

#### FORWARD LOOKING STATEMENTS & USE OF NON-GAAP FINANCIAL MEASURES



#### FORWARD LOOKING STATEMENTS

Certain statements made during this presentation are forward-looking statements that are subject to risks and uncertainties. Forward-looking statements generally include the words "believe," "expect," "anticipate," "plan," "estimate," "project," "will," "intend" or other similar expressions. Forward-looking statements include, without limitation, statements regarding industry outlook, results of operations, cash flows, business strategies, growth and value opportunities, capital and other expenditures, financing plans, expense reduction initiatives and projected dispositions.

Factors that could cause actual results to materially differ from those contained in the forward-looking statements include, without limitation, national and local economic and business conditions, including any future pandemic, epidemic or outbreak of any highly infectious disease on the U.S. that may impact DiamondRock Hospitality Company's (the "Company") hotels and the demand for hotel products and services, and those risks and uncertainties discussed in the most recent Annual Report on Form 10-K, which the Company has filed with the Securities and Exchange Commission, and in our other public filings which you should carefully review. The forward-looking statements made are based on our beliefs, assumptions and expectations of future performance, taking into account all information currently available to the Company. Actual results could differ materially from the forwardlooking statements made in this presentation. The forward-looking statements made in this presentation are subject to the safe harbor of the Private Securities Litigation Reform Act of 1995.

Any forward-looking statement speaks only as of the date on which it is made. Although the Company believes the expectations reflect ed in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that the expectations will be attained or that any deviation will not be material.

All information in this presentation is as of the date of this presentation, and the Company undertakes no obligation to update any forward-looking statement to conform the statement to actual results or changes in the Company's expectations.

This presentation contains statistics and other data that has been obtained or compiled from information made available by third-party service providers and believed to be reliable, but the accuracy and completeness of the information is not assured. The Company has not independently verified any such information.

#### **USE OF NON-GAAP FINANCIAL MEASURES**

We use the following non-GAAP financial measures that we believe are useful to investors as key measures of our operating performance: EBITDA, EBITDAre, Adjusted EBITDA, Hotel EBITDA, Hotel Adjusted EBITDA, FFO and Adjusted FFO. These measures should not be considered in isolation or as a substitute for measures of performance in accordance with U.S. GAAP. EBITDA, EBITDAre, Adjusted EBITDA, Hotel Adjusted EBITDA, FFO and Adjusted FFO, as calculated by us, may not be comparable to other companies that do not define such terms exactly as the Company.

A detailed explanation of these non-GAAP financial measures and the reconciliation of such measures to the most directly comparable financial measures prepared in accordance with U.S. GAAP can be found in the Company's third quarter 2024 earnings press release dated November 7, 2024.

# DIAMONDROCK AT A GLANCE



#### **PORTFOLIO**

10,004 ROOMS



**37 PROPERTIES** 



26 GEOGRAPHIC MARKETS

# FINANCIAL SUMMARY

**Q3 2024** 

TTM Revenue \$1.1B

TTM Corporate Adj. EBITDA \$279MM

Total Debt<sup>1</sup> \$1.1B

Net Debt<sup>2</sup> to TTM EBITDA 3.7x

Total Debt to Gross Book Value 29%

1. Excludes preferred capital

2. Cash includes corporate cash, excludes preferred capital

# DIVERSIFIED PROPERTIES Paradise Valley/Yellowstone Paradise Valley/Yellowstone Resigning to the property of the paradise Valley/Yellowstone Resigning to the property of the paradise Valley (Ploentx Valley) Luxury Resort Lifestyle Resort Urban Lifestyle Urban Gateway URBAN

#### **DIVERSIFIED GEOGRAPHY**

MARKET	% of 2023 EBITDA
Chicago	12.4%
Boston	10.8%
<b>New York City</b>	8.3%
Florida Keys	7.4%
Vail	5.6%
Fort Lauderdale	5.1%
Fort Worth	4.7%
Sedona	3.8%
Denver	3.7%
Salt Lake City	3.7%
Destin	3.7%
Sausalito	3.6%
Charleston	3.4%
San Diego	3.4%
Sonoma	2.6%
Burlington	2.6%
<b>Huntington Beach</b>	2.5%
New Orleans	2.4%
Phoenix	2.3%
DC	2.1%
Atlanta	1.8%
Austin	1.5%
Lake Tahoe	1.2%
Montana	0.8%
Minneapolis	0.7%
San Francisco	0.1%
Total	100.0%

