

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT PURSUANT TO
SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported):
September 14, 2020

DiamondRock Hospitality Company

(Exact name of registrant as specified in charter)

Maryland

(State or Other Jurisdiction
of Incorporation)

001-32514

(Commission File Number)

20-1180098

(IRS Employer
Identification No.)

2 Bethesda Metro Center, Suite 1400

Bethesda, MD 20814

(Address of Principal Executive Offices) (Zip Code)

(240) 744-1150

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Securities Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
Common stock, \$0.01 par value per share	DRH	New York Stock Exchange
8.250% Series A Cumulative Redeemable Preferred Stock, par value \$0.01 per share	DRH Pr A	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

This Current Report on Form 8-K (“Current Report”) contains forward-looking statements within the meaning of federal securities laws and regulations. These forward-looking statements are identified by their use of terms and phrases such as “believe,” “expect,” “intend,” “project,” “anticipate,” “position,” and other similar terms and phrases, including references to assumptions and forecasts of future results. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause the actual results to differ materially from those anticipated at the time the forward-looking statements are made. These risks include, but are not limited to national and local economic and business conditions, including the impact of COVID-19 on occupancy rates at our hotels and the demand for hotel products and services, and those risks and uncertainties described from time to time in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K filed on February 28, 2020, our Quarterly Report on Form 10-Q for the three months ended March 31, 2020, filed on May 11, 2020 and its Quarterly Report on Form 10-Q for the three months ended June 30, 2020, filed on August 10, 2020. Although we believe the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this Current Report is as of the date of this Current Report, and we undertake no obligation to update any forward-looking statement to conform the statement to actual results or changes in our expectations.

Item 7.01 Regulation FD Disclosure.

A copy of a slide presentation that DiamondRock Hospitality Company (the “Company”) intends to use at investor meetings is attached to this Current Report on Form 8-K (“Current Report”) as Exhibit 99.1 and is incorporated by reference herein. Additionally, the Company has posted the slide presentation in the investor relations/presentations section of its website at www.drhc.com.

The information in this Item 7.01, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of such section. The information in this Current Report, including Exhibit 99.1, shall not be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any incorporation by reference language in any such filing. This Current Report will not be deemed an admission as to the materiality of any information in this Current Report that is required to be disclosed solely by Regulation FD.

Item 9.01 Financial Statements and Exhibits.

d) Exhibits

<u>Exhibit No.</u>	<u>Description</u>
<u>99.1</u>	<u>Investor Presentation – September 2020</u>
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: September 14, 2020

DIAMONDROCK HOSPITALITY COMPANY

By /s/ Briony R. Quinn
Briony R. Quinn
Senior Vice President and Treasurer





Forward Looking Statements

Certain statements made during this presentation are forward-looking statements that are subject to risks and uncertainties. Forward-looking statements generally include the words "believe," "expect," "anticipate," "plan," "estimate," "project," "will," "intend" or other similar expressions. Forward-looking statements include, without limitation, statements regarding, industry outlook, results of operations, cash flows, business strategies, growth and value opportunities, capital and other expenditures, financing plans, expense reduction initiatives and projected dispositions.

Factors that could cause actual results to materially differ from those contained in the forward-looking statements include, without limitation, national and local economic and business conditions, including the impact of COVID-19 on occupancy rates at the Company's hotels and the demand for hotel products and services, and those risks and uncertainties discussed in the most recent Annual Report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, which DiamondRock Hospitality Company (the "Company") has filed with the Securities and Exchange Commission, all of which you should carefully review. The forward-looking statements made are based on our beliefs, assumptions and expectations of future performance, taking into account all information currently available to the Company. Actual results could differ materially from the forward-looking statements made in this presentation. The forward-looking statements made in this presentation are subject to the safe harbor of the Private Securities Litigation Reform Act of 1995.

Any forward-looking statement speaks only as of the date on which it is made. Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this presentation is as of the date of this presentation, and the Company undertakes no obligation to update any forward-looking statement to conform the statement to actual results or changes in the Company's expectations.

This presentation contains statistics and other data that has been obtained or compiled from information made available by third-party service providers and believed to be reliable, but the accuracy and completeness of the information is not assured. The Company has not independently verified any such information.

Key Takeaways



1

Sweeping Agreement With Marriott International

2

Executed \$110MM Cumulative Preferred Offering

3

\$470MM of Pro Forma Liquidity⁽¹⁾ as of 6/30/2020

4

27 of 30 Hotels Currently Open (88% of Rooms)

5

Q3 Burn Rate Nearly 10% Better Than Q2 Pace

(1) \$484MM liquidity balance as of 6/30/2020 adjusted for \$100MM net proceeds from subsequent preferred equity offering.



September 2020

- Reopened Chicago Marriott (1,200 rooms) and Westin Boston (793 rooms)

August 2020

- Closed on \$110MM public offering of 8.25% Series A cumulative redeemable preferred shares (\$25 par value, 4.4 million shares). Net proceeds of \$106MM
- Signed agreement with Marriott to:
 - Convert five brand-managed hotels into franchises by the end of 2020
 - Rebrand Vail Marriott into Luxury Collection hotel in 2021
 - Established franchise termination right at The Lexington, Autograph
 - Up-brand JW Marriott Cherry Creek to Luxury Collection at our option.

July 2020

- Reopened Boston Hilton, Burlington Hilton, and The Lodge at Sonoma

June 2020

- Reopened 10 hotels
- Sheraton Key West converted to Barbary Beach House Key West
- Executed Amendment to Credit Facility
- Closed on \$48MM mortgage, Salt Lake City Marriott

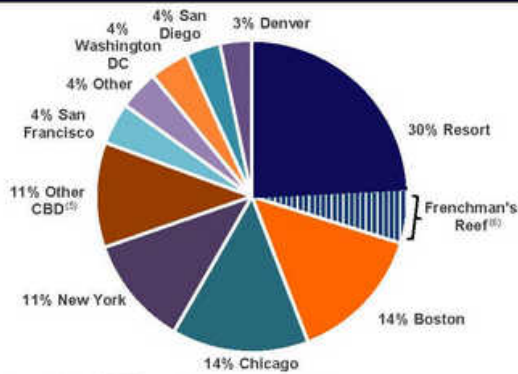
DiamondRock at a Glance



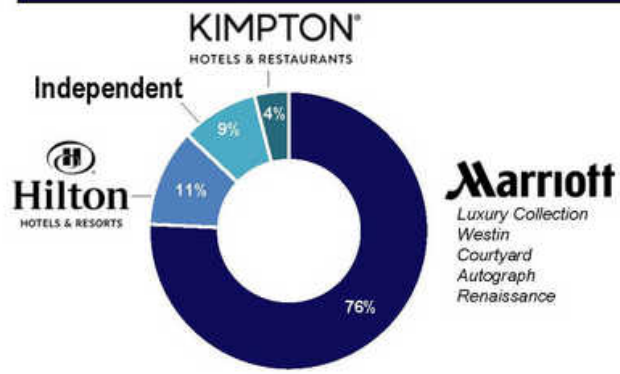
2019 FINANCIAL SUMMARY ⁽¹⁾	
Hotels (Rooms)	31 Hotels (>10K Rooms)
Total Revenue	\$932.1MM
Room Revenue	\$656.3MM
Hotel EBITDA Margin	29.6%
Outstanding Debt	\$1.09B
Net Debt/EBITDA	3.7x

