## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):

August 1, 2024

# **DiamondRock Hospitality Company**

(Exact name of registrant as specified in charter)

Maryland (State or Other Jurisdiction of Incorporation) 001-32514 (Commission File Number)

20-1180098 (IRS Employer Identification No.)

2 Bethesda Metro Center, Suite 1400 Bethesda, MD 20814 (Address of Principal Executive Offices) (Zip Code)

(Registrant's telephone number, including area code): (240) 744-1150

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value per share	DRH	New York Stock Exchange
8.250% Series A Cumulative Redeemable Preferred Stock, par value \$0.01 per share	DRH Pr A	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

 $\Box$  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

This Current Report on Form 8-K ("Current Report") contains forward-looking statements within the meaning of federal securities laws and regulations. These forward-looking statements are identified by their use of terms and phrases such as "believe," "expect," "intend," "project," "anticipate," "position," and other similar terms and phrases, including references to assumptions and forecasts of future results. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause the actual results to differ materially from those anticipated at the time the forward-looking statements are made. These risks include, but are not limited to national and local economic and business conditions, including those risks and uncertainties described from time to time in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K filed on February 28, 2024 and our Quarterly Report on Form 10-Q filed on May 3, 2024. Although we believe the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this Current Report is as of the date of this Current Report, and we undertake no obligation to update any forward-looking statement to conform the statement to actual results or changes in our expectations.

## ITEM 2.02. Results of Operations and Financial Condition.

On August 1, 2024, DiamondRock Hospitality Company (the "Company") issued a press release announcing its financial results for the three and six months ended June 30, 2024. A copy of that press release is furnished as Exhibit 99.1 and is incorporated by reference herein.

The information furnished pursuant to this Item 2.02, including Exhibit 99.1, shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act, regardless of any general incorporation language in such filing.

## ITEM 9.01. Financial Statements and Exhibits.

(d) Exhibits.

The following exhibits are included with this report:

<u>Exhibit No. De</u>	escription
99.1	Press Release, dated August 1, 2024
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## DIAMONDROCK HOSPITALITY COMPANY

Dated: August 1, 2024

By: /s/ Briony R. Quinn

Briony R. Quinn Executive Vice President, Chief Financial Officer and Treasurer



## **COMPANY CONTACT**

Briony Quinn Chief Financial Officer (240) 744-1196

## FOR IMMEDIATE RELEASE

## DIAMONDROCK HOSPITALITY COMPANY REPORTS SECOND QUARTER 2024 RESULTS

## Comparable Total Revenues 4.8% Above 2023

## Raises Midpoint of Full Year Guidance

**BETHESDA, Maryland, Thursday, August 1, 2024** – DiamondRock Hospitality Company (the "Company") (NYSE: DRH), a lodging-focused real estate investment trust that owns a portfolio of 36 premium hotels and resorts in the United States, today announced results of operations for the quarter ended June 30, 2024.

## Second Quarter 2024 Highlights

- Net Income: Net income was \$24.6 million and earnings per diluted share was \$0.10.
- Comparable Revenues: Comparable total revenues were \$309.3 million, a 4.8% increase from the second quarter of 2023.
- Comparable RevPAR: Comparable RevPAR was \$229.21, a 2.2% increase from the second quarter of 2023.
- Comparable Total RevPAR: Comparable RevPAR was \$348.37, a 4.5% increase from the second quarter of 2023.
- Comparable Hotel Adjusted EBITDA: Comparable Hotel Adjusted EBITDA was \$99.5 million, a 5.5% increase from the second quarter of 2023.
- Comparable Hotel Adjusted EBITDA Margin: Comparable Hotel Adjusted EBITDA margin was 32.17%, a 20 basis point increase from the second quarter of 2023.
- Adjusted EBITDA: Adjusted EBITDA was \$92.5 million, a 7.8% increase from the second quarter of 2023.
- Adjusted FFO: Adjusted FFO was \$72.5 million and Adjusted FFO per diluted share was \$0.34.
- Share Repurchases: The Company repurchased 2.5 million shares of its common stock at a weighted average price of \$8.39 per share for a total consideration of approximately \$20.6 million during the second quarter of 2024.

## **Recent Developments**

• **Brand Conversion:** In July 2024, the Company completed the repositioning and rebranding of the Hilton Burlington Lake Champlain as the Hotel Champlain Burlington, Curio Collection by Hilton. The transformation of the 258-room hotel represents a strong return-on-investment opportunity and included the creation of new lifestyle community spaces, a new all-day cafe, an upgraded state-of-the-art fitness center, and a new signature seafood restaurant, Original Skiff Fish & Oysters, in partnership with a local award-winning chef.

• Share Repurchases: The Company continued share repurchase activity subsequent to the end of the second quarter. To date in 2024, the Company has repurchased 2.8 million shares of its common stock at a weighted average price of \$8.36 per share for a total consideration of approximately \$23.5 million.

"Second quarter operating results surpassed our expectations. Our strategy to focus on building a larger base of group demand drove strong room revenues and significantly stronger food and beverage revenues, particularly at our larger urban properties. Group pace in the second half of the year is strong, but we remain vigilant given the uncertain economic and election backdrop.

Due to the strong second quarter performance and robust expense controls, we feel comfortable raising the midpoint of our full-year earnings guidance to a range of \$0.95 to \$1.00 for Adjusted FFO per share and \$278 million to \$290 million for Adjusted EBITDA based upon a full-year 2024 RevPAR outlook of 1.5% to 3%.

Earlier in the year DiamondRock took steps to reduce our corporate overhead and we are just as focused on optimizing the efficiency of our long-term capital expenditures to retain more cash for accretive investments. For example, we are reducing the scope of the previously announced Bourbon Orleans renovation by nearly 40%. We expect we can deliver an attractive room product with a more reliable return profile without the incremental capital cost and operating expense of adding food and beverage outlets; nevertheless we have preserved this option for the future. We are also keenly focused on recycling capital from non-core properties and proactively working to recycle those potential proceeds into more attractive investments such as share repurchases and new on-strategy investments."

## - Jeffrey J. Donnelly, Chief Executive Officer of DiamondRock Hospitality Company

#### **Operating Results**

Please see "Non-GAAP Financial Measures" attached to this press release for an explanation of the terms "EBITDAre," "Adjusted EBITDA," "Hotel Adjusted EBITDA," "Hotel Adjusted EBITDA Margin," "FFO" and "Adjusted FFO" and a reconciliation of these measures to net income. Comparable operating results include all hotels currently owned for all periods presented. See "Reconciliation of Comparable Operating Results" attached to this press release for a reconciliation to historical amounts.

	Qu	Ended June 30,		Six Months Ended June 30,							
	 2024		2023	Change		2024		2023	Change		
			(\$ amounts in mil	lions, except hote	l statis	stics and per sha	re amo	unts)			
Comparable Operating Results <sup>(1)</sup>											
ADR	\$ 294.55	\$	292.67	0.6 %	\$	282.85	\$	285.15	(0.8)%		
Occupancy	77.8 %		76.6 %	1.2 %		73.1 %	6	71.8 %	1.3 %		
RevPAR	\$ 229.21	\$	224.27	2.2 %	\$	206.72	\$	204.75	1.0 %		
Total RevPAR	\$ 348.37	\$	333.24	4.5 %	\$	318.65	\$	307.91	3.5 %		
Room Revenues	\$ 203.5	\$	198.6	2.5 %	\$	367.0	\$	360.5	1.8 %		
Total Revenues	\$ 309.3	\$	295.1	4.8 %	\$	565.7	\$	542.1	4.4 %		
Hotel Adjusted EBITDA	\$ 99.5	\$	94.3	5.5 %	\$	160.9	\$	157.7	2.0 %		
Hotel Adjusted EBITDA Margin	32.17 %		31.97 %	20 bps		28.44 %	6	29.09 %	(65 bps)		
Available Rooms	887,796		885,430	2,366		1,775,319		1,760,556	14,763		
Actual Operating Results (2)											
Total Revenues	\$ 309.3	\$	291.2	6.2 %	\$	565.7	\$	534.8	5.8 %		
Net income	\$ 24.6	\$	39.1	(37.1)%	\$	33.0	\$	48.3	(31.7)%		
Earnings per diluted share	\$ 0.10	\$	0.17	(41.2)%	\$	0.13	\$	0.20	(35.0)%		
Adjusted EBITDA	\$ 92.5	\$	85.8	7.8 %	\$	146.1	\$	141.1	3.5 %		
Adjusted FFO	\$ 72.5	\$	67.3	7.7 %	\$	108.5	\$	105.3	3.0 %		
Adjusted FFO per diluted share	\$ 0.34	\$	0.32	6.3 %	\$	0.51	\$	0.49	4.1 %		

(1) Amounts represent the pre-acquisition operating results for Chico Hot Springs Resort from January 1, 2023 to June 30, 2023. The pre-acquisition operating results were obtained from the seller of the hotel during the acquisition due diligence process. We have made no adjustments to the amounts provided to us by the seller. The pre-acquisition operating results were not audited or reviewed by the Company's independent auditors.