# ACQUISITION OF AC MINNEAPOLIS DOWNTOWN (MINNEAPOLIS, MN)





ACQUISITION DATE 11/12/2024

PURCHASE PRICE \$30.0 MILLION

\$122K PER KEY

LOCATION MINNEAPOLIS, MN

NUMBER OF ROOMS 245



#### **ABOUT THE HOTEL**

The **AC Hotel Minneapolis Downtown** is located along the vibrant North Loop neighborhood in downtown Minneapolis and within close walking distance of Minneapolis' major employers and numerous entertainment venues. The hotel is connected to the Minneapolis Skyway and adjacent to the METRO light rail system to access the Minneapolis Convention Center and stadiums.

#### **KEY DEAL HIGHLIGHTS**

- Fee simple interest
- **Terminable management agreement** with a high-quality third-party operator
- 8.2% capitalization rate on 2024 forecasted net operating income
- Purchase price is over a 60% discount to current replacement cost
- Minimal near-term capital requirements; the hotel was completed in September 2016
- Rapidly recovering hotel market with the largest concentration of Fortune 1000 companies in the world
- Major employers are increasing return-to-office in 2024-25



This summary information sheet contains certain "forward-looking statements" relating to, among other things, hotel EBITDA and hotel net operating income after capital reserves. The forward-looking statements made are based on our beliefs, assumptions and expectations of future performance, taking into account all information currently available to us. Actual results could differ materially from the forward-looking statements made on this summary information sheet. When we use the words "projected," "planned" and "estimated" or other similar expectations, we are identifying forward-looking statements. The forward-looking statements in this summary information sheet are subject to the safe harbor of the Private Securities Litigation formation in sheet is sheet is as of November 12, 2024. We not during the form of the private Securities and other data that has been obtained from information or sources. For additional information, please visit our website at www.drb.com.



# WHAT'S NEW

# Focus on Driving AFFO<sup>1</sup> per Share Growth through:

- Optimizing Capital Allocation & Recycling
- Disciplined Capital Expenditure
- Driving Overhead Efficiency
- Aligned & Expedited Decision Making

# WHAT'S NOT

Our strategy remains focused on delivering shareholder value through a leading portfolio concentrated in driveto, leisure destinations and targeted urban markets

<sup>1</sup>After capex



# 2024 GUIDANCE -

METRIC
Comparable RevPAR Growth
Comparable Total RevPAR Growth
Adjusted EBITDA
Adjusted FFO
Adjusted FFO per Share

#### **CURRENT GUIDANCE**

LOW END	HIGH END
1.5%	2.0%
3.0%	3.5%
\$281MM	\$287MM
\$205MM	\$210MM
\$0.97	\$0.99

# IMPACT OF AC MINNEAPOLIS ACQUISITION

+ 20 BPS
+ 10 BPS
N.M.
N.M.
N.M.

# UPDATED ASSUMPTIONS ——

• Corporate Expenses: \$30.5MM - \$31.5MM<sup>1</sup>

• Interest Expense: ~\$66.0MM

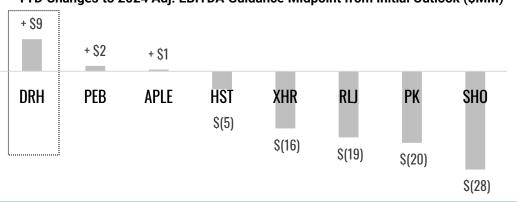
• Income Tax Expense: \$0.5MM - \$1.5MM

• Available Rooms: 3,570,423

<sup>1</sup>Excludes executive transition costs which are not included in Adjusted EBITDA and Adjusted FFO

# PEER GUIDANCE REVISIONS

YTD Changes to 2024 Adj. EBITDA Guidance Midpoint from Initial Outlook (\$MM)