CREDIT FACILITY COMPLIANCE ⁽²⁾		
Covenant	Limitation	DRH Q1'20
Maximum Leverage Ratio	< 60.0%	34.5%
Fixed Charge Coverage Ratio	> 1.50x	2.92x
Secured Indebtedness to Total Asset Value	< 45.0%	20.9%
Unencumbered Leverage Ratio	< 60.0%	50.3%
Unencumbered Debt Service Coverage Ratio	> 1.20x	1.49x
Pro Forma Liquidity ⁽³⁾		\$470MM

URBAN AND RESORT HOTELS IN TOP MARKETS⁽⁴⁾



HIGH QUALITY BRANDS⁽⁴⁾

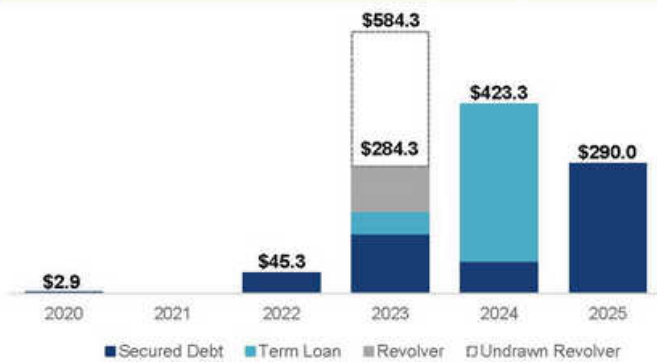


(1) As of and for the year ended 12/31/2019. Reconciliations provided in appendix.
 (2) This section presents ratios as of March 31, 2020 in accordance with the terms of our credit facility, which has been filed with the SEC. We are not presenting these ratios and the related calculations for any other purpose or for any other period, and are not intending for these measures to otherwise provide information about our financial condition or results of operations. These measures should not be relied upon other than for purposes of testing our compliance with the revolving credit facility.
 (3) \$364MM liquidity balance as of 6/30/2020 adjusted for \$100MM net proceeds from subsequent preferred equity offering.
 (4) Weighted by 2019 Actual EBITDA.
 (5) Other CBD includes Burlington Hilton, Salt Lake City Marriott, and Washington Renaissance.
 (6) Based on 2019 actual EBITDA.



DiamondRock Balance Sheet Profile

FUTURE DEBT MATURITIES (IN \$MM)⁽¹⁾



\$470MM
Pro Forma liquidity available in cash and revolver capacity⁽²⁾

LEVERAGE BELOW PEER AVERAGE⁽³⁾



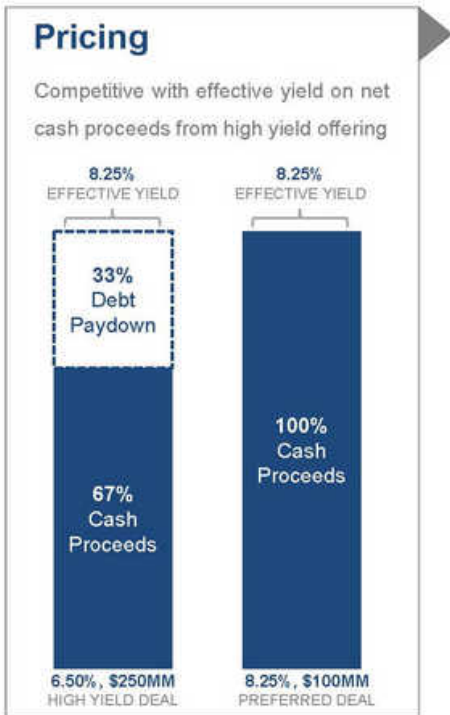
(1) Does not reflect extension options; revolving credit facility based on \$100MM balance as of 3/31/2020
 (2) \$470MM liquidity balance as of 6/30/2020 adjusted for \$100MM net proceeds from subsequent preferred equity offering
 (3) Source: Bondi, Net Debt plus preferred / 2019 Consensus EBITDA
 Note: Leverage calculation is not adjusted for estimated EBITDA contribution from Freshman's Reef



DRH Preferred Offering

DiamondRock executed a public offering of 4.4MM shares of 8.25% Series A Cumulative Redeemable Preferred Stock with \$25/share liquidation preference

\$106MM
Net Proceeds



Size

Construct a measured deal, sized to our needs, rather than committing to \$300MM+ high yield deal

(1) Liquidity balance as of 6/30/2020
 (2) \$364MM liquidity preference as of 6/30/2020 adjusted for \$106MM net proceeds from subsequent preferred equity offering
 (3) Estimated Q3 2020 monthly cash burn rate
 (4) Estimated Q3 2020 monthly cash burn rate including pre-formal preferred dividend payments.

Covenant Waiver and Mortgage Extension



Chicago Gwen

Covenant Waivers

- Successfully finalized an amendment on \$400MM credit facility and \$400MM in unsecured term loans:
 - Waiver of existing financial covenants Q2 2020 through Q1 2021
 - Modified quarterly-tested covenants Q2 2021 through Q4 2021 using annualization of quarterly results.
 - Acquisitions permitted during relief period with certain restrictions

Salt Lake City Mortgage

- Secured \$48MM secured mortgage to repay existing \$52.5MM mortgage
 - Bears interest at LIBOR + 325bps over a 100bps LIBOR floor
 - Matures in January 2022 with a one-year extension option to January 2023



Renaissance Charleston Historic District

New Franchise/Management Deal with Marriott



Vail Marriott Mountain Resort

On 8/31/20, DRH entered into an agreement with Marriott to alter several brand and management contracts.

Selected terms:

Franchise Conversions

The following hotels will be converted from brand-managed to franchised properties with agreed to renovation scope and timeline:

- Atlanta Marriott Alpharetta
- Salt Lake City Marriott Downtown
- The Lodge at Sonoma
- Charleston Renaissance
- Courtyard Manhattan 5th Avenue

Up-Branding

- The Vail Marriott Mountain Resort entered into a new franchise agreement to be branded as a Luxury Collection Hotel subject to renovation completion
- JW Marriott Cherry Creek franchise agreement extended and amended to allow for the conversion to a Luxury Collection Hotel if certain conditions are met

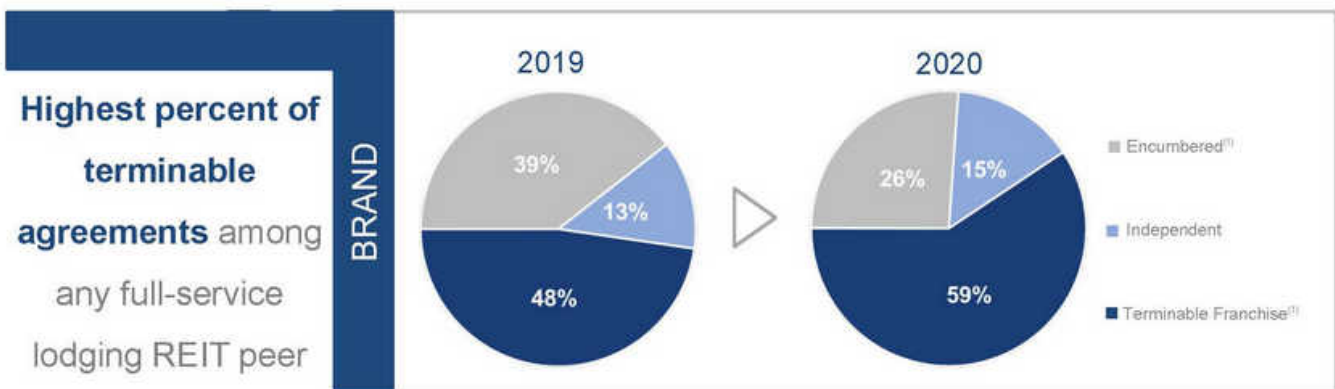
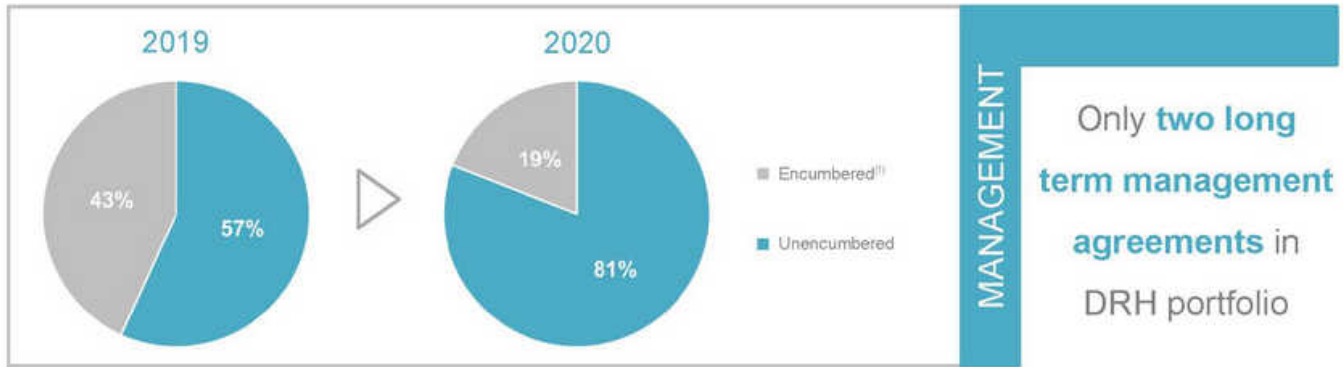
The Lexington Hotel

