, and the non-cash amortization of our unfavorable contract liabilities.

<sup>(2)</sup> Excludes the Hilton Garden Inn Times Square Central, which opened on September 1, 2014. Includes operating results for all other hotels assuming they were owned since January 1, 2013.

<sup>(3)</sup> Excludes the Lexington Hotel New York under renovation during the third quarter of 2013.

- The non-cash adjustments include expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations, the non-cash amortization of our favorable lease assets and the non-cash amortization of our unfavorable contract liabilities.
- (2) Includes operating results for each of the Company's hotels assuming they were owned since January 1, 2013.
- (3) Excludes the Lexington Hotel New York under renovation during the third quarter of 2013.

### **Hotel Adjusted EBITDA Reconciliation**

	 Year to Date 2014							
				Plus:	Plus:	Plus:	Equals:	
	<b>Total Revenues</b>	Ne	et Income / (Loss)	Depreciation	Interest Expense	Non-Cash Adjustments (1)	Hotel Adjusted EBITDA	
Atlanta Alpharetta Marriott	\$ 13.632	\$	3.594 \$	1.216 \$	<u> </u>	— \$	4.810	
Bethesda Marriott Suites	\$ 11,058	\$	(3,022)\$	1,083 \$	— \$	4,632 \$	2,693	
Boston Westin	\$ 64,074	\$	11,302 \$	6,571 \$	— \$	14 \$	17,887	
Hilton Boston Downtown	\$ 24,617	\$	5,699 \$	3,253 \$	— \$	125 \$	9,077	
Hilton Burlington	\$ 11,849	\$	3,586 \$	1,309 \$	— \$	68 \$	4,963	
Renaissance Charleston	\$ 10,336	\$	2,436 \$	1,212 \$	— \$	(95)\$	3,553	
Hilton Garden Inn Chelsea	\$ 9,818	\$	2,264 \$	1,468 \$	— \$	— \$	3,732	
Chicago Marriott	\$ 75,380	\$	(256)\$	9,444 \$	9,583 \$	(1,192)\$	17,579	
Chicago Conrad	\$ 21,355	\$	4,447 \$	2,876 \$	— \$	— \$	7,323	
Courtyard Denver Downtown	\$ 8,178	\$	3,134 \$	824 \$	— \$	— \$	3,958	
Courtyard Fifth Avenue	\$ 12,322	\$	(992)\$	1,321 \$	2,514 \$	155 \$	2,998	
Courtyard Midtown East	\$ 22,318	\$	2,338 \$	2,061 \$	2,781 \$	— \$	7,180	
Frenchman's Reef	\$ 50,970	\$	5,406 \$	4,641 \$	2,430 \$	— \$	12,477	
JW Marriott Denver Cherry Creek	\$ 17,541	\$	2,490 \$	1,553 \$	1,717 \$	— \$	5,760	
Inn at Key West	\$ 6,033	\$	2,984 \$	270 \$	— \$	— \$	3,254	
Lexington Hotel New York	\$ 45,006	\$	(1,473)\$	9,799 \$	5,208 \$	94 \$	13,628	
Los Angeles Airport Marriott	\$ 51,410	\$	5,492 \$	2,917 \$	3,369 \$	— \$	11,778	
Minneapolis Hilton	\$ 38,320	\$	(587)\$	7,066 \$	3,964 \$	(388)\$	10,055	
Orlando Airport Marriott	\$ 16,770	\$	(290)\$	1,814 \$	2,441 \$	— \$	3,965	
Hotel Rex	\$ 5,242	\$	1,302 \$	555 \$	— \$	— \$	1,857	
Salt Lake City Marriott	\$ 20,910	\$	2,405 \$	2,248 \$	2,071 \$	— \$	6,724	
The Lodge at Sonoma	\$ 17,828	\$	3,004 \$	1,154 \$	930 \$	— \$	5,088	
Hilton Garden Inn Times Square Central	\$ 1,786	\$	574 \$	259 \$	— \$	— \$	833	
Vail Marriott	\$ 24,307	\$	6,986 \$	1,548 \$	— \$	— \$	8,534	
Westin San Diego	\$ 22,863	\$	1,834 \$	3,317 \$	2,104 \$	137 \$	7,392	
Westin Washington D.C. City Center	\$ 21,176	\$	527 \$	3,657 \$	2,284 \$	142 \$	6,610	
Renaissance Worthington	\$ 27,244	\$	4,783 \$	1,920 \$	2,215 \$	6 \$	8,924	
Pro Forma Total (2)	\$ 650,557	\$	69,393 \$	75,097 \$	43,611 \$	3,698 \$	191,456	
Pro Forma Total Excluding NYC	\$ 570,911	\$	69,520 \$	61,916 \$	33,108 \$	3,449 \$	167,650	

- (1) The non-cash adjustments include expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations, the non-cash amortization of our favorable lease assets, and the non-cash amortization of our unfavorable contract liabilities.
- Excludes the Oak Brook Hills Resort sold in April 2014 and the Hilton Garden Inn Times Square Central, which opened on September 1, 2014. Includes operating results for all other hotels assuming they were owned since January 1, 2013.
- (3) Excludes the three hotels in New York City under renovation during the nine months ended September 30, 2013; the Lexington Hotel New York, Courtyard Manhattan Midtown East and Courtyard Fifth Avenue.