- 1 ALIGNED MANAGEMENT TO DRIVE GROWTH & VALUE
- 2 STRONG SECULAR OUTLOOK FOR GROUP AND LEISURE
- 3 FLEXIBLE BALANCE SHEET & STRONG LIQUIDITY
- 4 HIGH-PERFORMING & LIQUID PORTFOLIO



# DiamondRock announced leadership changes in April to expedite decision-making and increase G&A efficiency



**BRIONY R. QUINN**EVP. CFO AND TREASURER

- Joined DRH in 2007 as Assistant Controller and has held the positions of Corporate Controller, Chief Accounting Officer, and SVP and Treasurer
- Previously held senior positions at Meristar Hospitality Corporation and a number of audit and consulting firms



JEFFREY J. DONNELLY CEO AND DIRECTOR

- Joined DRH in 2019 as EVP & CFO
- Previously, was MD of Equity Research at Wells Fargo Securities and co-founded Wells Fargo's Real Estate & Lodging Equity Research Platform, with direct responsibility of \$45B+ of equity transactions over a 22-year career
- Founder and Trustee of The Rubinstein-Taybi Syndrome Children's Foundation



JUSTIN LEONARD PRESIDENT, COO

- Joined DRH in 2022 as EVP & COO
- Previously held various positions at Walton Street Capital for 23 years, most recently as Senior Principal with oversight of the firm's hotel investments
- Involved in \$3B+ in hospitality transactions and directed asset management of 60 branded and independent hotels

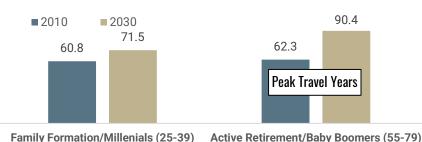
## STRENGTH & RESILIENCY OF LEISURE TRAVEL



# **DEMOGRAPHIC DRIVERS OF GROWTH**

#### **U.S. Population Growth in Heaviest Traveling Segments**

Population by Age Segment Over Time (in MM)