The franchise agreement for The Lexington Hotel has been amended to provide termination right in 2021, subject to certain conditions

Note: Refer to 8-K filed 8/31/20 [here](#) for additional terms



Short Term Agreements Driving Value

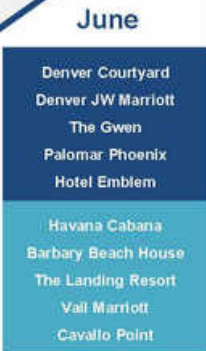


Note: Based on 2019 EBITDA
(1) Agreements terminable at will.



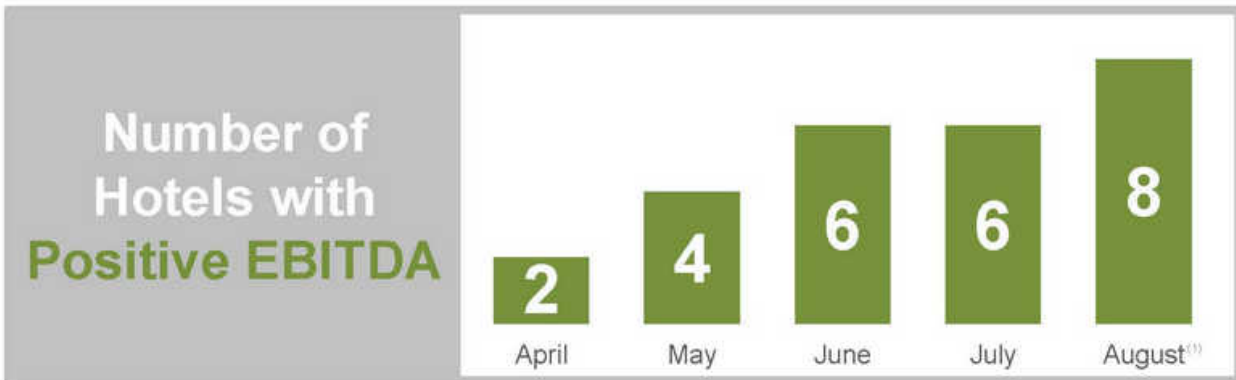
Resuming Hotel Operations

Nearly **90%** of total rooms currently operating⁽¹⁾



(1) As of 9/14/2020

Rebuilding Profitability



(1) Estimated results.

Cash Burn Steadily Improving



	Q3 2020 Pro Forma Monthly Burn Rate ⁽¹⁾	Q2 2020 Actual Monthly Burn Rate	Reduction
Hotel Net Operating Loss	\$9.7MM	\$10.6MM	+9% Better
Corporate G&A Expenses	\$1.8MM	\$1.8MM	
Corporate Burn Rate	\$11.5MM	\$12.4MM	+8% Better
Debt Service	\$4.5MM	\$5.1MM	
Preferred Dividends	\$0.8MM	\$0.0MM	
Total Monthly Cash Burn	\$16.8MM	\$17.5MM	+4% Better
Total Liquidity	\$470MM ⁽²⁾	\$364MM ⁽³⁾	+29% Better
Expected Cash Runway	28 Months	21 Months	+33% Improvement

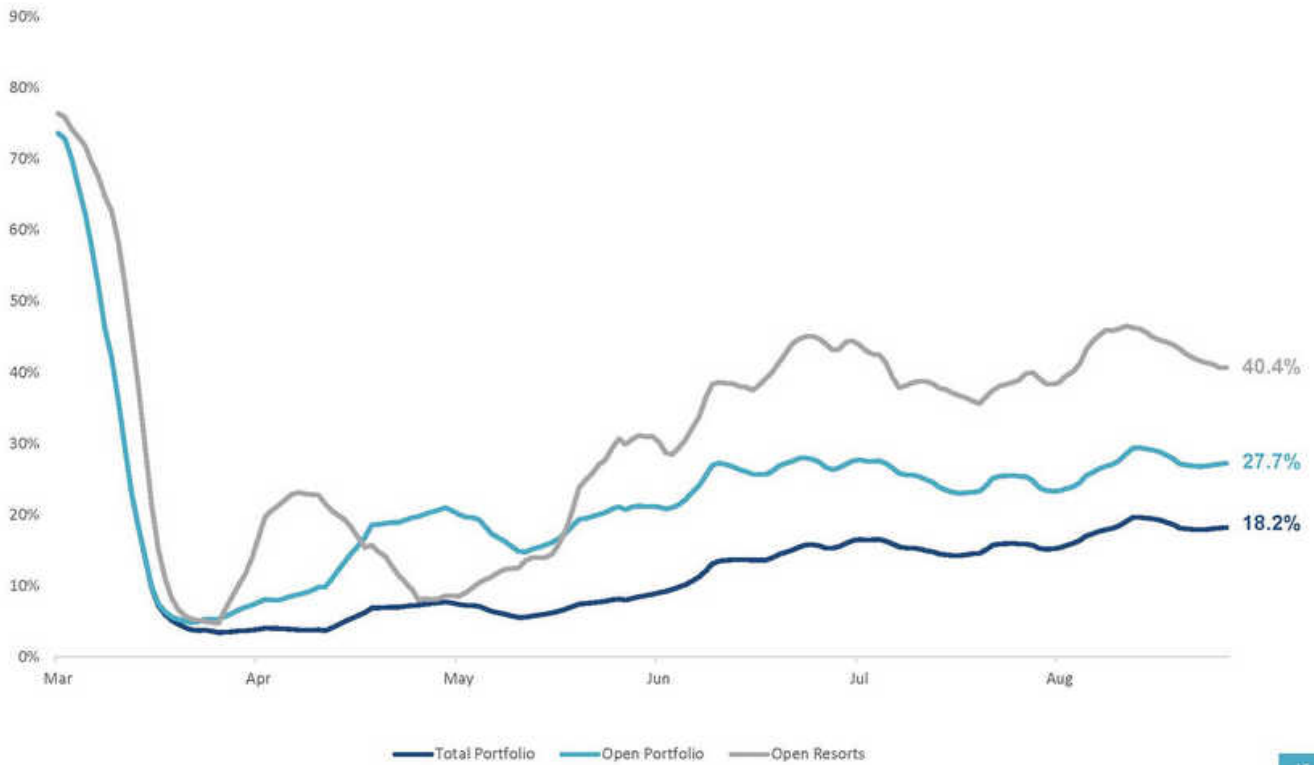
Effective cost containment and receipt of equity offering proceeds allowed DRH to extend cash runway by 33%