<sup>(2)</sup> Actual operating results include the operating results of all hotels for the Company's respective ownership periods.

## **Capital Expenditures**

The Company has invested approximately \$35.8 million in capital improvements at its hotels during the six months ended June 30, 2024. The Company expects to spend approximately \$90 to \$100 million on capital improvements at its hotels in 2024. Significant projects in 2024 include the following:

- *Hotel Champlain Burlington:* The Company completed the rebranding and repositioning of the Hilton Burlington Lake Champlain to Hotel Champlain Burlington, a Curio Collection by Hilton hotel in July 2024.
- *Westin San Diego Bayview:* The Company substantially completed a comprehensive renovation of the hotel's guestrooms during the second quarter of 2024.
- Orchards Inn Sedona: The Company expects to commence a repositioning of Orchards Inn as the Cliffs at L'Auberge in the fourth quarter of 2024. The project is expected to be completed in 2025 and will integrate the hotel with the adjacent L'Auberge de Sedona and include construction of a new pool connecting the two properties, renovation of the guestrooms and creation of a new arrival experience and new outdoor event space.
- *The Landing Lake Tahoe Resort and Spa*: The Company expects to commence a renovation of the property to accommodate 14 new keys and construct an adjacent indoor/outdoor event space to be completed in 2025.

## **Balance Sheet and Liquidity**

The Company ended the quarter with \$629.5 million of liquidity, comprised of \$125.2 million of unrestricted corporate cash, \$104.3 million of unrestricted cash at its hotels and full availability on its \$400 million senior unsecured credit facility. As of June 30, 2024, the Company had \$1.2 billion of total debt outstanding, which consisted of \$800.0 million of unsecured term loans and \$373.3 million of property-specific, non-recourse mortgage debt.

#### **Share Repurchase Program**

In May 2024, the Company's Board of Directors approved a new \$200 million share repurchase program

through May 1, 2026, which replaced the existing share repurchase program. During the quarter ended June 30, 2024, the Company repurchased 2.5 million shares of its common stock at an average price of \$8.39 per share for a total purchase price of \$20.6 million. Subsequent to quarter end, the Company repurchased an additional 0.4 million shares of its common stock at an average price of \$8.17 per share for a total purchase price of \$2.9 million. The Company currently has \$176.5 million of remaining authorized capacity under the share repurchase program.

## Dividends

The Company declared a quarterly cash dividend of \$0.03 per common share, which was paid on July 12, 2024 to shareholders of record as of June 28, 2024. The Company paid a quarterly dividend of \$0.515625 per share on its 8.250% Series A Cumulative Redeemable Preferred Stock on June 28, 2024 to shareholders of record as of June 18, 2024.

## Guidance

The Company is providing annual guidance for 2024, but does not undertake to update it for any developments in its business. Achievement of the anticipated results is subject to the risks disclosed in the Company's filings with the U.S. Securities and Exchange Commission. The Company is revising its annual guidance for 2024 and now expects full year 2024 results to be as follows:

	Previous	Guidance	Revised	Change at		
Metric	Low End	High End	Low End	High End	Midpoint	
Comparable RevPAR Growth	2.0%	4.0%	1.5%	3.0%	(0.75%)	
Adjusted EBITDA	\$270 million	\$290 million	\$278 million	\$290 million	+ \$4.0 million	
Adjusted FFO	\$194 million	\$214 million	\$201.5 million	\$213.5 million	+ \$3.5 million	
Adjusted FFO per share (based on 212.5 million diluted shares)	\$0.91 per share	\$1.00 per share	\$0.95 per share	\$1.00 per share	+\$0.02 per share	

The guidance above incorporates the following assumptions:

- Corporate expenses of \$30.5 million to \$31.5 million, excluding executive transition costs which are excluded from Adjusted EBITDA and Adjusted FFO;
- Interest expense of \$65.2 million to \$66.2 million;
- Income tax expense of \$0.5 million to \$1.5 million; and
- 3,570,423 available rooms.

## **Earnings** Call

The Company will host a conference call to discuss its second quarter results on Friday, August 2, 2024, at 9:00 a.m. Eastern Time (ET). The conference call will be accessible by telephone and through the internet. Interested individuals are requested to register for the call by visiting <u>https://investor.drhc.com</u>. A replay of the conference call webcast will be archived and available online.

## About the Company

DiamondRock Hospitality Company is a self-advised real estate investment trust (REIT) that is an owner of a leading portfolio of geographically diversified hotels concentrated in leisure destinations and top gateway markets. The Company currently owns 36 premium quality hotels with over 9,700 rooms. The Company has strategically positioned its portfolio to be operated both under leading global brand families as well as independent boutique hotels in the lifestyle segment. For further information on the Company and its portfolio, please visit DiamondRock Hospitality Company's website at www.drhc.com.

This press release contains forward-looking statements within the meaning of federal securities laws and regulations. These forward-looking statements are identified by their use of terms and phrases such as "believe," "expect," "intend," "project," "forecast," "plan" and other similar terms and phrases, including references to assumptions and forecasts of future results. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause the actual results to differ materially from those anticipated at the time the forward-looking statements are made. These risks include, but are not limited to: the adverse impact of any future pandemic, epidemic or outbreak of any highly infectious disease on the U.S., regional and global economies, travel, the hospitality industry, and the financial condition and results of operations of the Company and its hotels; national and local economic and business conditions, including the potential for additional terrorist attacks, that will affect occupancy rates at the Company's hotels and the demand for hotel products and services; operating risks associated with the hotel business; relationships with property managers; the ability to compete effectively in areas such as access, location, quality of accommodations and room rate structures; changes in travel patterns, taxes and government regulations which influence or determine wages, prices, construction procedures and costs; and other risk factors contained in the Company's filings with the Securities and Exchange Commission. Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this release is as of the date of this release, and the Company undertakes no obligation to update any forward-looking statement to conform the statement to actual results or changes in the Company's expectations.

## DIAMONDROCK HOSPITALITY COMPANY

# **CONSOLIDATED BALANCE SHEETS** (in thousands, except share and per share amounts)

	June 30, 2024	Dec	ember 31, 2023
ASSETS	 (unaudited)		
Property and equipment, net	\$ 2,734,626	\$	2,755,195
Right-of-use assets	96,823		97,692
Restricted cash	45,205		45,576
Due from hotel managers	171,793		144,689
Prepaid and other assets	74,986		73,940
Cash and cash equivalents	125,219		121,595
Total assets	\$ 3,248,652	\$	3,238,687
LIABILITIES AND EQUITY			
Liabilities:			
Debt, net of unamortized debt issuance costs	1,172,479		1,177,005
Lease liabilities	113,779		112,866
Due to hotel managers	131,683		116,522
Deferred rent	71,554		69,209
Unfavorable contract liabilities, net	59,037		59,866
Accounts payable and accrued expenses	36,887		39,563
Distributions declared and unpaid	6,067		6,324
Deferred income related to key money, net	8,134		8,349
Total liabilities	 1,599,620		1,589,704
Equity:	 <u> </u>		<u> </u>
Preferred stock, \$0.01 par value; 10,000,000 shares authorized;			
8.250% Series A Cumulative Redeemable Preferred Stock (liquidation preference \$25.00 per share), 4,760,000 shares issued and outstanding at June 30, 2024 and December 31, 2023	48		48
Common stock, \$0.01 par value; 400,000,000 shares authorized; 207,918,179 and 209,627,197 shares issued and outstanding at June 30, 2024 and December 31, 2023, respectively	2,079		2,096
Additional paid-in capital	2,274,223		2,291,297
Accumulated other comprehensive loss	(2,077)		(2,036)
Distributions in excess of earnings	(633,919)		(649,330)
Total stockholders' equity	 1,640,354		1,642,075
Noncontrolling interests	8,678		6,908
Total equity	 1,649,032		1,648,983
Total liabilities and equity	\$ 3,248,652	\$	3,238,687