Source: CBRE Hotels Research

#### **Upside Opportunity with Locational Flexibility**

**4.4** Days Per Week

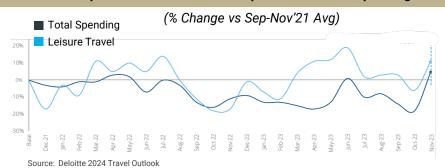
**3.4** Days Per Week

**2.7B** Days

2019 Average Days Per Week in Office Post-Pandemic Average Days Per Week in Office

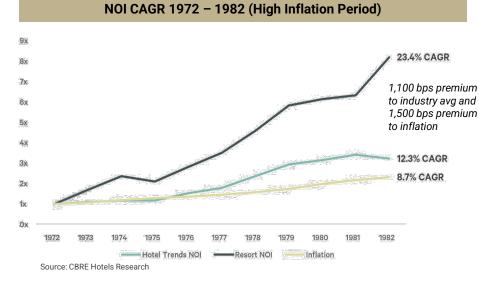
Incremental of Locational Flexibility

#### Intent to Spend on Leisure Travel Outperforms Overall Spending

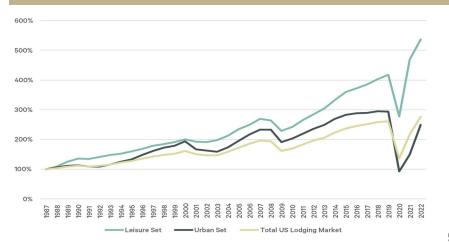


# RESILIENCY OF LEISURE OVER CYCLES





#### RevPAR Comparison from 1987 - 2022



Source: CBRE Hotels Research

## STRONG GROUP PACE & OTHER REVENUE SPENDING



#### CITY CONVENTION CALENDAR

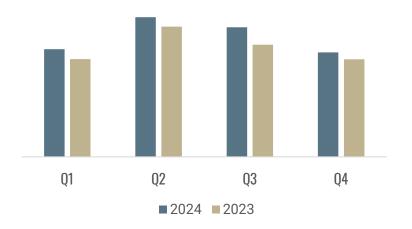
Units: Room Nights in '000s

MARKET	% of 2023A EBITDA	2019	2022	2023	2024E	2025E
CHICAGO	13%	1,142	1,153	1,047	1,220	1,078
BOSTON	11%	349	330	426	437	321
SAN DIEGO	3%	732	660	797	870	829
PHOENIX	2%	291	305	368	381	356
WASHINGTON, DC	2%	387	400	290	417	346
TOTALS	32%	2,901	2,848	2,928	3,325	2,930
% OF 2019 <sup>1</sup>		100%	98%	101%	115%	101%

<sup>&</sup>lt;sup>1</sup> Room nights currently on the books vs FY 2019 total, 2024 and 2025 may not reflect full year forecast

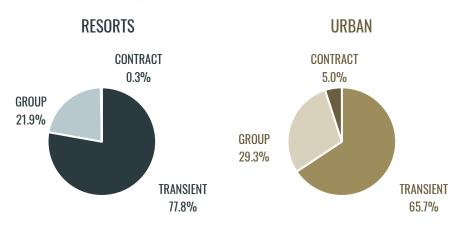
#### 2024 GROUP REVENUE PACE

95% of 2024 Budgeted Group Room Revenue on the Books 15.6% Increase vs 2023 as of End of Q3'24



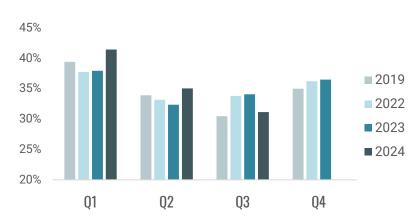
#### DIAMONDROCK SEGMENTATION

#### Q3 2024 TTM Room Revenue



#### **GROWING OUT-OF-ROOM SPEND**

Non-Room Revenue as % of Total Revenue for Group Hotels1

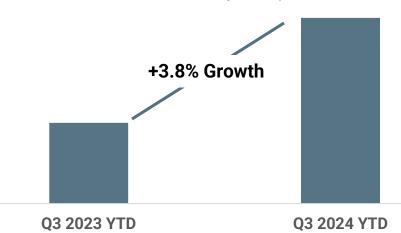


<sup>1</sup>Group hotels include Chicago Marriott Magnificent Mile, Westin Boston Seaport, The Worthington, Salt Lake City Marriott Downtown, Westin San Diego Bayview, and Westin Washington DC City Center



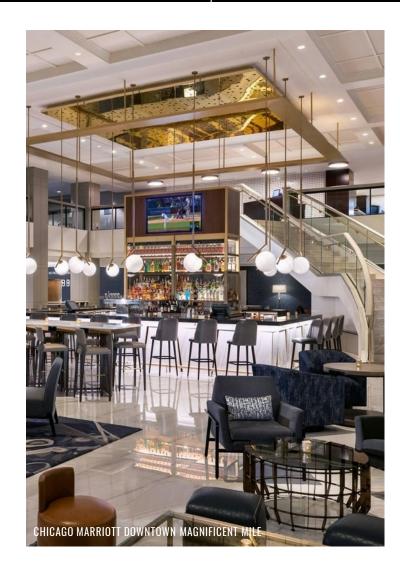
#### CONTINUED INCREMENTAL GROWTH IN BUSINESS TRAVEL

#### **Business Transient Revenue Up Nearly 2% vs 2023**



#### CONTINUED BUSINESS TRANSIENT GROWTH

- USTA forecasts 2024 business travel to reach 95% of 2019 levels—up from 89% in 2023, though slowing economic growth may push full business travel recovery to 2026
- Deloitte projects corporate travel spending to reach 95% of 2019 levels by the second half of 2024
- Airlines are seeing growing travel bookings by Fortune 500 companies





#### **BALANCE SHEET**



As of YE 2024	Debt Amount (\$MM)	Weighted Avg Interest Rate	% of Total Debt	
Fixed <sup>2</sup>	\$521	4.42%	48%	
Floating	\$575	6.17%³	52%	
Total Debt	\$1,096	5.34%	100%	