(1) Based upon most current forecast of Q3 2020 financial performance.
 (2) \$364MM liquidity balance as of 6/30/2020 adjusted for \$106MM net proceeds from subsequent preferred equity offering
 (3) Liquidity balance as of 6/30/2020



Hotel Occupancy Gradually Rebuilding

Trailing 7 Day Average Portfolio Occupancy



Operating Trends Improving



Week Ending	Open Properties	Open Resorts	Full Week						Weekend Only					
			Total Portfolio			Resort Portfolio			Total Portfolio			Resort Portfolio		
			2020 Occ	2020 ADR	2019 ADR	2020 Occ	2020 ADR	2019 ADR	2020 Occ	2020 ADR	2019 ADR	2020 Occ	2020 ADR	2019 ADR
5/2/2020	11	4	20.0%	\$165	\$227	8.1%	\$232	\$270	21.4%	\$175	\$204	11.4%	\$272	\$300
5/9/2020	11	4	18.9%	\$168	\$221	9.6%	\$251	\$265	20.2%	\$180	\$231	15.4%	\$299	\$269
5/16/2020	11	4	14.5%	\$176	\$225	12.7%	\$294	\$259	17.8%	\$201	\$220	19.3%	\$330	\$303
5/23/2020	12	5	17.5%	\$186	\$227	17.2%	\$291	\$270	23.0%	\$216	\$215	31.4%	\$340	\$321
5/30/2020	13	6	20.3%	\$190	\$198	26.1%	\$269	\$255	25.7%	\$200	\$187	40.0%	\$275	\$275
6/6/2020	14	6	20.3%	\$182	\$214	26.9%	\$238	\$238	25.5%	\$187	\$198	38.9%	\$236	\$277
6/13/2020	18	8	26.5%	\$190	\$231	39.9%	\$244	\$230	34.5%	\$206	\$199	50.1%	\$275	\$252
6/20/2020	19	9	25.7%	\$201	\$222	38.2%	\$257	\$220	34.2%	\$216	\$209	56.4%	\$287	\$257
6/27/2020	22	10	27.9%	\$198	\$218	42.0%	\$254	\$238	36.7%	\$208	\$196	55.8%	\$284	\$262
7/4/2020	23	11	28.5%	\$224	\$202	44.0%	\$292	\$287	39.2%	\$247	\$212	61.8%	\$339	\$314
7/11/2020	23	11	26.1%	\$199	\$217	36.2%	\$257	\$253	34.3%	\$205	\$216	49.8%	\$277	\$309
7/18/2020	24	12	23.2%	\$206	\$237	34.1%	\$262	\$256	31.0%	\$219	\$238	47.3%	\$289	\$298
7/25/2020	24	12	25.1%	\$205	\$219	35.9%	\$261	\$256	36.9%	\$211	\$223	53.0%	\$278	\$307
8/1/2020	25	12	24.4%	\$210	\$222	37.8%	\$261	\$265	33.0%	\$219	\$231	51.2%	\$290	\$318
8/8/2020	25	12	27.2%	\$207	\$219	41.6%	\$262	\$255	39.3%	\$213	\$223	61.4%	\$277	\$292
8/15/2020	25	12	30.5%	\$200	\$215	44.8%	\$253	\$253	44.4%	\$203	\$215	62.5%	\$281	\$293
8/22/2020	25	12	27.7%	\$201	\$206	42.4%	\$253	\$242	39.1%	\$209	\$213	60.4%	\$277	\$290
8/29/2020	25	12	27.7%	\$199	\$210	40.4%	\$255	\$255	40.2%	\$205	\$224	59.3%	\$276	\$340

* Based on operating hotels

Group Cancellations Slowing



Four Weeks Ending								
% Share of Cancellations	3/23/2020	4/16/2020	5/14/2020	6/11/2020	7/9/2020	8/6/2020	9/3/2020	Totals To Date
Feb-20	0%	0%	0%	0%	0%	0%	0%	0%
Mar-20	37%	3%	0%	0%	0%	0%	0%	11%
Apr-20	37%	7%	4%	0%	0%	0%	0%	13%
May-20	14%	30%	14%	3%	0%	0%	0%	12%
Jun-20	11%	23%	22%	8%	2%	0%	0%	12%
Jul-20	0%	20%	19%	14%	10%	2%	0%	9%
Aug-20	0%	6%	16%	38%	12%	5%	2%	9%
Sep-20	0%	6%	12%	22%	28%	22%	8%	11%
Oct-20	0%	4%	7%	7%	27%	36%	34%	12%
Nov-20	0%	0%	6%	6%	11%	17%	16%	6%
Dec-20	0%	0%	0%	1%	4%	5%	11%	2%
Jan-21	0%	0%	0%	0%	0%	4%	7%	1%
Feb-21	0%	0%	0%	0%	1%	5%	7%	1%
Mar-21	0%	0%	0%	0%	4%	1%	3%	1%
Apr-21	0%	0%	0%	0%	1%	0%	0%	0%
May-21	0%	0%	0%	0%	0%	0%	13%	1%
Jun-21	0%	0%	0%	0%	0%	0%	0%	0%
Jul-21	0%	0%	0%	0%	0%	1%	0%	0%
Aug-21	0%	0%	0%	0%	0%	2%	0%	0%
Sep-21	0%	0%	0%	0%	0%	0%	0%	0%
Total	100%	100%	100%	100%	100%	100%	100%	100%
Four-Week Increment In Cancellations	\$45,113,797	\$32,749,668	\$20,151,035	\$13,729,159	\$18,449,986	\$16,856,928	\$11,973,868	
Cumulative Group Revenue Cancelled	\$45,113,797	\$77,863,465	\$98,014,500	\$111,743,659	\$130,193,645	\$147,050,573	\$159,024,441	\$159,024,441