## DIAMONDROCK HOSPITALITY COMPANY

#### CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except share and per share amounts) (unaudited)

		una) Three Months		,		Six Months E	nda	d Juna 30
		2024	Enu	2023		2024	nuc	2023
Revenues:		2024		2023		2024		2023
Rooms	\$	203,487	\$	197,318	\$	366,994	\$	357,991
Food and beverage	*	78,111	*	68,369	*	146,492	*	128,146
Other		27,682		25,560		52,217		48,663
Total revenues		309,280		291,247		565,703		534,800
<b>Operating Expenses:</b>								
Rooms		47,585		45,116		91,553		85,319
Food and beverage		50,717		45,908		97,956		89,058
Other departmental and support expenses		67,817		65,445		132,417		127,413
Management fees		8,008		6,885		13,318		11,873
Franchise fees		10,567		9,403		19,593		17,480
Other property-level expenses		27,188		26,934		53,806		51,051
Depreciation and amortization		27,873		27,840		56,186		55,312
Impairment losses		_		941				941
Corporate expenses		28,519		8,284		37,423		16,151
Business interruption insurance income		—		(110)				(110)
Total operating expenses, net		268,274		236,646		502,252		454,488
Interest expense		16,202		15,567		32,448		32,739
Interest (income) and other (income) expense,		10,202		15,507		52,440		52,159
net		(1,195)		(522)		(2,264)		(945)
Total other expenses, net		15,007		15,045		30,184		31,794
Income before income taxes		25,999		39,556		33,267		48,518
Income tax expense		(1,368)		(422)		(278)		(196)
Net income		24,631		39,134		32,989		48,322
Less: Net income attributable to noncontrolling interests		(101)		(169)		(131)		(201)
Net income attributable to the Company		24,530		38,965		32,858		48,121
Distributions to preferred stockholders		(2,454)		(2,454)		(4,908)		(4,908)
Net income attributable to common stockholders	\$	22,076	\$	36,511	\$	27,950	\$	43,213
Earnings per share:								
Earnings per share available to common stockholders - basic	\$	0.10	\$	0.17	\$	0.13	\$	0.20
Earnings per share available to common stockholders - diluted	\$	0.10	\$	0.17	\$	0.13	\$	0.20
							_	
Weighted-average number of common shares outstanding:	5							
Basic		211,195,463		211,673,828		211,432,403	_	211,543,398
Diluted		212,016,445		212,161,950		212,276,815		212,092,590
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#### **Non-GAAP Financial Measures**

We use the following non-GAAP financial measures that we believe are useful to investors as key measures of our operating performance: EBITDA, EBITDA, EBITDA, Adjusted EBITDA, Hotel Adjusted EBITDA, FFO and Adjusted FFO. These measures should not be considered in isolation or as a substitute for measures of performance in accordance with U.S. GAAP. EBITDA, EBITDA, EBITDA, FFO and Adjusted FFO, as calculated by us, may not be comparable to other companies that do not define such terms exactly as the Company.

#### Use and Limitations of Non-GAAP Financial Measures

Our management and Board of Directors use EBITDA, EBITDA, e, Adjusted EBITDA, Hotel Adjusted EBITDA, FFO and Adjusted FFO to evaluate the performance of our hotels and to facilitate comparisons between us and other lodging REITs, hotel owners who are not REITs and other capital intensive companies. The use of these non-GAAP financial measures has certain limitations. These non-GAAP financial measures as presented by us, may not be comparable to non-GAAP financial measures as calculated by other real estate companies. These measures do not reflect certain expenses or expenditures that we incurred and will incur, such as depreciation, interest and capital expenditures. We compensate for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our reconciliations to the most comparable U.S. GAAP financial measures, and our consolidated statements of operations and comprehensive income and consolidated statements of cash flows, include interest expense, capital expenditures, and other excluded items, all of which should be considered when evaluating our performance, as well as the usefulness of our non-GAAP financial measures.

These non-GAAP financial measures are used in addition to and in conjunction with results presented in accordance with U.S. GAAP. They should not be considered as alternatives to operating profit, cash flow from operations, or any other operating performance measure prescribed by U.S. GAAP. These non-GAAP financial measures reflect additional ways of viewing our operations that we believe, when viewed with our U.S. GAAP results and the reconciliations to the corresponding U.S. GAAP financial measures, provide a more complete understanding of factors and trends affecting our business than could be obtained absent this disclosure. We strongly encourage investors to review our financial information in its entirety and not to rely on a single financial measure.

#### EBITDA and EBITDAre

EBITDA represents net income (calculated in accordance with U.S. GAAP) excluding: (1) interest expense; (2) provision for income taxes, including income taxes applicable to sale of assets; and (3) depreciation and amortization. The Company computes EBITDA*re* in accordance with the National Association of Real Estate Investment Trusts ("Nareit") guidelines, as defined in its September 2017 white paper "Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate." EBITDA*re* represents net income (calculated in accordance with U.S. GAAP) adjusted for: (1) interest expense; (2) provision for income taxes, including income taxes applicable to sale of assets; (3) depreciation and amortization; (4) gains or losses on the disposition of depreciated property including gains or losses on change of control; (5) impairment write-downs of depreciated property and of investments in unconsolidated affiliates caused by a decrease in value of depreciated property in the affiliate; and (6) adjustments to reflect the entity's share of EBITDA*re* of unconsolidated affiliates.

We believe EBITDA and EBITDA*re* are useful to an investor in evaluating our operating performance because they help investors evaluate and compare the results of our operations from period to period by removing the impact of our capital structure (primarily interest expense) and our asset base (primarily depreciation and amortization, and in the case of EBITDA*re*, impairment and gains or losses on dispositions of depreciated property) from our operating results. In addition, covenants included in our debt agreements use EBITDA as a measure of financial compliance. We also use EBITDA and EBITDA*re* as measures in determining the value of hotel acquisitions and dispositions.

#### **FFO**

The Company computes FFO in accordance with standards established by Nareit, which defines FFO as net income (calculated in accordance with U.S. GAAP) excluding gains or losses from sales of properties and impairment losses, plus real estate related depreciation and amortization. The Company believes that the presentation of FFO provides useful information to investors regarding its operating performance because it is a measure of the Company's operations without regard to specified non-cash items, such as real estate related depreciation and amortization and gains or losses on the sale of assets. The Company also uses FFO as one measure in assessing its operating results.

#### Adjustments to EBITDAre and FFO

We adjust EBITDA*re* and FFO when evaluating our performance because we believe that the exclusion of certain additional items described below provides useful supplemental information to investors regarding our ongoing operating performance and that the presentation of Adjusted EBITDA and Adjusted FFO when combined with U.S. GAAP net income, EBITDA*re* and FFO, is beneficial to an investor's complete understanding of our consolidated and property-level operating performance. We adjust EBITDA*re* and FFO for the following items:

- Non-Cash Lease Expense and Other Amortization: We exclude the non-cash expense incurred from the straight line recognition of expense from our ground leases and other contractual obligations and the non-cash amortization of our favorable and unfavorable contracts, originally recorded in conjunction with certain hotel acquisitions. We exclude these non-cash items because they do not reflect the actual cash amounts due to the respective lessors in the current period and they are of lesser significance in evaluating our actual performance for that period.
- *Cumulative Effect of a Change in Accounting Principle:* The Financial Accounting Standards Board promulgates new accounting standards that require or permit the consolidated statement of operations and comprehensive income to reflect the cumulative effect of a change in accounting principle. We exclude the effect of these adjustments, which include the accounting impact from prior periods, because they do not reflect the Company's actual underlying performance for the current period.
- *Gains or Losses from Early Extinguishment of Debt*: We exclude the effect of gains or losses recorded on the early extinguishment of debt because these gains or losses result from transaction activity related to the Company's capital structure that we believe are not indicative of the ongoing operating performance of the Company or our hotels.
- *Hotel Acquisition Costs*: We exclude hotel acquisition costs expensed during the period because we believe these transaction costs are not reflective of the ongoing performance of the Company or our hotels.
- Severance Costs: We exclude corporate severance costs, or reversals thereof, incurred with the termination of corporate-level employees and severance costs incurred at our hotels related to lease terminations or structured severance programs because we believe these costs do not reflect the ongoing performance of the Company or our hotels.
- *Hotel Manager Transition Items*: We exclude the transition items associated with a change in hotel manager because we believe these items do not reflect the ongoing performance of the Company or our hotels.
- *Hotel Pre-Opening Costs:* We exclude the pre-opening costs associated with the redevelopment or rebranding of a hotel because we believe these items do not reflect the ongoing performance of the Company or our hotels.
- Other Items: From time to time we incur costs or realize gains that we consider outside the ordinary course of business and
  that we do not believe reflect the ongoing performance of the Company or our hotels. Such items may include, but are not
  limited to the following: lease preparation costs incurred to prepare vacant space for marketing; management or franchise
  contract termination fees; gains or losses from legal settlements; costs incurred related to natural disasters; and gains on
  property insurance claim settlements, other than income related to business interruption insurance.

In addition, to derive Adjusted FFO we exclude any unrealized fair value adjustments to interest rate swaps. We exclude these noncash amounts because they do not reflect the underlying performance of the Company.

#### Hotel Adjusted EBITDA

We believe that Hotel Adjusted EBITDA provides our investors a useful financial measure to evaluate our hotel operating performance, excluding the impact of our capital structure (primarily interest), our asset base (primarily depreciation and amortization), and our corporate-level expenses. With respect to Hotel Adjusted EBITDA, we believe that excluding the effect of corporate-level expenses provides a more complete understanding of the operating results over which individual hotels and third-party management companies have direct control. We believe property-level results provide investors with supplemental information on the ongoing operational performance of our hotels and effectiveness of the third-party management companies operating our business on a property-level basis. Hotel Adjusted EBITDA margins are calculated as Hotel Adjusted EBITDA divided by total hotel revenues.