#### <u>Notes</u>

#### NET DEBT + PREFERRED / EBITDA 12.0 9.5 8.7 6.3 5.4 5.3 4.3 4.1 3.6 3.4 3.1 AHT BHR PEB INN RLJ CLDT XHR PK SHO DRH RHP **APLE HST** High Low Leverage Leverage

Mortgages reflect balance at scheduled maturity

<sup>&</sup>lt;sup>1</sup>Reflects one-year extension executed in Q3

<sup>&</sup>lt;sup>2</sup>Including effect of interest rate swaps

<sup>&</sup>lt;sup>3</sup>Reflects current variable rate



- 1 LOW RISK PROFILE ENHANCES LIQUIDITY & PERFORMANCE
- 2 WELL-MAINTAINED, HIGH PERFORMING PRODUCT
- 3 LOW SUPPLY THREAT
- 4 ROBUST GROWTH FROM ROI PIPELINE

# MOST LIQUID PORTFOLIO AMONGST PEERS



NO. OF LEASED

HOTELS

18 Hotels

19 Hotels

14 Hotels

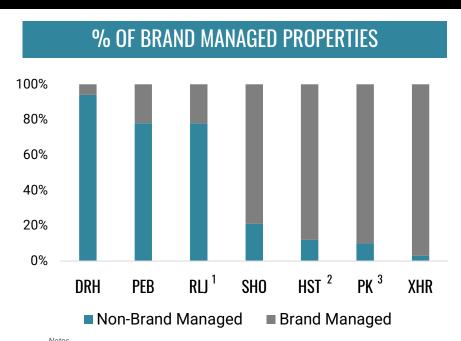
11 Hotels

6 Hotels

1 Hotels

13 Hotels

2 Hotels



4Includes restaurant ground lease at Southernmost Beach Resort

**GROUND LEASE EXPOSURE** 

% OF

**ROOMS** 

44%

30%

23%

23%

20%

18%

17%

TENOR OF THE 5

**SHORTEST** 

LEASES

26 Years

18 Years

21 Years

33 Years

61 Years

48 Years

17 Years

71 Years

COMPANY

PEER AVERAGE

PEB<sup>4</sup>

**HST** 

PΚ

DRH<sup>5</sup>

SHO<sup>6</sup>

**RLJ** 

XHR<sup>7</sup>

Source: Company 2023 Annual Reports

# BENEFITS OF SHORT-TERM, THIRD-PARTY AGREEMENTS

- Terminable at Will
- Enhanced Flexibility to Optimize Performance
- Superior Cost Controls
- Asset Liquidity Enhanced
- 50 to 100 bps Better Exit Cap Rate

**VALUATION PREMIUM:** UNFNCUMBFRFD VS **ENCUMBERED HOTELS** 

<sup>&</sup>lt;sup>5</sup>Excludes the Kimpton Palomar Phoenix lease due to perpetual purchase rights and Hotel Clio patio ground lease which is not critical to operations; includes extension of Courtyard Fifth Avenue to 2121

<sup>&</sup>lt;sup>6</sup>Excludes JW Marriott New Orleans airspace lease

<sup>&</sup>lt;sup>7</sup>Excludes Hyatt Regency Santa Clara due to purchase rights

<sup>&</sup>lt;sup>1</sup>RLJ reflects only Hilton brand managed hotels, as other brand managed properties were not disclosed <sup>2</sup>HST reflects % of rooms that are brand-managed since properties are not disclosed

<sup>&</sup>lt;sup>3</sup>PK reflects an estimate as numbers were not disclosed

# STRONG Q3 COMPARABLE RESULTS



	PORTFOLIO		URBAN			RESORTS		
% Change	vs Q3 2023	vs Q3 2019	vs Q3 2023	vs Q3 2019		vs Q3 2023	vs Q3 2019	
TREVPAR	+2.3%	+13.5%	+3.0%	+8.9%		+0.8%	+21.2%	
REVPAR	+2.8%	+9.9%	+4.2%	+6.4%		-0.8%	+19.2%	
ADR	+3.2%	+17.5%	+5.6%	+13.4%		-3.6%	+28.0%	
OCCUPANCY	-0.4%	-6.5%	-1.3%	-6.2%		+2.8%	-6.8%	
HOTEL ADJ. EBITDA	+2.2%	+10.4%	+0.2%	+4.0%		+7.1%	+28.3%	