Group Business Lead Generation



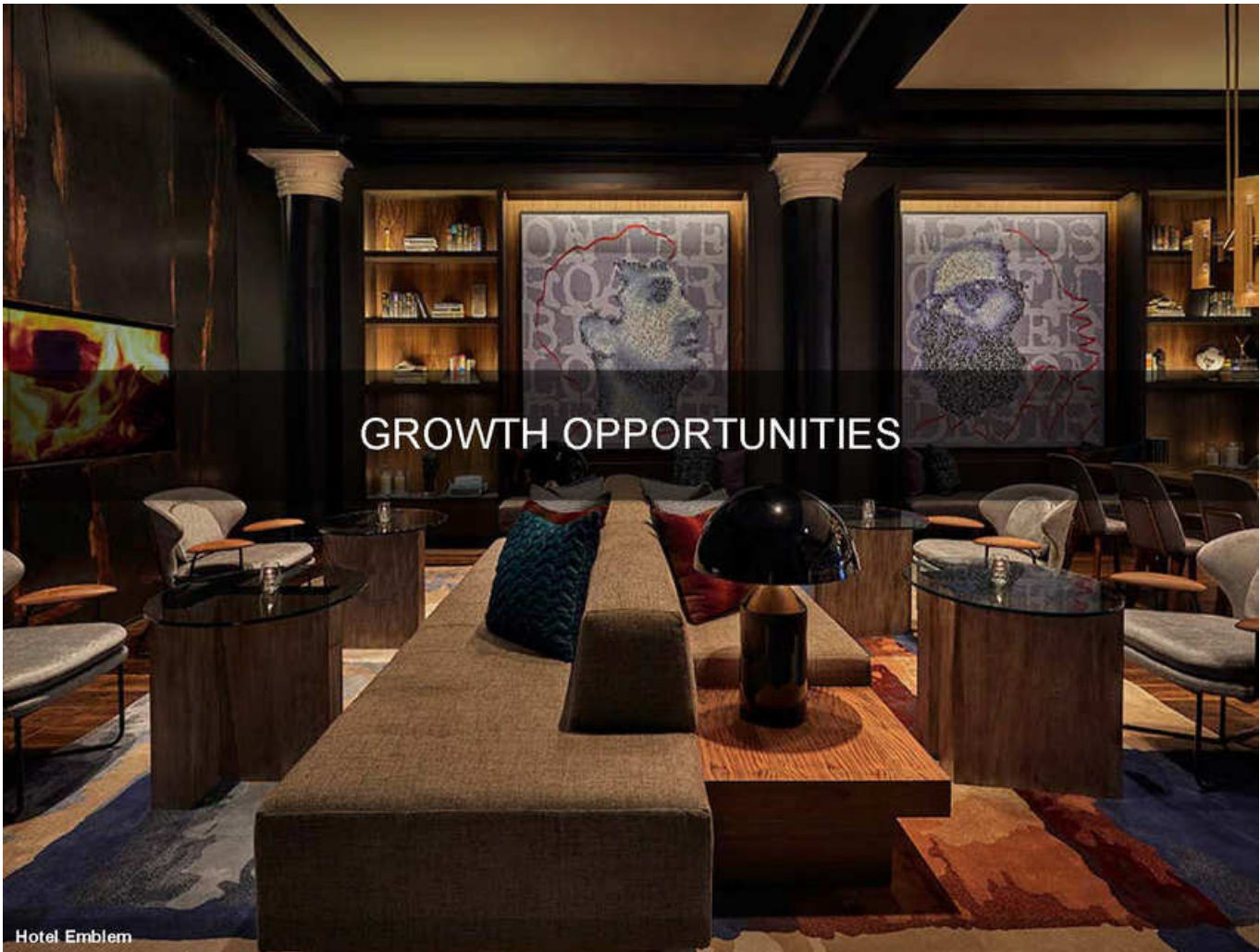
Chicago Marriott

% Share of Group Business Leads ⁽¹⁾				
	April ⁽²⁾	May ⁽³⁾	June ⁽⁴⁾	July ⁽⁵⁾
Q2 2020	14.7%	3.2%	2.8%	0.0%
Q3 2020	13.7%	12.6%	6.9%	12.1%
Q4 2020	9.8%	7.2%	6.5%	5.3%
Q1 2021	15.0%	26.1%	22.1%	15.3%
Q2 2021	12.1%	8.8%	16.3%	11.3%
Q3 2021	6.3%	7.0%	9.9%	14.0%
Q4 2021	5.8%	6.4%	5.9%	7.1%
2022 & Thereafter	22.8%	28.6%	29.7%	34.8%
Total	100.0%	100.0%	100.0%	100.0%

Total Room Nights	355,108	350,258	264,471	261,972
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Through August, DiamondRock generated **250K – 350K** room nights of new business leads per month

(1) Data for the total portfolio except the following hotels without significant group business demand: Courtyard Midtown Fifth Avenue, Courtyard Midtown East, Hilton Garden Inn Times Square, Key West Havens Caliana, Barbary Beach House Key West, and Orchards Inn
 (2) Trailing four weeks ending 5/1/2020
 (3) Trailing four weeks ending 5/26/2020
 (4) Trailing four weeks ending 6/20/2020
 (5) Trailing five weeks ending 7/1/2020



Hotel Emblem

Positioned To Capitalize Upon Distress On The Horizon



Select Service



Full Service
and Resorts



**Percent of Loans By
Original Loan-to-Value**

	65-70%	>70%
Full Service	17%	13%
Resorts	54%	15%

2020-2023 Maturities:
\$24 Billion
(over 2,000 loans)

Source: Trepp and Wells Fargo Securities, LLC



Recent Deals Evaluated at DiamondRock

ROCKY MOUNTAIN LUXURY SKI RESORT

**Seller under distress.
Opportunity to acquire 20%+ off
pre-COVID acquisition pricing.**

SOUTHEASTERN INDEPENDENT LIFESTYLE BOUTIQUE

**Offered to purchase at discount to
construction cost upon
completion, 30% below market
prices. Opportunity to consolidate
operations with existing DRH
hotel.**

LOS ANGELES BOUTIQUE HOTEL






**Pre-packaged deal for sole
independent hotel in high
RevPAR submarket for 60%
below construction cost.**

SMALL SONOMA INDEPENDENT RESORT

**The lender (insurance company) has
initiated foreclosure on the small
luxury boutique. The “price talk” on
the note is approximately 50% of the
owner’s basis in the hotel. Potential
to consolidate operations with an
existing DRH property.**

Growth Oriented ROI Projects



	Landing New Rooms	Ability to build 17 new rooms at the Landing in Lake Tahoe with entitlements that came with original acquisition
	Hilton Boston New Rooms	Opportunity to create 29 rooms for less than \$225K/key as compared to recent transactions at ~\$400K/key
	The Lodge at Sonoma Upgrade	Nearing completion of new Michael Mina restaurant to capture high-end Sonoma restaurant customers. Pursuing opportunity to enhance resort by up-branding from Renaissance to Autograph Collection to capture increased rate with upgraded product and cottages.
	Vail ROI Projects	ROI projects for creation of premium rooms , new outdoor F&B venue with major outside pool enhancements
	Vail Resort Upgrade	Existing Marriott franchise agreement expires next year. With capital, opportunity to up-brand to luxury brand and capture significant rate gap (\$130+/-) to luxury set



ROI Projects Drive Shareholder Value

UPCOMING ROI PROJECTS

Property	Project	Estimated Capital Spend ⁽¹⁾	Estimated Incremental EBITDA ⁽¹⁾	Estimated Incremental Value ⁽²⁾	Estimated IRR ⁽³⁾
Boston Hilton Downtown	29 Additional Guestrooms	\$6.7	\$1.0	\$10.0	28%
Hilton Burlington	F&B Renovation	\$1.5	\$0.4	\$4.0	59%
Chicago Gwen	Rooftop Event Space	\$1.0	\$0.2	\$2.0	41%
Barbary Beach House Key West	Beach Restaurant and Event Space	\$1.6	\$0.6	\$6.0	82%
The Landing Resort & Spa	Additional 17 Keys and Resort Enhancements	\$7.8	\$1.2	\$12.0	29%
Sedona - Orchards Inn	Reposition as Cliffs at L'Auberge	\$20.0	\$2.6	\$26.0	21%
Total		\$38.6	\$6.0	\$60.0	30%

DRH has identified ~\$25-\$30MM of additional potential ROI projects



SHADOW PIPELINE

Property	Project	Timing
Vail Marriott	Brand Conversion and Rooftop Deck	2021
Courtyard Midtown East	Property Repositioning and Rooftop Bar	2022
Palomar Phoenix	Lustre Rooftop Bar Re-concept	2022
Sam Diego Westin	Restaurant and Lobby Upgrade	2022
Cavallo Point	Convert disused Jail Building to F&B Outlet	2022
Sedona - L'Auberge	Laundry Facility and Spa Upgrade	2022
Sedona - Orchards Inn	89Agave Additions	2022