## **Reconciliations of Non-GAAP Measures**

## EBITDA, EBITDAre, Adjusted EBITDA and Hotel Adjusted EBITDA

The following tables are reconciliations of our GAAP net income to EBITDA, EBITDA and Adjusted EBITDA and Hotel Adjusted EBITDA (in thousands):

	Three Months	ded June 30,		Six Months E	Ended June 30,		
	 2024	2023			2024	2023	
Net income	\$ 24,631	\$	39,134	\$	32,989	\$	48,322
Interest expense	16,202		15,567		32,448		32,739
Income tax expense	1,368		422		278		196
Real estate related depreciation and amortization	27,873		27,840		56,186		55,312
EBITDA	 70,074		82,963		121,901		136,569
Impairment losses			941		—		941
EBITDAre	 70,074		83,904		121,901		137,510
Non-cash lease expense and other amortization	1,555		1,537		3,073		3,087
Severance costs	20,362		_		20,362		_
Hotel pre-opening costs	535		326		769		542
Adjusted EBITDA	 92,526		85,767		146,105		141,139
Corporate expenses	8,157		8,284		17,061		16,151
Interest (income) and other (income) expense, net	(1,195)		(522)		(2,264)		(945)
Hotel Adjusted EBITDA	\$ 99,488	\$	93,529	\$	160,902	\$	156,345

		Full Year 20	24 G	luidance
	]	Low End		High End
Net income	\$	73,955	\$	87,955
Interest expense		66,183		65,183
Income tax expense		500		1,500
Real estate related depreciation and amortization		110,000		108,000
EBITDA/EBITDAre		250,638		262,638
Non-cash lease expense and other amortization		6,200		6,200
Severance costs		20,362		20,362
Hotel pre-opening costs		800		800
Adjusted EBITDA	\$	278,000	\$	290,000

## FFO and Adjusted FFO

The following tables are reconciliations of our GAAP net income to FFO and Adjusted FFO (in thousands):

	Three Month	s Ended June 30,	Six Months <b>B</b>	Ended June 30,		
	2024	2023	2024	2023		
Net income	\$ 24,631	\$ 39,134	\$ 32,989	\$ 48,322		
Real estate related depreciation and amortization	27,873	27,840	56,186	55,312		
Impairment losses	_	941	_	941		
FFO	52,504	67,915	89,175	104,575		
Distribution to preferred stockholders	(2,454)	(2,454)	(4,908)	(4,908)		
FFO available to common stock and unit holders	50,050	65,461	84,267	99,667		
Non-cash lease expense and other amortization	1,555	1,537	3,073	3,087		
Severance costs	20,362	_	20,362	_		
Hotel pre-opening costs	535	326	769	542		
Fair value adjustments to interest rate swaps	—	19	—	2,033		
Adjusted FFO available to common stock and unit holders	\$ 72,502	\$ 67,343	\$ 108,471	\$ 105,329		
Adjusted FFO available to common stock and unit holders, per diluted share	\$ 0.34	\$ 0.32	\$ 0.51	\$ 0.49		

	Full Year 20	24 G	luidance
	Low End		High End
Net income	\$ 73,955	\$	87,955
Real estate related depreciation and amortization	110,000		108,000
FFO	183,955		195,955
Distribution to preferred stockholders	(9,817)		(9,817)
FFO available to common stock and unit holders	174,138		186,138
Non-cash lease expense and other amortization	6,200		6,200
Severance costs	20,362		20,362
Hotel pre-opening costs	800		800
Adjusted FFO available to common stock and unit holders	\$ 201,500	\$	213,500
Adjusted FFO available to common stock and unit holders, per diluted share	\$ 0.95	\$	1.00

## **Reconciliation of Comparable Operating Results**

The following presents the revenues, Hotel Adjusted EBITDA and Hotel Adjusted EBITDA Margin together with comparable prior year results (in thousands):

	Three Months	End	ed June 30,		Six Months E	nded June 30,			
	 2024		2023		2024		2023		
Revenues	\$ 309,280	\$	291,247	\$	565,703	\$	534,800		
Hotel revenues from prior ownership (1)			3,812				7,293		
Comparable Revenues	\$ 309,280	\$	295,059	\$	565,703	\$	542,093		
Hotel Adjusted EBITDA	\$ 99,488	\$	93,529	\$	160,902	\$	156,345		
Hotel Adjusted EBITDA from prior ownership <sup>(1)</sup>	_		806		_		1,326		
Comparable Hotel Adjusted EBITDA	\$ 99,488	\$	94,335	\$	160,902	\$	157,671		
Hotel Adjusted EBITDA Margin	 32.17 %		32.11 %		28.44 %		29.23 %		
Comparable Hotel Adjusted EBITDA Margin	 32.17 %		31.97 %	_	28.44 %		29.09 %		

(1) Amounts represent the pre-acquisition operating results for Chico Hot Springs Resort from January 1, 2023 to June 30, 2023. The pre-acquisition operating results were obtained from the seller of the hotel during the acquisition due diligence process. We have made no adjustments to the amounts provided to us by the seller. The pre-acquisition operating results were not audited or reviewed by the Company's independent auditors.

## Selected Quarterly Comparable Operating Information

The following tables are presented to provide investors with selected quarterly comparable operating information. The operating information includes historical quarterly operating results for our portfolio.

	Qı	arter 1, 2023	•	Quarter 2, 2023	Quarter 3, 2023	Quarter 4, 2023	Full Year 2023
ADR	\$	276.43	\$	292.67	\$ 273.28	\$ 282.57	\$ 281.36
Occupancy		66.9 %		76.6 %	76.4 %	68.4 %	72.1 %
RevPAR	\$	185.00	\$	224.27	\$ 208.66	\$ 193.16	\$ 202.81
Total RevPAR	\$	282.28	\$	333.24	\$ 310.54	\$ 294.05	\$ 305.08
Revenues (in thousands)	\$	247,034	\$	295,059	\$ 278,162	\$ 263,547	\$ 1,083,802
Hotel Adjusted EBITDA (in thousands)	\$	63,336	\$	94,335	\$ 80,492	\$ 64,817	\$ 302,980
Hotel Adjusted EBITDA Margin		25.64 %		31.97 %	28.94 %	24.59 %	27.96 %
Available Rooms		875,126		885,430	895,743	896,260	3,552,559

	(	Quarter 1, 2024	Quarter 2, 2024
ADR	\$	269.53	\$ 294.55
Occupancy		68.4 %	77.8 %
RevPAR	\$	184.23	\$ 229.21
Total RevPAR	\$	288.92	\$ 348.37
Revenues (in thousands)	\$	256,423	\$ 309,280
Hotel Adjusted EBITDA (in thousands)	\$	61,414	\$ 99,488
Hotel Adjusted EBITDA Margin		23.95 %	32.17 %
Available Rooms		887,523	887,796

# Market Capitalization as of June 30, 2024

(in thousands)

Common equity capitalization (at June 30, 2024 closing price of \$8.45/share)	\$ 1,787,852
Preferred equity capitalization (at liquidation value of \$25.00/share)	119,000
Consolidated debt (face amount)	1,173,285
Cash and cash equivalents	(125,219)
Total enterprise value	\$ 2,954,918
Share Reconciliation	
Common shares outstanding	207,918
Operating partnership units	1,134
Unvested restricted stock held by management and employees	624
Share grants under deferred compensation plan	1,904
Combined shares and units	211,580

## Debt Summary as of June 30, 2024 (dollars in thousands)

Loan	Interest Rate	Term	utstanding Principal	Maturity
Courtyard New York Manhattan / Midtown East	4.40%	Fixed	\$ 73,416	August 2024
Worthington Renaissance Fort Worth Hotel	3.66%	Fixed	72,756	May 2025
Hotel Clio	4.33%	Fixed	55,382	July 2025
Westin Boston Seaport District	4.36%	Fixed	171,731	November 2025
Unsecured term loan	SOFR + 1.35% <sup>(1)</sup>	Variable	500,000	January 2028
Unsecured term loan	SOFR + 1.35% <sup>(1)</sup>	Variable	300,000	January 2025 (2)
Senior unsecured credit facility	SOFR + 1.40%	Variable		September 2026 <sup>(2)</sup>
Total debt			 1,173,285	
Unamortized debt issuance costs <sup>(3)</sup>			(806)	
Debt, net of unamortized debt issuance costs			\$ 1,172,479	
Weighted-average interest rate of fixed rate debt	4.09%			
Total weighted-average interest rate <sup>(4)</sup>	5.22%	_		

 $^{(1)}\,$  Interest rate as of June 30, 2024 was 6.80%, which excludes effect of interest rate swaps.

 (2) Maturity date may be extended for an additional year upon the payment of applicable fees and the satisfaction of certain customary conditions.
 (3) Excludes debt issuance costs related to our senior unsecured credit facility, which are included within Other Assets on the accompanying consolidated balance sheet.

(4) Weighted-average interest rate includes effect of interest rate swaps.