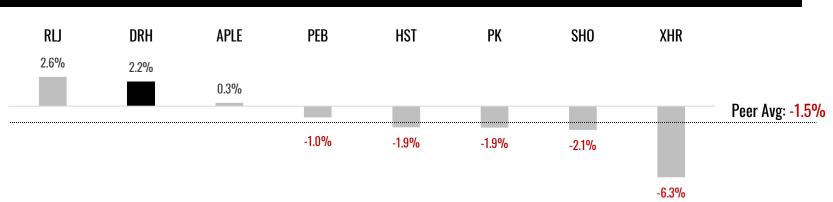


# Q3 2024 COMPARABLE METRIC GROWTH VS 2023

	TRevPAR <sup>1</sup>	RevPAR	Occupancy	ADR	Hotel Adj. EBITDA Margin
DRH	2.3%	2.8%	-0.4%	3.2%	-9 bps
PEER AVERAGE	2.5%	1.3%	1.8%	-0.5%	-104 bps
PK	3.8%	3.3%	3.3%	0.0%	-160 bps
HST	3.1%	0.8%	-0.3%	1.0%	-130 bps
RLJ	3.0%	2.0%	1.4%	0.6%	-11 bps
PEB	2.7%	2.2%	4.1%	-1.9%	-100 bps
APLE	1.8%	0.8%	-0.4%	1.2%	-60 bps
XHR	1.6%	1.5%	5.0%	-3.3%	-200 bps
SH0	1.3%	-1.3%	-0.4%	-0.9%	-70 bps

 $^{1}\mbox{Reflects}$  total revenue change as TRevPAR was not provided for RLJ and APLE

# Q3 2024 COMPARABLE HOTEL ADJ. EBITDA GROWTH VS 2023





# DRH hotels are located in low supply markets, with some resort markets having negligible supply growth

MARKET	% OF 2023 EBITDA	SUPPLY Forecast <sup>1</sup>	MARKET	% OF 2023 Ebitda	SUPPLY FORECAST <sup>1</sup>
RESORT MARKETS			URBAN MARKETS		
Florida Keys	7.6%		Chicago	12.5%	
Vail	5.6%		Boston	10.8%	
Fort Lauderdale Beach	5.0%		Manhattan	8.3%	
Sedona	3.8%		Fort Worth	4.8%	
Destin	3.7%		Denver	3.7%	
Sonoma	2.6%		Salt Lake City	3.7%	
Lake Austin	1.5%		Sausalito	3.7%	
Lake Tahoe	1.2%				
Paradise Valley	0.8%				

<sup>&</sup>lt;sup>1</sup> Methodology: 5 year average of CoStar 12 month supply change forecast (2024 – 2028); green light < 1%, yellow light <1-3%, red light 3%+

## ROBUST ROI PIPELINE: \$10-20MM ANNUAL ROI SPEND



#### **Commenced 4 Repositionings:**

- Sheraton Key West (Margaritaville)
- JW Marriott Cherry Creek (Hotel Clio)
- Sonoma Renaissance (Autograph)

2021

- Vail Marriott (Luxury Collection)
- **Unencumbered 6 Marriott Management Agreements**

Acquired 3 Resorts (\$180MM):

- Tranquility Bay Resort
- Shorebreak Fort Lauderdale Beach
- Lake Austin Spa Resort
- **Completed Brand Conversion of Embassy Suites Bethesda**
- Celebrity Chef Restaurant Added to The Lindy Charleston
- **Added Second Rooftop Venue to** The Gwen, Chicago

\$7MM

**ROI Spend** 

Completed Repositioning of **Hotel Champlain** 

- **Completed New Bar at Havana** Cabana
- **Integrating Orchards Inn with** L'Auberge and Installing New Cliffside Pool
- **Installing New Marina at Tranquility Bay**
- Adding 14 Keys at The Landing