- (1) Estimated Capital Spend and Estimated Incremental EBITDA based upon management proformas
(2) Estimated Incremental Value is calculated by applying a 10.0x multiple to Estimated Incremental EBITDA
(3) Estimated IRR is calculated assuming a 3-year stabilization period and a 10.0x terminal multiple



CORPORATE CITIZENSHIP

Cavallo Point, the Lodge at Golden Gate Bridge



GRESB Annual Results

	2016	2017	2018	2019
DRH GRESB Score	50	53	75	81
Peer Score Average⁽¹⁾	51	57	58	69
Index to Peer Score Average	98%	93%	129%	117%



ISS ESG Rankings⁽²⁾



ISS-ESG Corporate Ranking

Currently Ranked



of 174 US Real Estate Companies

DiamondRock ranks in the **top 5%** of the Worldwide Real Estate Sector, earning an **ISS ESG Prime** designation

(1) Lodging Peer Average is based on 17 Lodging Companies including 10 REITs.
 (2) ISS will not provide Quality Ranking of peer set to DRH without enrolling in their advisory services, however score is relative to peer set



DIAMONDROCK
HOSPITALITY



APPENDIX

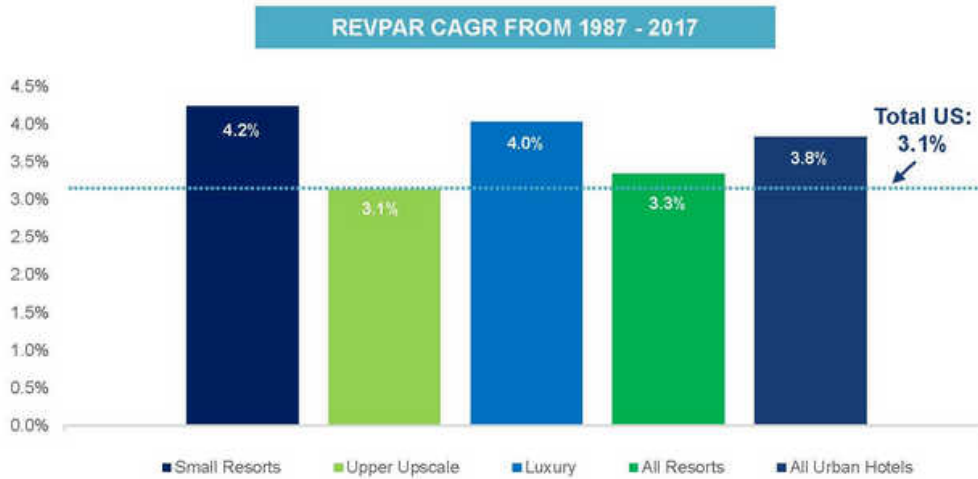
Havana Cabana Key West



Research Demonstrates Small Resorts Outperform



- According to CBRE/PKF research study, small resorts⁽¹⁾ have:
 - Less downside risk due to larger stream of reliable non-rooms revenue
 - Preserved the most ADR through the recession of the early 2000s
 - Achieved superior levels of ADR growth since 2009 to all other market classes



Source: CBRE Hotels Research.
(1) Collection of non-golf resorts with less than 200 rooms



DRH Lifestyle & Independent Strategy

RATIONALE FOR TARGETING LIFESTYLE HOTELS, INDEPENDENTS, & SOFT BRANDS

- To grow with shift towards experiential travel
- Reduces reliance on traditional brands
- Balances portfolio
- Greater opportunity for smaller deals
- Target allocation will be achieved through acquisitions of lifestyle hotels, independents and soft brands and dispositions of traditional boxes

CURRENT ALLOCATION⁽¹⁾



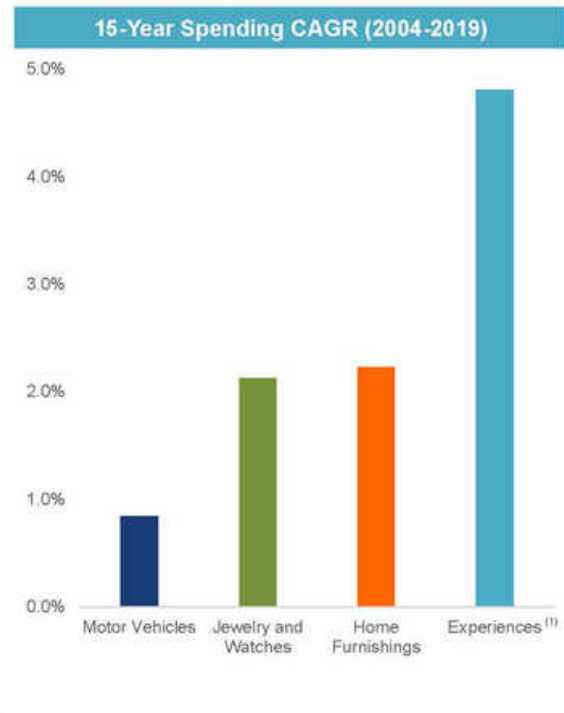
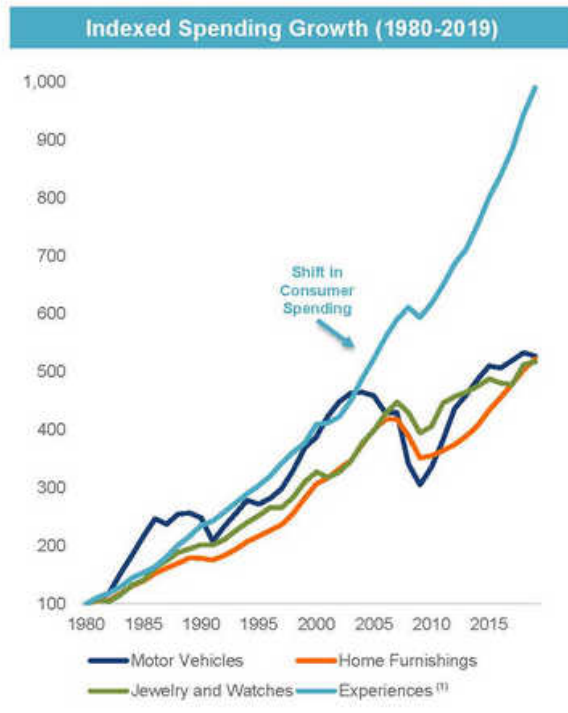
LONG-TERM TARGET ALLOCATION



(1) Independent, lifestyle and soft brand hotels include the Havana Cabana, Cavallo Point, Hotel Emblem, L'Auberge de Sedona, Orchards Inn, The Landing, Palomar Phoenix, Shorebreak Hotel, the Lexington and The Gwen. Soft brands, including Autograph and Luxury Collection, are included as lifestyle / boutique. Based on 2019A EBITDA for all properties except Frenchman's Reef and Havana Cabana where 2016A used due to closure. Pro forma for full year for acquisitions.



Consumers Spending More on Experiences Than Material Goods



Source: Bureau of Economic Analysis.

Note: Represents personal consumption expenditures by category indexed to 100 for the year 1980.

(1) Experiences include the following Bureau of Economic Analysis categories: accommodations, air travel, foreign travel by US residents, membership clubs, sports centers, parks, theaters, museums, casino gambling, and food services.