**Enterprise Value** 

		ADR Occupancy							RevPAR					
	Number of		ADK	B/(W)		Occupancy	B/(W)		<b>NUTAN</b>	B/(W)				
	Rooms	2Q 2024	2Q 2023	2023	2Q 2024	2Q 2023	B/(W) 2023	2Q 2024	2Q 2023	B/(W) 2023				
Atlanta Marriott Alpharetta	318	\$ 156.89	\$ 150.26	4.4 %	69.7 %	73.5 %	(3.8)%	\$ 109.41 \$	5 110.41	(0.9)%				
Bourbon Orleans Hotel	220	\$ 243.76	\$ 242.09	0.7 %	78.6 %	83.7 %	(5.1)%	\$ 191.53 \$	5 202.69	(5.5)%				
Cavallo Point, The Lodge at the Golden Gate	142	\$ 574.78	\$ 613.11	(6.3)%	61.7 %	56.8 %	4.9 %	\$ 354.87 \$	\$ 348.54	1.8 %				
Chicago Marriott Downtown	1,200	\$ 279.63	\$ 273.80	2.1 %	67.4 %	70.8 %	(3.4)%	\$ 188.37 \$	5 193.76	(2.8)%				
Magnificent Mile Chico Hot Springs Resort & Day Spa	1,200		• · · · · ·	13.3 %	72.5 %	68.4 %	4.1 %	\$ 146.43 \$		20.2 %				
Courtyard Denver Downtown	177			(5.3)%	83.7 %	83.3 %	0.4 %	\$ 185.35		(4.9)%				
Courtyard New York Manhattan/Fifth	1,,,	φ 221.52	φ 200.90	(5.5)70	05.7 70	05.5 70	0.1 70	φ 105.55 (	, 171.00	(1.5)70				
Avenue	189	\$ 316.32	\$ 306.37	3.2 %	88.9 %	94.7 %	(5.8)%	\$ 281.34 \$	\$ 290.00	(3.0)%				
Courtyard New York Manhattan/Midtown East	321	\$ 359.88	\$ 348.02	3.4 %	94.0 %	92.4 %	1.6 %	\$ 338.22 \$	\$ 321.54	5.2 %				
Embassy Suites by Hilton Bethesda	272	\$ 190.12	\$ 183.55	3.6 %	83.5 %	80.0 %	3.5 %	\$ 158.69 \$	5 146.80	8.1 %				
Havana Cabana Key West	106	\$ 287.85	\$ 293.87	(2.0)%	83.1 %	86.7 %	(3.6)%	\$ 239.30 \$	\$ 254.75	(6.1)%				
Henderson Beach Resort	269	• • • • •		(7.2)%	74.4 %	74.1 %	0.3 %	\$ 345.84 \$		(6.7)%				
Henderson Park Inn	37	\$ 684.85	\$ 680.86	0.6 %	84.9 %	87.2 %	(2.3)%	\$ 581.11 \$	593.91	(2.2)%				
Hilton Garden Inn New York/Times Square Central	282	\$ 284.16	\$ 283.37	0.3 %	89.5 %	85.6 %	3.9 %	\$ 254.22 \$	\$ 242.70	4.7 %				
Hotel Champlain Burlington	258	\$ 240.84	\$ 242.28	(0.6)%	75.9 %	79.0 %	(3.1)%	\$ 182.85 \$	\$ 191.35	(4.4)%				
Hotel Clio	199	\$ 327.64	\$ 326.27	0.4 %	83.7 %	74.2 %	9.5 %	\$ 274.30 \$	\$ 241.96	13.4 %				
Hotel Emblem San Francisco	96	\$ 184.02	\$ 221.08	(16.8)%	62.5 %	66.8 %	(4.3)%	\$ 115.04 \$	\$ 147.71	(22.1)%				
Kimpton Hotel Palomar Phoenix	242	\$ 218.99	\$ 204.26	7.2 %	76.2 %	78.2 %	(2.0)%	\$ 166.96 \$	\$ 159.72	4.5 %				
Kimpton Shorebreak Fort Lauderdale Beach Resort	96	\$ 182.23	\$ 202.15	(9.9)%	78.5 %	65.4 %	13.1 %	\$ 142.99 \$	\$ 132.13	8.2 %				
Kimpton Shorebreak Huntington Beach Resort	157	\$ 326.16	\$ 337.46	(3.3)%	85.7 %	83.3 %	2.4 %	\$ 279.54 \$	\$ 280.94	(0.5)%				
L'Auberge de Sedona	88	\$ 951.60	\$ 979.53	(2.9)%	74.2 %	67.9 %	6.3 %	\$ 705.97 \$	664.92	6.2 %				
Lake Austin Spa Resort	40	\$ 1,065.58	\$ 1,101.21	(3.2)%	70.6 %	66.9 %	3.7 %	\$ 752.64 \$	\$ 736.66	2.2 %				
Margaritaville Beach House Key West	186	\$ 371.14	\$ 396.70	(6.4)%	88.5 %	90.0 %	(1.5)%	\$ 328.50 \$	\$ 356.95	(8.0)%				
Orchards Inn Sedona	70	\$ 301.79	\$ 303.14	(0.4)%	68.1 %	69.9 %	(1.8)%	\$ 205.38 \$	\$ 211.91	(3.1)%				
Salt Lake City Marriott Downtown at City Creek	510	\$ 196.94	\$ 190.99	3.1 %	73.0 %	61.1 %	11.9 %	\$ 143.79 \$	5 116.64	23.3 %				
The Dagny Boston	403	\$ 302.27	\$ 327.33	(7.7)%	89.3 %	89.1 %	0.2 %	\$ 270.03 \$	\$ 291.81	(7.5)%				
The Gwen	311	\$ 331.59	\$ 339.69	(2.4)%	81.5 %	78.4 %	3.1 %	\$ 270.37 \$	\$ 266.27	1.5 %				
The Hythe Vail	344	\$ 266.05	\$ 261.14	1.9 %	50.8 %	34.3 %	16.5 %	\$ 135.12 \$	\$ 89.56	50.9 %				
The Landing Lake Tahoe Resort & Spa	82	\$ 361.62	\$ 390.10	(7.3)%	64.9 %	50.6 %	14.3 %	\$ 234.60 \$	\$ 197.24	18.9 %				
The Lindy Renaissance Charleston Hotel	167	\$ 388.06	\$ 393.54	(1.4)%	94.0 %	94.1 %	(0.1)%	\$ 364.77 \$	\$ 370.39	(1.5)%				
The Lodge at Sonoma Resort	182			(12.4)%	72.4 %	65.2 %	7.2 %	\$ 315.21 \$		(2.8)%				
Tranquility Bay Beachfront Resort	103	\$ 605.29	\$ 663.23	(8.7)%	79.7 %	79.9 %	(0.2)%	\$ 482.14 \$	\$ 529.64	(9.0)%				
Westin Boston Waterfront	793			5.3 %	89.8 %	91.4 %	(1.6)%	\$ 253.03 \$		3.4 %				
Westin Fort Lauderdale Beach Resort	433			(4.2)%	80.8 %	73.7 %	7.1 %	\$ 200.38 \$		5.1 %				
Westin San Diego Bayview	436			14.7 %	75.3 %	80.0 %	(4.7)%	\$ 177.91 \$		8.0 %				
Westin Washington D.C. City Center	410	\$ 281.63	\$ 250.82	12.3 %	77.6 %	78.0 %	(0.4)%	\$ 218.41 \$	\$ 195.73	11.6 %				
Worthington Renaissance Fort Worth Hotel	504			9.3 %	76.6 %	79.1 %	(2.5)%	\$ 166.58 \$	\$ 157.31	5.9 %				
Comparable Total <sup>(1)</sup>	9,760	\$ 294.55	\$ 292.67	0.6 %	77.8 %	76.6 %	1.2 %	\$ 229.21 \$	\$ 224.27	2.2 %				

**Operating Statistics – Second Quarter** 

<sup>(1)</sup> Amounts include the pre-acquisition operating results of Chico Hot Springs Resort & Day Spa acquired in 2023.