2024 – 2025

~\$40MM

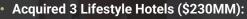
**ROI** Spend

2020 0

0

2023

2022



- Henderson Beach Resort
- Henderson Park Inn
- **Bourbon Orleans Hotel**
- Sold 2 Non-Core Hotels (\$220MM):
  - Frenchman's Reef
  - Lexington Hotel New York
- **Repositionings Completed:** 
  - Margaritaville Beach House Key West
  - Hotel Clio, a Luxury Collection Hotel
  - The Lodge at Sonoma Resort
  - The Hythe, a Luxury Collection Hotel

\$28MM

ROI Spend

- Completed Repositioning of Hilton **Boston (The Dagny)**
- **Completed Rooftop Conversions:** 
  - Kimpton Fort Lauderdale
  - Kimpton Palomar Phoenix

2026+

- Franchise Expirations:
  - The Westin Boston Seaport District
  - Courtyard Denver Downtown
- **Additional Key Opportunities:** 
  - Lake Austin Spa Resort
  - Chico Hot Springs Resort
- Potential Spa Expansion at **Cavallo Point**

**\$12MM ROI** Spend

## 2024 & 2025 ROI PROJECTS IN PROGRESS



# BOURBON ORLEANS HOTEL







# THE LANDING LAKE TAHOE



#### Rooms Renovation and Public Space Refresh

- Rooms Completed: Q3 2024
- Total Est. Cost: \$8MM
- Reduced previous ROI scope by \$5MM or ~40%
- Current scope still supports resort fee implementation

### Flama Cabana, New Bar Outlet

- Completed: Oct 2024Total Est. Cost: \$1.5MM
- Enhances guest experience and expected to significantly increase F&B revenue at a 25%+ margin

# Construction of a New Marina

- Est. Completion: 2025
- Total Est. Cost: \$1.5MM
- Marina creates 32 slips with the ability to add boat lifts
- Creates opportunity for ancillary revenue

## Adding Guest Rooms and New Event Space

- Est. Completion: 2025
- Total Est. Cost: \$7.0MM
- Increase key count by 14
- · Adds additional event space
- Existing rooms and restaurant will also be renovated (part of capex budget)



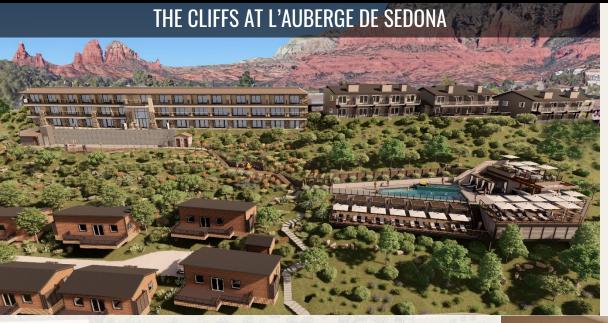






# 2024 & 2025 ROI PROJECTS IN PROGRESS





Integration of Orchards Inn with L'Auberge de Sedona

- New cliff side pool and bar with some of the best views of Sedona's red rocks
- Significant rate opportunity
- Total Cost: ~\$20MM
- Est. Completion: 2025

# 2023 ADR COMPARISON 3x Difference in ADRs \$927 S294 Orchards Inn L'Auberge de Sedona



# POTENTIAL LONGER TERM CAPITAL PROJECTS



Franchise Expiration in 2026 Value Creation Opportunity

WESTIN<sup>®</sup> The Westin Boston Seaport District

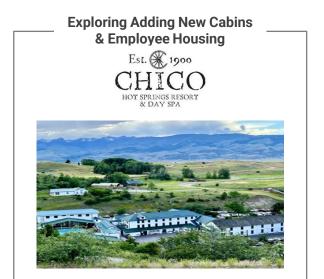


# Franchise Expiration in 2027 Potential Upbranding and Expansion

COURTYARD

Courtyard Denver Downtown









#### **Exploring Spa Expansion**





## COMPLETED ROI PROJECT – CONVERSION FROM HILTON BOSTON TO THE DAGNY



Since conversion to The Dagny, the hotel's TripAdvisor ranking has improved from #56 out of 99 hotels in Boston in Q1 2023 to **#2 out of 97 hotels** as of September 1, 2024