### **Hotel Adjusted EBITDA Reconciliation**

Year to Date 2013

	_		Teal to Date 2013				Di	
					Plus:	Plus:	Plus:	Equals:
		<b>Total Revenues</b>	Nρ	t Income / (Loss)	Depreciation	Interest Expense	Non-Cash Adjustments (1)	Hotel Adjusted EBITDA
Atlanta Alpharetta Marriott	\$	13,670	\$	3,413 \$	1,218 \$		Aujustments · · · \$	4,631
Bethesda Marriott Suites	\$	10,249	\$	(3,588)\$	1,257 \$		4,672 \$	2,341
Boston Westin	\$	57,358	\$	7,431 \$	6,372 \$		7 \$	13,810
Hilton Boston Downtown	\$	19,985	\$	2,163 \$	4,309 \$		125 \$	6,597
Hilton Burlington	\$	10,887	\$	1,891 \$	2,527 \$		68 \$	4,486
Renaissance Charleston	\$	9,203	\$	2,065 \$	1,192 \$		(95)\$	3,162
Hilton Garden Inn Chelsea	\$	10,201	\$	2,955 \$	1,553 \$	— \$	— \$	4,508
Chicago Marriott	\$	75,420	\$	(665)\$	9,864 \$	9,618 \$	(1,192)\$	17,625
Chicago Conrad	\$	20,051	\$	3,491 \$	2,801 \$	— \$	— \$	6,292
Courtyard Denver Downtown	\$	7,445	\$	2,586 \$	789 \$	— \$	— \$	3,375
Courtyard Fifth Avenue	\$	10,488	\$	(1,998)\$	1,184 \$	2,544 \$	161 \$	1,891
Courtyard Midtown East	\$	18,677	\$	328 \$	1,874 \$	2,932 \$	— \$	5,134
Frenchman's Reef	\$	48,571	\$	2,970 \$	4,864 \$	2,473 \$	— \$	10,307
JW Marriott Denver Cherry Creek	\$	16,545	\$	1,785 \$	1,487 \$	1,770 \$	— \$	5,042
Inn at Key West	\$	5,279	\$	2,479 \$	270 \$	— \$	— \$	2,749
Lexington Hotel New York	\$	23,315	\$	(15,255)\$	9,010 \$	5,044 \$	92 \$	(1,109)
Los Angeles Airport Marriott	\$	44,658	\$	2,133 \$	3,972 \$	3,368 \$	— \$	9,473
Minneapolis Hilton	\$	38,635	\$	1,396 \$	5,816 \$	4,050 \$	(399)\$	10,863
Orlando Airport Marriott	\$	15,114	\$	(1,368)\$	2,332 \$	2,476 \$	— \$	3,440
Hotel Rex	\$	4,754	\$	836 \$	693 \$	— \$	— \$	1,529
Salt Lake City Marriott	\$	20,248	\$	3,433 \$	2,227 \$	1,182 \$	— \$	6,842
The Lodge at Sonoma	\$	15,980	\$	2,336 \$	1,103 \$	670 \$	— \$	4,109
Vail Marriott	\$	22,328	\$	4,947 \$	1,813 \$	— \$	— \$	6,760
Westin San Diego	\$	22,186	\$	2,407 \$	3,185 \$	1,455 \$	141 \$	7,188
Westin Washington D.C. City Center	\$	20,227	\$	(190)\$	4,232 \$	2,338 \$	138 \$	6,518
Renaissance Worthington	\$	23,989	\$	3,052 \$	2,093 \$	2,253 \$	6 \$	7,404
Pro Forma Total (2)	\$	585,463	\$	31,033 \$	78,037 \$	42,173 \$	3,724 \$	154,676
Pro Forma Total Excluding NYC Renovations <sup>(3)</sup>	\$	532,983	\$	47,958 \$	65,969 \$	31,653 \$	3,471 \$	148,760
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Excludes the Oak Brook Hills Resort sold in April 2014 and includes operating results all other hotels assuming they were owned since January 1, 2013.

(3)	Excludes the three hotels in New York City under renovation during the nine months ended September 30, 2013; the Lexington Hotel New York, Courtyard Manhattan Midtown East and Courtyard Fifth Avenue.