	Number_	ADR Occupanc				Occupancy			RevPAR		
	of Rooms	YTD 2024	YTD 2023	B/(W) 2023	YTD 2024	YTD 2023	B/(W) 2023	 YTD 2024	YTD 2023	B/(W) 2023	
Atlanta Marriott Alpharetta	318 \$	160.91 \$	154.36	4.2 %	64.4 %	68.0 %	(3.6)%	\$ 103.69 \$	105.04	(1.3)%	
Bourbon Orleans Hotel	220 \$	252.55 \$	250.91	0.7 %	77.6 %	82.3 %	(4.7)%	\$ 196.01 \$	206.55	(5.1)%	
Cavallo Point, The Lodge at the Golden Gate	142 \$	563.98 \$	591.51	(4.7)%	56.4 %	54.8 %	1.6 %	\$ 318.00 \$		(1.9)%	
Chicago Marriott Downtown Magnificent Mile	1,200 \$	236.23 \$	243.61	(3.0)%	56.9 %	55.2 %	1.7 %	\$ 134.30 \$	134.56	(0.2)%	
Chico Hot Springs Resort & Day Spa	117 \$	191.05 \$	171.34	11.5 %	72.1 %	70.8 %	1.3 %	\$ 137.79 \$	121.30	13.6 %	
Courtyard Denver Downtown	177 \$	192.63 \$	209.18	(7.9)%	75.7 %	76.2 %	(0.5)%	\$ 145.88 \$	159.47	(8.5)%	
Courtyard New York Manhattan/Fifth Avenue	189 \$	262.20 \$	254.77	2.9 %	89.0 %	94.1 %	(5.1)%	\$ 233.30 \$	239.68	(2.7)%	
Courtyard New York Manhattan/Midtown East	321 \$	305.05 \$	292.46	4.3 %	92.6 %	90.2 %	2.4 %	\$ 282.36 \$	263.73	7.1 %	
Embassy Suites by Hilton Bethesda	272 \$	177.12 \$	165.60	7.0 %	71.2 %	70.9 %	0.3 %	\$ 126.10 \$	117.35	7.5 %	
Havana Cabana Key West	106 \$	348.71 \$	336.84	3.5 %	84.4 %	87.3 %	(2.9)%	\$ 294.27 \$	294.11	0.1 %	
Henderson Park Resort	269 \$	415.52 \$	450.86	(7.8)%	57.5 %	58.7 %	(1.2)%	\$ 239.12 \$	264.61	(9.6)%	
Henderson Park Inn	37 \$	574.38 \$	615.29	(6.6)%	71.0 %	65.0 %	6.0 %	\$ 407.88 \$	399.75	2.0 %	
Hilton Garden Inn New York/Times Square Central	282 \$	232.97 \$	238.67	(2.4)%	89.6 %	85.5 %	4.1 %	\$ 208.70 \$	204.00	2.3 %	
Hotel Champlain Burlington	258 \$	201.16 \$	208.51	(3.5)%	66.1 %	71.1 %	(5.0)%	\$ 132.90 \$	148.29	(10.4)%	
Hotel Clio	199 \$	300.99 \$	313.65	(4.0)%	74.5 %	68.0 %	6.5 %	\$ 224.14 \$	213.28	5.1 %	
Hotel Emblem San Francisco	96 \$	218.08 \$	252.09	(13.5)%	60.7 %	65.3 %	(4.6)%	\$ 132.27 \$	164.54	(19.6)%	
Kimpton Hotel Palomar Phoenix	242 \$	247.69 \$	251.11	(1.4)%	79.1 %	75.9 %	3.2 %	\$ 195.90 \$	190.70	2.7 %	
Kimpton Shorebreak Fort Lauderdale Beach Resort	96 \$	223.27 \$	242.58	(8.0)%	83.8 %	76.4 %	7.4 %	\$ 187.08 \$	185.27	1.0 %	
Kimpton Shorebreak Huntington Beach Resort	157 \$	307.37 \$	316.01	(2.7)%	82.1 %	79.5 %	2.6 %	\$ 252.39 \$	251.10	0.5 %	
L'Auberge de Sedona	88 \$	909.10 \$	969.79	(6.3)%	69.6 %	62.7 %	6.9 %	\$ 632.50 \$	608.25	4.0 %	
Lake Austin Spa Resort	40 \$	1,036.17 \$	1,110.65	(6.7)%	64.1 %	61.3 %	2.8 %	\$ 664.40 \$	680.96	(2.4)%	
Margaritaville Beach House Key West	186 \$	443.07 \$	444.25	(0.3)%	90.1 %	87.6 %	2.5 %	\$ 399.42 \$	388.99	2.7 %	
Orchards Inn Sedona	70 \$	299.20 \$	297.81	0.5 %	62.6 %	64.7 %	(2.1)%	\$ 187.32 \$	192.81	(2.8)%	
Salt Lake City Marriott Downtown at City Creek	510 \$	197.58 \$	195.54	1.0 %	69.4 %	64.1 %	5.3 %	\$ 137.07 \$	125.36	9.3 %	
The Dagny Boston	403 \$	252.32 \$	292.45	(13.7)%	83.1 %	69.2 %	13.9 %	\$ 209.63 \$	202.29	3.6 %	
The Gwen	311 \$	278.74 \$	286.85	(2.8)%	73.7 %	71.8 %	1.9 %	\$ 205.54 \$	206.01	(0.2)%	
The Hythe Vail	344 \$	484.14 \$	520.67	(7.0)%	63.6 %	59.1 %	4.5 %	\$ 307.95 \$	307.67	0.1 %	
The Landing Lake Tahoe Resort & Spa	ı 82 \$	349.50 \$	379.67	(7.9)%	55.8 %	40.8 %	15.0 %	\$ 194.98 \$	155.02	25.8 %	
The Lindy Renaissance Charleston Hotel	167 \$	355.33 \$	365.12	(2.7)%	90.3 %	89.3 %	1.0 %	\$ 320.80 \$	326.19	(1.7)%	
The Lodge at Sonoma Resort	182 \$	387.62 \$	435.66	(11.0)%	58.9 %	59.9 %	(1.0)%	\$ 228.16 \$	260.85	(12.5)%	
Tranquility Bay Beachfront Resort	103 \$	704.50 \$	735.05	(4.2)%	77.6 %	77.0 %	0.6 %	\$ 546.47 \$	565.82	(3.4)%	
Westin Boston Waterfront	793 \$	252.99 \$	239.76	5.5 %	83.9 %	81.6 %	2.3 %	\$ 212.21 \$	195.76	8.4 %	
Westin Fort Lauderdale Beach Resort	433 \$	290.74 \$	307.21	(5.4)%	84.2 %	80.8 %	3.4 %	\$ 244.94 \$	248.15	(1.3)%	
Westin San Diego Bayview	436 \$	228.13 \$	210.13	8.6 %	68.3 %	77.0 %	(8.7)%	\$ 155.87 \$	161.75	(3.6)%	
Westin Washington D.C. City Center	410 \$	251.10 \$	234.16	7.2 %	73.4 %	73.0 %	0.4 %	\$ 184.20 \$	171.01	7.7 %	
Worthington Renaissance Fort Worth Hotel	504 \$	213.47 \$	197.81	7.9 %	73.3 %	76.6 %	(3.3)%	\$ 156.46 \$	151.51	3.3 %	
Comparable Total <sup>(1)</sup>	9,760 \$	282.85 \$	285.15	(0.8)%	73.1 %	71.8 %	1.3 %	\$ 206.72 \$	204.75	1.0 %	

## **Operating Statistics – Year to Date**

<sup>(1)</sup> Amounts include the pre-acquisition operating results of Chico Hot Springs Resort & Day Spa acquired in 2023.

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		T-4-1	<b>N</b> T	-4 I		Plus:	Plus:		Plus: E	quals: Hotel
	ŀ	Total Revenues	N	et Income / (Loss)	I	Depreciation	Interest Expense	A	djustments	Adjusted EBITDA
Atlanta Marriott Alpharetta	\$	4,577	\$	1,360	\$	347	\$ _	\$	— \$	1,707
Bourbon Orleans Hotel	\$	4,828	\$	1,135	\$	883	\$ _	\$	3 \$	2,021
Cavallo Point, The Lodge at the Golden Gate	\$	12,647	\$	2,241	\$	1,409	\$ 	\$	94 \$	3,744
Chicago Marriott Downtown Magnificent Mile	\$	33,458	\$	8,301	\$	3,058	\$ 6	\$	(397) \$	10,968
Chico Hot Springs Resort & Day Spa	\$	3,657	\$	58	\$	396	\$ —	\$	2 \$	456
Courtyard Denver Downtown	\$	3,297	\$	1,175	\$	331	\$ _	\$	— \$	1,506
Courtyard New York Manhattan/Fifth Avenue	\$	4,962	\$	378	\$	324	\$ _	\$	253 \$	955
Courtyard New York Manhattan/Midtown East	\$	10,186	\$	2,305		490	870		— \$	3,665
Embassy Suites by Hilton Bethesda	\$	4,430	\$	(930)	\$	638	—		1,454 \$	1,162
Havana Cabana Key West	\$	3,172	\$	548		444		\$	— \$	992
Henderson Beach Resort	\$	15,016	\$	3,854		1,091		\$	— \$	4,945
Henderson Park Inn	\$	3,029	\$	1,345	\$	268	\$ _	\$	— \$	1,613
Hilton Garden Inn New York/Times Square Central	\$	7,295	\$	1,517		650	\$	\$	— \$	2,167
Hotel Champlain Burlington	\$	5,710	\$	604	\$	621		\$	— \$	1,225
Hotel Clio	\$	8,373	\$	1,472	\$	799	\$ 618	\$	5 \$	2,894
Hotel Emblem San Francisco	\$	1,247	\$	(313)	\$	313	\$ _	\$	— \$	_
Kimpton Hotel Palomar Phoenix	\$	5,997	\$	660	\$	464	\$ —	\$	193 \$	1,317
Kimpton Shorebreak Fort Lauderdale Beach Resort	\$	2,335	\$	(311)	\$	351	\$ 	\$	— \$	40
Kimpton Shorebreak Huntington Beach Resort	\$	5,748	\$	1,884		342		\$	— \$	2,226
L'Auberge de Sedona	\$	9,826	\$	3,194		346		\$	— \$	3,540
Lake Austin Spa Resort	\$	6,280	\$	1,384	\$	701		\$	— \$	2,085
Margaritaville Beach House Key West	\$	7,805	\$	2,621	\$	535	\$ _	\$	— \$	3,156
Orchards Inn Sedona	\$	2,580	\$	693	\$	90	\$ —	\$	42 \$	825
Salt Lake City Marriott Downtown at City Creek	\$	9,024	\$	2,570	\$	965	\$ _	\$	28 \$	3,563
The Dagny Boston	\$	10,934	\$	2,820	\$	1,656	\$ —	\$	— \$	4,476
The Gwen	\$	11,467	\$	2,926	\$	782	\$ —	\$	— \$	3,708
The Hythe Vail	\$	7,994	\$	196	\$	1,172	\$ —	\$	— \$	1,368
The Landing Lake Tahoe Resort & Spa	\$	3,312	\$	656	\$	220	\$ _	\$	— \$	876
The Lindy Renaissance Charleston Hotel	\$	6,726	\$	2,977	\$	388	\$ 	\$	— \$	3,365
The Lodge at Sonoma Resort	\$	8,205	\$	2,374	\$	505	\$ 	\$	— \$	2,879
Tranquility Bay Beachfront Resort	\$	5,892	\$	1,521	\$	453	\$ _	\$	— \$	1,974
Westin Boston Seaport District	\$	29,752	\$	5,087	\$	2,435	\$ 1,940	\$	(122) \$	9,340
Westin Fort Lauderdale Beach Resort	\$	16,544	\$	2,763	\$	1,053	\$ _	\$	— \$	3,816
Westin San Diego Bayview	\$	8,770	\$	1,283	\$	1,331	\$ _	\$	— \$	2,614
Westin Washington D.C. City Center	\$	10,029	\$	2,184	\$	1,148	\$ _	\$	— \$	3,332
Worthington Renaissance Fort Worth Hotel	\$	14,176	\$	3,396	\$	874	\$ 698	\$	— \$	4,968
Comparable Total	\$	309,280	\$	65,928	\$	27,873	\$ 4,132	\$	1,555 \$	99,488