Resort Thesis Already Proven Successful

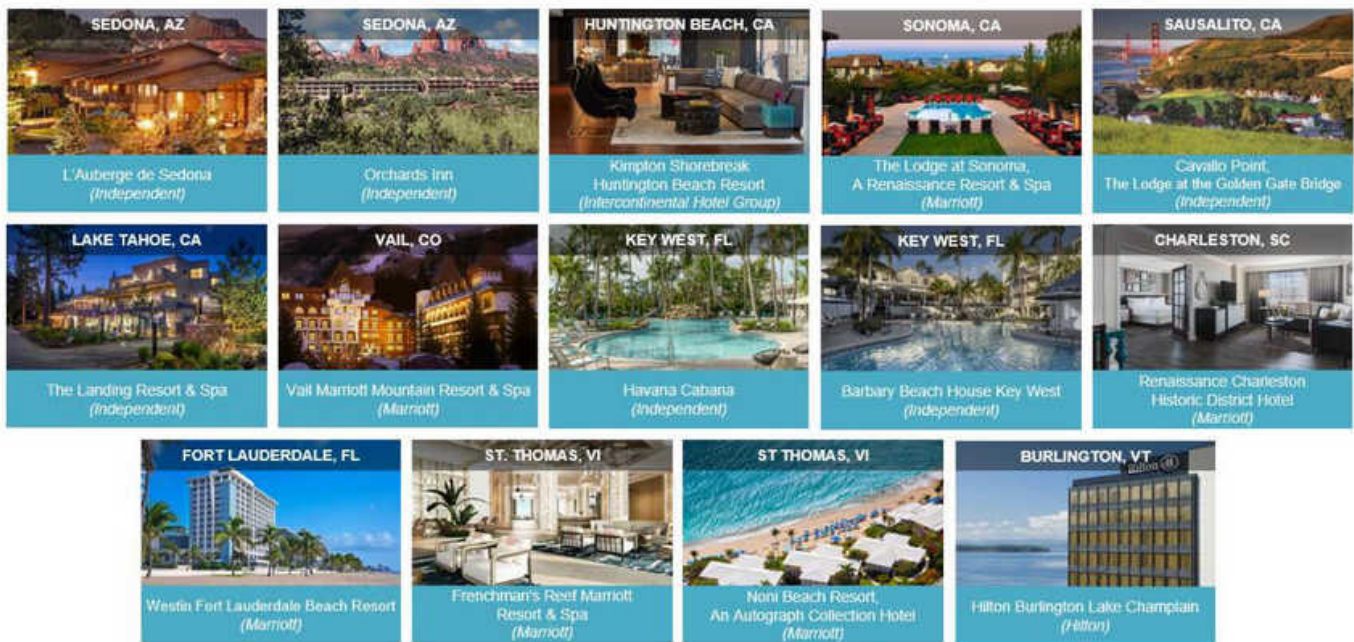


	Investment (\$MM)	EBITDA Multiple @		EBITDA Increase
		Purchase	YE 2019	SMM
Burlington Hilton	\$64	16.5x	8.9x	\$3.9
Charleston Renaissance	\$43	11.9x	7.0x	\$2.9
Fort Lauderdale Westin	\$167	14.8x	10.7x	\$5.5
Havana Cabana	\$54	12.2x	15.8x	(\$0.5)
The Landing Resort & Spa	\$44	17.8x	25.9x	(\$0.7)
Sedona - L'Auberge	\$67	15.8x	8.6x	\$3.6
Sedona - Orchards Inn	\$31	13.7x	14.2x	(\$0.1)
Shorebreak	\$63	14.6x	11.5x	\$1.5
Sonoma Renaissance	\$40	10.7x	5.7x	\$4.0
Vail Marriott Mountain Resort	\$96	13.4x	8.7x	\$6.2
Total Resort	\$668	14.2x	9.9x	\$26.3

Note: Figures exclude Frenchman's Reef, Cavallo Point and Barbary Beach House as these assets are either repositioned or currently under construction.



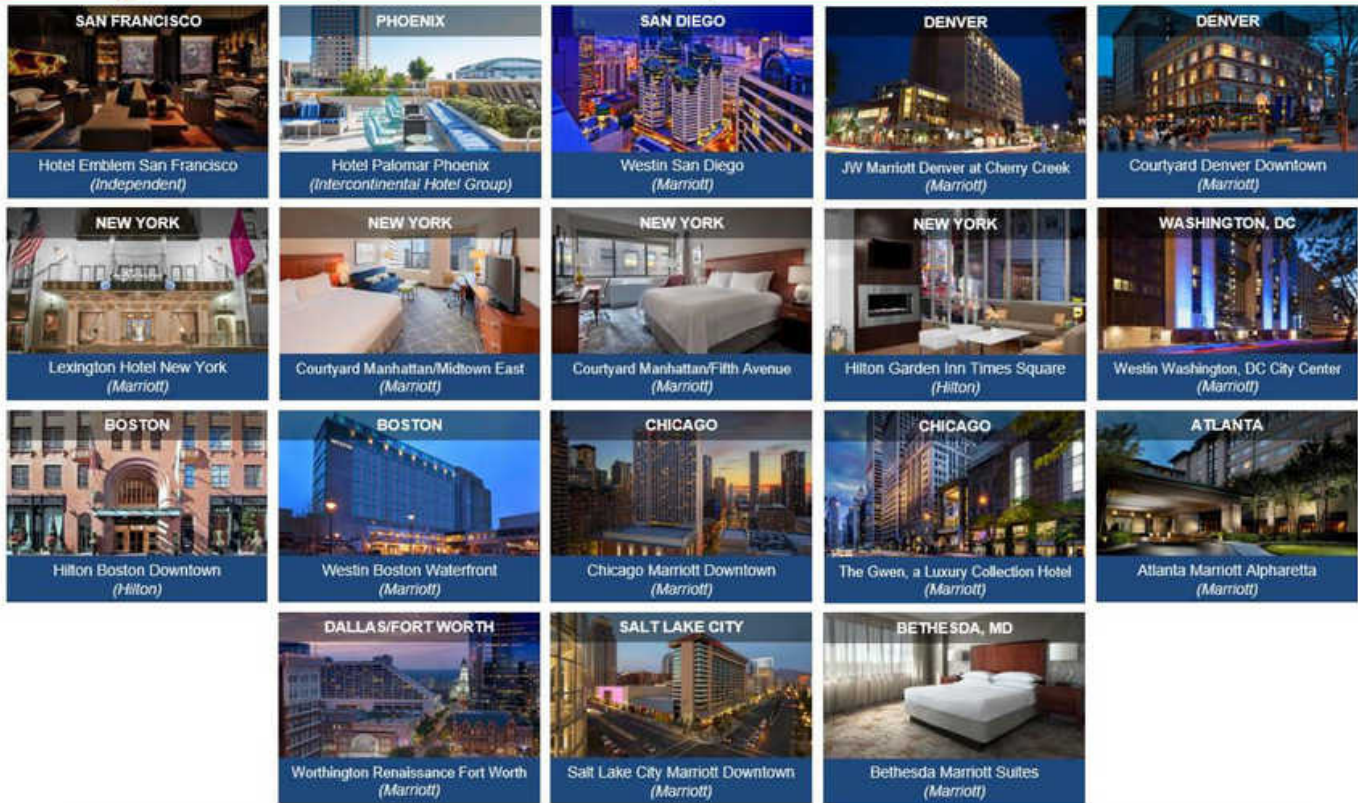
Strong Resort Market Presence



Approximately 1/3 of portfolio located in destination resort markets.



High Quality Portfolio in Key Gateway Markets



Approximately 2/3 of portfolio located in top, gateway markets.

Non GAAP Measures



The Company considers the following non-GAAP financial measures to be useful to investors as key supplemental measures of operating performance: EBITDA, EBITDAre, Adjusted EBITDA, Hotel EBITDA and Hotel Adjusted EBITDA. These measures should not be considered in isolation or as a substitute for measures of performance in accordance with U.S. GAAP. EBITDA, EBITDAre, Adjusted EBITDA, Hotel EBITDA and Hotel Adjusted EBITDA, as calculated by us, may not be comparable to other companies that do not define such terms exactly as the Company.