• Completion: August 1, 2023

• Total Cost: \$32MM

Increase Cost over

Hilton Renovation: \$5MM

Incremental NOI for

**Independent hotel:** \$1MM

• Exit value increase: \$14MM-30MM

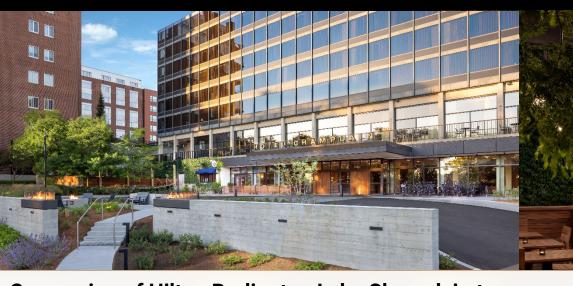
(50-100 bps on cap rate)

# 2023A 2027F REVPAR Performance at The Dagny has Exceeded Expectations Q3'24 YTD Performance vs. Budget: Top line revenue slightly above Hotel Adj. EBITDA margin beat by +90bps Hotel Adj. EBITDA beat by +\$265K

TripAdvisor's #3 Travelers' Choice Award

## COMPLETED ROI PROJECT - CONVERSION FROM HILTON BURLINGTON TO HOTEL CHAMPLAIN





# Conversion of Hilton Burlington Lake Champlain to Hotel Champlain, Curio Collection by Hilton

- Completed in July 2024 at a total cost of ~\$9MM
- Scope included:
  - New community outdoor spaces and upgraded front entrance
  - Upgraded state-of-the-art fitness center
  - New signature seafood restaurant, Original Skiff Fish + Oysters by Chef Eric Warnstedt and a new all-day-café
- Transformation represents a strong ROI opportunity and increased exit value





# **5th Consecutive Year Recognized as Sector Leader**

#### ISS ESG RANKINGS(2)













# DRH GRESB SCORE & RECOGNITION







#### **GRESB REAL ESTATE ASSESSMENT (2024)**

- Awarded Sector Leader status across multiple public and private sectors:
  - Global Listed Sector Leader/Hotel
  - Regional Listed Sector Leader/Americas/Hotel
  - Regional Sector Leader Americas/Hotel
- Achieved Green Start Status for 7<sup>th</sup> consecutive year
- Achieved Sector Leader Status in America's Hotel Listed Sector for 4<sup>th</sup> consecutive year

#### **GRESB PUBLIC DISCLOSURE (2023)**

 Ranked 1st within the U.S. Hotels with a score of "A" compared to the Peer Group Average of "B" and the GRESB Global Average of "B"

# GRESB ANNUAL RESULTS VS PEER GROUP

	2017	2018	2019	2020	2021	2022	2023	2024
DRH GRESB Score	53	75	81	84	86	82	85	86
Peer Score Average	57	58	69	69	72	65	77	80
Index to Peer Score Avg	93%	129%	117%	122%	119%	126%	110%	108%

As of July 2024

# WELL-POSITIONED PORTFOLIO: LEISURE AS A LONG-TERM SECULAR DRIVER



# **24** Hotels **4,347** Keys

# 56% of Portfolio by Revenue

13 Independent Hotels

100% Unencumbered by Management

#### **LUXURY & LIFESTYLE RESORTS**

































#### **URBAN LIFESTYLE HOTELS**

















Notes: Revenue as of FY 2023

## WELL-POSITIONED PORTFOLIO: GROUP AND URBAN DEMAND RECOVERY



#### **URBAN GROUP HOTELS**

**6** Hotels **3,853** Keys

31% of Portfolio by Revenue

Strong Convention Markets













#### **URBAN SELECT-SERVICE HOTELS**

**5** Hotels **1,214** Keys

10% of Portfolio by Revenue

100% Unencumbered by Management











# SUBURBAN HOTELS

**2** Hotels **590** Keys

**3% of Portfolio by Revenue** 100% Unencumbered by Management