Hotel Adjusted EBITDA Reconciliation - Second Quarter 2024

 $^{(1)}$  Includes non-cash expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations and the non-cash amortization of intangible assets and liabilities.

				usted EB		Plus:	Plus:		Plus:	Equals: Hot	
	F	Total Revenues	Ne	t Income / (Loss)	D	epreciation	Interest Expense	A	djustments		Adjusted EBITDA
Atlanta Marriott Alpharetta	\$	4,240	\$	1,122	\$	359	\$ 	\$		\$	1,481
Bourbon Orleans Hotel	\$	4,947	\$	1,326	\$	850	\$ 	\$	6	\$	2,182
Cavallo Point, The Lodge at the Golden Gate	\$	12,255	\$	2,205	\$	1,396	\$ _	\$	94	\$	3,695
Chicago Marriott Downtown Magnificent Mile	\$	31,983	\$	8,556	\$	3,538	\$ 6	\$	(397)	\$	11,703
Courtyard Denver Downtown	\$	3,455	\$	1,238	\$	378	\$ 	\$	—	\$	1,616
Courtyard New York Manhattan/Fifth Avenue	\$	5,081	\$	849	\$	401	\$ _	\$	253	\$	1,503
Courtyard New York Manhattan/Midtown East	\$	9,763	\$	2,281	\$	504	\$ 891	\$	—	\$	3,676
Embassy Suites by Hilton Bethesda	\$	4,187	\$	(989)	\$	568	\$ _	\$	1,467	\$	1,046
Havana Cabana Key West	\$	3,338	\$	786	\$	309	\$ 	\$	—	\$	1,095
Henderson Beach Resort	\$	14,243	\$	3,466	\$	1,034	\$ 	\$	—	\$	4,500
Henderson Park Inn	\$	3,126	\$	1,387	\$	250	\$ 	\$	—	\$	1,637
Hilton Garden Inn New York/Times Square Central	\$	6,855	\$	1,216	\$	645	\$ _	\$	—	\$	1,861
Hotel Champlain Burlington	\$	6,207	\$	1,711	\$	560	\$ —	\$	—	\$	2,271
Hotel Clio	\$	6,781	\$	203	\$	860	\$ 633	\$	5	\$	1,701
Hotel Emblem San Francisco	\$	1,538	\$	(447)	\$	296	\$ 	\$	—	\$	(151)
Kimpton Hotel Palomar Phoenix	\$	6,201	\$	944	\$	488	\$ _	\$	178	\$	1,610
Kimpton Shorebreak Fort Lauderdale Beach Resort	\$	1,971	\$	(397)	\$	306	\$ _	\$	—	\$	(91)
Kimpton Shorebreak Huntington Beach Resort	\$	5,849	\$	1,834		383			_	\$	2,217
L'Auberge de Sedona	\$	8,755	\$	2,546		383	\$ 		—	\$	2,929
Lake Austin Spa Resort	\$	5,970	\$	1,264		641	—	\$	—	\$	1,905
Margaritaville Beach House Key West	\$	8,201	\$	2,806	\$	791	—	\$	—	\$	3,597
Orchards Inn Sedona	\$	2,591	\$	661	\$	89	\$ —	\$	42	\$	792
Salt Lake City Marriott Downtown at City Creek	\$	7,312	\$	2,021	\$	668	_	\$	11	\$	2,700
The Dagny Boston	\$	11,812	\$	3,122	\$	1,548		\$	_	\$	4,670
The Gwen	\$	10,790	\$	2,300	\$	1,050	\$ —	\$	—	\$	3,350
The Hythe Vail	\$	5,412	\$	(1,177)	\$	1,200	\$ _	\$	—	\$	23
The Landing Lake Tahoe Resort & Spa	\$	2,754	\$	405	\$	309	\$ —	\$	—	\$	714
The Lindy Renaissance Charleston Hotel	\$	6,849	\$	2,912	\$	476	\$ _	\$	—	\$	3,388
The Lodge at Sonoma Resort	\$	8,960	\$	2,184	\$	641	\$ 	\$	—	\$	2,825
Tranquility Bay Beachfront Resort	\$	6,352	\$	1,649	\$	437	\$ 	\$	—	\$	2,086
Westin Boston Seaport District	\$	27,399	\$	4,001	\$	2,478	\$ 1,990	\$	(122)	\$	8,347
Westin Fort Lauderdale Beach Resort	\$	16,236	\$	2,504	\$	1,015	\$ 	\$		\$	3,519
Westin San Diego Bayview	\$	8,418	\$	1,425	\$	855	\$ —	\$		\$	2,280
Westin Washington D.C. City Center	\$	8,948	\$	1,743	\$	1,024	\$ _	\$	—	\$	2,767
Worthington Renaissance Fort Worth Hotel	\$	12,468	\$	2,266	\$	1,110	\$ 715	\$	_	\$	4,091
Total	\$	291,247	\$	59,923	\$	27,840	\$ 4,235	\$	1,537	\$	93,529
Add: Prior Ownership Results (2)	\$	3,812	\$	581	\$	225	\$ _	\$		\$	806
Comparable Total	\$	295,059	\$	60,504	\$	28,065	\$ 4,235	\$	1,537	\$	94,335

<sup>(1)</sup> Includes non-cash expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations and the non-cash amortization of intangible assets and liabilities.

<sup>(2)</sup> Represents the pre-acquisition operating results of Chico Hot Springs Resort & Day Spa acquired in 2023.