EBITDA represents net income (calculated in accordance with U.S. GAAP) excluding: (1) interest expense; (2) provision for income taxes, including income taxes applicable to sale of assets; and (3) depreciation and amortization. The Company computes EBITDAre in accordance with the National Association of Real Estate Investment Trusts ("Nareit") guidelines. Nareit defines EBITDAre as EBITDA plus or minus losses or gains on the disposition of depreciated property, including gains/losses on change of control, impairment write-downs of depreciated property and of investments in unconsolidated affiliates caused by a decrease in value of depreciated property in the affiliate, and adjustments to reflect the entity's share of EBITDAre of unconsolidated affiliates.

Hotel EBITDA represents net income excluding: (1) interest expense, (2) income taxes, (3) depreciation and amortization, (4) corporate general and administrative expenses and (5) hotel acquisition costs. We believe that Hotel EBITDA provides our investors a useful financial measure to evaluate our hotel operating performance, excluding the impact of our capital structure (primarily interest), our asset base (primarily depreciation and amortization), and our corporate-level expenses (corporate expenses and hotel acquisition costs). We believe that excluding the effect of corporate-level expenses provides a more complete understanding of the operating results over which individual hotels and third-party management companies have direct control. We believe property-level results provide investors with supplemental information on the ongoing operational performance of our hotels and effectiveness of the third-party management companies operating our business on a property-level basis.

We adjust EBITDAre and Hotel EBITDA when evaluating our performance because we believe that the exclusion of certain additional items described below provides useful supplemental information to investors regarding our ongoing operating performance and that the presentation of Adjusted EBITDA and Hotel Adjusted EBITDA when combined with U.S. GAAP net income, EBITDAre, and Hotel EBITDA, is beneficial to an investor's complete understanding of our consolidated and property-level operating performance. Hotel Adjusted EBITDA margins are calculated as Hotel Adjusted EBITDA divided by total hotel revenues. We adjust EBITDAre and Hotel EBITDA for non-cash lease expense and other amortization, cumulative effects of a change in accounting principle, gains or losses from early extinguishment of debt, hotel acquisition costs, severance costs, hotel manager transition items and certain other items that we consider outside the ordinary course of business and that we do not believe reflect the ongoing performance of the Company or our hotels. Such items may include, but are not limited to, the following: pre-opening costs incurred with newly developed hotels; lease preparation costs incurred to prepare vacant space for marketing; management or franchise contract termination fees; gains or losses from legal settlements; costs incurred related to natural disasters; and gains on property insurance claim settlements, other than income related to business interruption insurance.

Reconciliations of net income (loss) to EBITDA, EBITDAre, Adjusted EBITDA and Hotel EBITDA can be found in the Company's earnings press releases.

Pro Forma Net Debt / 2019 EBITDA Reconciliation



	As of December 31, 2019
	Actual
Principal Balance	
Salt Lake City Marriott Downtown mortgage loan	\$53,273
Westin Washington D.C. City Center mortgage loan	60,550
The Lodge at Sonoma, a Renaissance Resort & Spa mortgage loan	26,963
Westin San Diego mortgage loan	61,851
Courtyard Manhattan / Midtown East mortgage loan	81,107
Renaissance Worthington mortgage loan	80,904
JW Marriott Denver at Cherry Creek mortgage loan	61,253
Boston Westin mortgage loan	190,725
New Market Tax Credit loan ⁽¹⁾	2,943
Unamortized debt issuance costs	(3,240)
Total mortgage and other debt, net of unamortized debt issuance costs	616,329
Unsecured term loan	50,000
Unsecured term loan	350,000
Unamortized debt issuance costs	(1,230)
Unsecured term loans, net of unamortized debt issuance costs	398,770
Senior unsecured credit facility	75,000
Total debt, net of unamortized debt issuance costs	\$1,090,099
Cash and cash equivalents	122,524
Net debt	967,575
Adjusted EBITDA	260,409
Net Debt / Adjusted EBITDA	3.7x

Note: \$ in thousands.

(1) Assumed in connection with the acquisition of the Hotel Palazzo Phoenix on March 1, 2019.

EBITDA and Hotel Adjusted EBITDA Reconciliation



Year Ended December 31,

	2019
Net income	\$184,211
Interest expense	46,584
Income tax expense	22,028
Real estate related depreciation and amortization	118,110
EBITDA	\$370,933
Corporate expenses	28,231
Interest and other income, net	(1,197)
Loss on early extinguishment of debt	2,373
Professional fees related to Frenchman's Reef ⁽¹⁾	17,822
Severance costs ⁽²⁾	—
Gain on property insurance settlement	(144,192)
Hotel EBITDA	\$273,970
Non-cash lease expense and other amortization	7,013
Hotel manager transition and pre-opening items ⁽³⁾	6,460
Hotel Adjusted EBITDA	\$287,443
Hotel Adjusted EBITDA from closed hotels ⁽⁴⁾	(\$11,161)
Comparable Hotel Adjusted EBITDA	\$276,282
Revenues	938,091
Hotel revenues from closed hotels ⁽⁴⁾	(\$6,013)
Comparable Revenues	\$932,078
Comparable Hotel Adjusted EBITDA Margin	29.6%

Footnote: \$ in thousands

(1) Represents legal and professional fees and other costs incurred at Frenchman's Reef as a result of Hurricane Irma that are not covered by insurance.

(2) Represents payments made to unretired employees under a voluntary buyout program at the Leeward Hotel New York, which are classified within other hotel expenses in the consolidated statement of operations.

(3) Consists of (a) manager transition costs of \$3.2 million related to the Clubhouse de Senegal, Outlands Inn Jordan and The Leeward Resort and Spa, (b) pre-opening costs of \$2.5 million related to the re-opening of the Hotel Emblem, (c) pre-opening costs of \$2.7 million related to the re-opening of Frenchman's Reef, and (d) \$2.5 million related to the pending termination of the franchise agreement for Shalimar Suites Key West.

(4) Amounts represent the operating results of Frenchman's Reef for all periods presented, Hialeah Cabana Key West for January 1 to March 31, 2019 and the comparable period of 2018 and Hotel Emblem from September 1, 2019 to December 31, 2019 and the comparable period of 2018.

2019 Adjusted EBITDA Reconciliation



Year Ended December 31,

2019

Net (loss) income	184,211
Interest expense	46,584
Income tax (benefit) expense	22,028
Real estate related depreciation and amortization	118,110
EBITDA/EBITDAre	370,933
Non-cash lease expense and other amortization	7,013
Professional fees and pre-opening costs related to Frenchman's Reef ⁽¹⁾	17,822
Hotel manager transition costs and pre-opening items ⁽²⁾	6,460
Gain on property insurance settlement	(144,192)
Loss on early extinguishment of debt	2,373
Adjusted EBITDA	\$260,409

Note: \$ in thousands.

(1) Represents legal and professional fees and other costs incurred at Frenchman's Reef as a result of hurricane Irma that are NOT covered by insurance.

(2) Consists of (a) manager transition costs of \$0.9 million related to the LAuberger de Bedons, Crochard, Fort Sedune and The Landing Resort and Spa, (b) pre-opening costs of \$0.9 million related to the reopening of the Hotel Embury, (c) pre-opening costs of \$2.7 million related to the reopening of Frenchman's Reef, and (d) \$2.9 million related to the pending termination of the franchise agreement for Stinson Dubois Key West.