			Hot	el Adjusted	E	BITDA Ree	coi	nciliation - Y	Yea	r to Date 2024	ļ	
	]	Total Revenues	N	et Income / (Loss)	D	Plus: epreciation	F	Plus: Interest Expense	A	Plus: Adjustments <sup>(1)</sup>	Ā	als: Hotel djusted BITDA
Atlanta Marriott Alpharetta	\$	8,764	\$	2,450	\$	722	\$	_	\$	— 1	\$	3,172
Bourbon Orleans Hotel	\$	9,819	\$	2,450	\$	1,757	\$		\$	(26)	\$	4,181
Cavallo Point, The Lodge at the Golden Gate	\$	22,493	\$	2,176	\$	2,870	\$	_	\$	187 3	\$	5,233
Chicago Marriott Downtown Magnificent Mile	\$	52,744	\$	6,724	\$	6,473	\$	12		(795)	\$	12,414
Chico Hot Springs Resort & Day Spa	\$	6,985	\$	(199)	\$	783	\$		Ψ	3 1	\$	587
Courtyard Denver Downtown	\$	5,284	\$	1,342	\$	711	\$		\$	:	\$	2,053
Courtyard New York Manhattan/Fifth Avenue	\$	8,263	\$	(562)	\$	683	\$	_	\$	507 \$	\$	628
Courtyard New York Manhattan/Midtown East	\$	17,114	\$	1,736	\$	1,016	\$	1,746		— :		4,498
Embassy Suites by Hilton Bethesda	\$	7,070	\$	(2,965)	\$	1,213	\$		\$	2,918	\$	1,166
Havana Cabana Key West	\$	7,306	\$	2,012	\$	742	\$	_	\$	:	•	2,754
Henderson Beach Resort	\$	21,735	\$	2,897	\$	2,153	\$		\$	— 1	\$	5,050
Henderson Park Inn	\$	4,307	\$	1,228	\$	542	\$		\$	— :	\$	1,770
Hilton Garden Inn New York/Times Square Central	\$	12,241	\$	981	\$	1,300	\$	_	\$	— :	\$	2,281
Hotel Champlain Burlington	\$	8,386	\$	(207)	\$	1,195	\$		\$	— 1	\$	988
Hotel Clio	\$	13,801	\$	438	\$	1,644	\$	1,239	\$	10 3	\$	3,331
Hotel Emblem San Francisco	\$	2,873	\$	(350)	\$	615	\$		\$	:	\$	265
Kimpton Hotel Palomar Phoenix	\$	13,727	\$	2,907	\$	965	\$		\$	392	\$	4,264
Kimpton Shorebreak Fort Lauderdale Beach Resort	\$	5,633	\$	175	\$	708	\$		\$	:	\$	883
Kimpton Shorebreak Huntington Beach Resort	\$	10,754	\$	2,864	\$	722	\$	—	\$	— :	\$	3,586
L'Auberge de Sedona	\$	17,165	\$	4,821	\$	732	\$		\$	— 1	\$	5,553
Lake Austin Spa Resort	\$	11,117	\$	1,696	\$	1,382	\$		\$	— 1	\$	3,078
Margaritaville Beach House Key West	\$	17,912	\$	6,821	\$	1,301	\$		\$	— 1	\$	8,122
Orchards Inn Sedona	\$	4,611	\$	1,108	\$	177	\$		\$	84 3	\$	1,369
Salt Lake City Marriott Downtown at City Creek	\$	17,426	\$	4,726	\$	1,883	\$	_		38	\$	6,647
The Dagny Boston	\$	17,359	\$	1,704	\$	3,186	\$		\$	— :	\$	4,890
The Gwen	\$	16,940	\$	1,060	\$	1,730	\$		\$	— 1	\$	2,790
The Hythe Vail	\$	28,490	\$	9,705	\$	2,353	\$		\$	— 1	\$	12,058
The Landing Lake Tahoe Resort & Spa	\$	5,471	\$	542	\$	439	\$		\$	— 1	\$	981
The Lindy Renaissance Charleston Hotel	\$	12,001	\$	4,678	\$	781	\$	_	\$	— :	\$	5,459
The Lodge at Sonoma Resort	\$	12,742	\$	1,735	\$	1,123	\$		\$	— 1	\$	2,858
Tranquility Bay Beachfront Resort	\$	13,051	\$	3,459	\$	905	\$	_	\$	— 1	\$	4,364
Westin Boston Seaport District	\$	50,856	\$	3,886	\$	4,924	\$	3,893	\$	(245)	\$	12,458
Westin Fort Lauderdale Beach Resort	\$	40,568	\$	11,024	\$	2,136	\$	_	\$	_ :	\$	13,160
Westin San Diego Bayview	\$	16,447	\$	2,085	\$	2,399	\$		\$	_ :	\$	4,484
Westin Washington D.C. City Center	\$	17,495	\$	2,538	\$	2,196	\$		\$	— :	\$	4,734
Worthington Renaissance Fort Worth Hotel	\$	26,753	\$	5,570	\$	1,725	\$	1,400	\$	:	\$	8,695
Comparable Total	\$	565,703	\$	93,255	\$	56,186	\$	8,290	\$	3,073	\$	160,902

<sup>(1)</sup> Includes non-cash expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations and the non-cash amortization of intangible assets and liabilities.

		ŀ	Iotel A	Adjusted H	EBI		ıci		ar	to Date 2023	
		Total	N	et Income		Plus:		Plus: Interest		Plus:	Equals: Hotel Adjusted
	1	Revenues	110	/(Loss)	D	epreciation		Expense	A	djustments <sup>(1)</sup>	EBITDA
Atlanta Marriott Alpharetta	\$	8,257	\$	2,062	\$	724	\$		\$	— \$	2,786
Bourbon Orleans Hotel	\$	10,011	\$	2,755	\$	1,687	\$	—	\$	13 \$	4,455
Cavallo Point, The Lodge at the Golden Gate	\$	22,648	\$	3,099	\$	2,788	\$	_	\$	187 \$	6,074
Chicago Marriott Downtown Magnificent Mile	\$	47,267	\$	5,961		7,192		12		(795) \$	
Courtyard Denver Downtown	\$	5,653	\$	1,514	\$	754	\$	—	\$	— \$	5 2,268
Courtyard New York Manhattan/Fifth Avenue	\$	8,344	\$	94	\$	746	\$	_	\$	507 \$	1,347
Courtyard New York Manhattan/Midtown East	\$	15,969	\$	1,279	\$	1,005	\$	1,777	\$	— \$	4,061
Embassy Suites by Hilton Bethesda	\$	6,752	\$	(3,152)		1,143	\$	· —		2,946 \$	937
Havana Cabana Key West	\$	7,339	\$	2,329	\$	587	\$		\$	— \$	5 2,916
Henderson Beach Resort	\$	20,800	\$	2,458	\$	2,033	\$		\$	— \$	4,491
Henderson Park Inn	\$	4,198	\$	1,139	\$	502	\$	_	\$	— \$	1,641
Hilton Garden Inn New York/Times Square Central	\$	11,608	\$	981	\$	1,284	\$		\$	— \$	2,265
Hotel Champlain Burlington	\$	9,479	\$	1,281	\$	1,128	\$		\$	— \$	2,409
Hotel Clio	\$	12,135	\$	(717)	\$	1,722	\$	1,262	\$	10 \$	2,277
Hotel Emblem San Francisco	\$	3,539	\$	(477)	\$	594	\$		\$	— \$	5 117
Kimpton Hotel Palomar Phoenix	\$	13,855	\$	2,924	\$	1,149	\$		\$	359 \$	4,432
Kimpton Shorebreak Fort Lauderdale Beach Resort	\$	5,146	\$	187	\$	609	\$	_	\$	— \$	5 796
Kimpton Shorebreak Huntington Beach Resort	\$	10,376	\$	2,614		796		_		— \$	,
L'Auberge de Sedona	\$	15,616	\$	3,982		744				— \$	
Lake Austin Spa Resort	\$	10,919	\$	1,719	\$	1,269	\$	—	\$	— \$	,
Margaritaville Beach House Key West	\$	17,422	\$	6,884	\$	1,591	\$		\$	— \$	8,475
Orchards Inn Sedona Salt Lake City Marriott Downtown at City	\$	4,639	\$	1,100	\$	180	\$	—	\$	84 \$	1,364
Creek	\$	15,604	\$	4,514	\$	1,234		—	\$	21 \$	,
The Dagny Boston	\$	16,598	\$	1,578	\$	2,672	\$	_	\$	— \$	4,250
The Gwen	\$	16,379	\$	786	\$	2,133	\$	—	\$	— \$	2,919
The Hythe Vail	\$	27,307	\$	9,477	\$	2,402	\$	_	\$	— \$	
The Landing Lake Tahoe Resort & Spa	\$	4,307	\$	(155)	\$	532	\$	_	\$	— \$	377
The Lindy Renaissance Charleston Hotel	\$	12,250	\$	4,786	\$	941	\$	_	\$	— \$	,
The Lodge at Sonoma Resort	\$	15,066	\$	2,581	\$	1,298	\$	—	\$	— \$	3,879
Tranquility Bay Beachfront Resort	\$	13,334	\$	3,688	\$	866	\$	_	\$	— \$	4,554
Westin Boston Seaport District	\$	45,431	\$	2,135	\$	4,949	\$	3,970	\$	(245) \$	5 10,809
Westin Fort Lauderdale Beach Resort	\$	39,219	\$	10,810	\$	2,068	\$		\$	— \$	12,878
Westin San Diego Bayview	\$	17,118	\$	3,437	\$	1,710	\$		\$	— \$	5,147
Westin Washington D.C. City Center	\$	15,655	\$	1,679	\$	2,044	\$		\$	— \$	3,723
Worthington Renaissance Fort Worth Hotel	\$	24,560	\$	4,173	\$	2,236	\$	1,427		— \$	7,836
Total	\$	534,800	\$	89,505	\$	55,312	\$	8,448	\$	3,087 \$	156,345
Add: Prior Ownership Results (2)	\$	7,293	\$	876	\$	450		_	\$	— \$	
Comparable Total	\$	542,093	\$	90,381		55,762		8,448	\$	3,087 \$	

Includes non-cash expenses incurred by the hotels due to the straight lining of the rent from ground lease obligations and the non-cash amortization of intangible assets and liabilities.
 Represents the pre-acquisition operating results of Chico Hot Springs Resort & Day Spa acquired in 2023.